

# FINANCIAL STATEMENTS

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**COCA-COLA FEMSA 2022**

# ANNUAL REPORT OF THE **AUDIT COMMITTEE**

## **To the Board of Directors Coca Cola FEMSA, S.A.B. de C.V.**

In conformity with the provisions of the Securities Market Act, the corporate charter of this Company and the charter of the Audit Committee of Coca Cola FEMSA, S.A.B. de C.V. (hereafter “the Committee and the Company”), I am pleased to present our Audit Committee Report for the year ended December 31, 2022. This report covered our work over the course of the year including some areas of particular focus. In carrying out our work, we abided by the regulations established by the Securities and Exchange Commission (SEC) and the New York Stock Exchange (NYSE) of the United States of America, the applicable provisions established by the National Banking and Securities Commission (CNBV) of Mexico, as well as the Code of Best Corporate Practices issued by the Business Coordinating Council of Mexico.

Based on the previously approved work program, the Committee convened formally four times on a quarterly basis and on additional occasions, as deemed necessary, to address a variety of standing matters that merited the participation of the Committee, to relieve the issues that by legal provision was bound. The most relevant activities carried out by the Committee are presented below:

### **RISK ASSESSMENT**

Based on the information presented by Management and the External and Internal Auditors, the Committee evaluated the effectiveness of the risk management system established for the identification, assessment, and management of business risks of the Company, as well as for the implementation of measures to ensure its effective and efficient operation.

The Committee, in conjunction with Management and both, External and Internal Auditors, reviewed the critical risk factors which may affect the operations and assets of the Company, assessing whether they have been properly identified and managed.

The committee receives regular reports from management on the status of the organization’s cybersecurity program, including any identified risks and the steps being taken to mitigate them. The committee also reviews the effectiveness of the organization’s cybersecurity controls and considers whether additional measures are necessary to address any emerging threats. In addition, the committee works closely with the organization’s internal and external auditors to ensure that cybersecurity risks are properly assessed and monitored as part of the audit process.

### **INTERNAL CONTROL**

The Committee oversaw that Management, in conformity with its responsibilities regarding internal control, had established the general guidelines and the necessary procedures for their appropriate application and compliance. This process included presentations to the Audit Committee by the responsible areas of the most important subsidiaries. Additionally, the Committee properly followed on the comments and remarks made in this regard by the External and Internal Auditors, as a result of their findings.

The Committee observed the actions carried out by the Company in order to comply with section 404 of Sarbanes-Oxley Act and similar provisions issued by the CNBV, both related to the internal control system. During this process, the Committee carried out follow up reviews on implemented main preventive and corrective actions concerning internal control issues, as well as effectuated the presentation of the required information to the authorities.

### **EXTERNAL AUDIT**

The Committee recommended to the Board of Directors the appointment of the External Auditors of the Company for the fiscal year 2022. For this purpose, The Committee verified their independence, under the criteria and rules applicable and established by the SEC and NYSE, as well as by the requirements established in the Law and in the general provisions applicable to entities and issuers supervised by the CNBV that engage in external audit services of financial statements, which entered into force on August 1st, 2019. The Committee analyzed the approach and work program of the External Auditors, as well as their coordination with the Internal Audit area.

The Committee reviewed, and submitted for approval of the Board of Directors, the Audit Committee Charter, in order to comply with the new provisions and regulations contained in the Single Circular of External Auditors, issued by the CNBV. Also, the Committee verified the proper compliance with these provisions, particularly those related to the responsibilities of the Committee and the requirements currently applicable to external auditors.

The Committee kept frequent and direct communication with the External Auditors regarding the progress of their work and the observations they presented. The Committee was timely informed of the External Auditor conclusions and reports concerning the annual and quarterly financial statements, and it followed up on the implementation of the observations and recommendations they developed during their work.

The Committee authorized the fees paid to the External Auditors for audit services and other permitted services, ensuring that they do not interfere with their independence and that they comply with the provisions established in this regard by this Committee and by the Board of Directors.

The Committee conducted an annual evaluation of the External Auditors, which included an assessment of all additional services provided. The results of this evaluation were reported to the Board of Directors.

#### **INTERNAL AUDIT**

To preserve its independence and objectivity, the Internal Audit group reports directly to the Audit Committee. In terms of interaction between the Committee and the Internal Auditors, the following can be noted:

The Committee reviewed and approved appropriately, the Internal Audit annual program and the budget for the fiscal year. For its preparation, Internal Audit participated in the risk assessment process and in the validation of the internal control system, to comply with the different applicable provisions.

The Committee received periodic reports regarding the progress of the approved work program, including the variations that may have existed, as well as the corresponding causes.

The Committee followed up on the observations and suggestions that Internal Auditors developed, as well as their timely correction.

The Committee oversaw that a good annual training plan for internal auditors had properly been carried out.

The Committee reviewed and discussed with the Chief Audit Executive the results of the performance appraisal of the Internal Audit service, performed by the business units and by the Committee itself.

#### **FINANCIAL INFORMATION, ACCOUNTING POLICIES AND REPORTS TO THIRD PARTIES**

The Committee reviewed with the responsible officials the reasonableness and consistency of quarterly and annual financial statements of the Company and recommended to the Board of Directors its approval and authorization for its publication. As part of this process, the Committee took into account the opinion and observations of the External Auditors, and validated that the criteria, accounting policies, and information used by Management to prepare the financial information for the fiscal year 2022 were adequate, sufficient, and that they had been applied consistently with respect to the previous year.

The review performed by the Committee also included the reports and any other financial information required by the Regulatory Bodies in Mexico and in the United States of America, which, based on the results, the Committee recommended to the Board of Directors for their approval and authorization for publication.

#### **COMPLIANCE WITH APPLICABLE LAWS AND REGULATIONS, LEGAL ISSUES AND CONTINGENCIES**

The Committee confirmed the existence and reliability of the controls implemented by the Company related to compliance with the different legal provisions to which it is obligated, assuring, when applicable, that appropriate disclosures were made in the financial statements.

The Committee periodically reviewed the existing fiscal, legal, and labor contingencies in the Company and its most important Subsidiaries, overseeing the effectiveness of the procedure implemented for its identification and monitoring, as well as its adequate disclosure and recording.

Management presented the main guidelines that govern the anti-corruption policy, as well as the dissemination and validation plan for compliance, which the Committee found adequate.

#### **CODE OF ETHICS**

The Committee reviewed the updated version of the Company's Code of Ethics, which incorporates necessary changes by virtue of the social environment in which the Company operates, and the Committee also validated that the Code has provisions regarding compliance with the laws against money laundering and anti-corruption applicable in the countries where the Company operates. Subsequently, the Committee recommended the approval of the Company's Code of Ethics to the Board of Directors.

With the support of Internal Audit, the Committee verified the compliance of the Company Code of Ethics by all employees and Board members as well as the existence of adequate processes to update and disseminate it among employees, including the application of sanctions in those cases where violations were detected.

The Committee reviewed the complaints received through the Company's whistle-blowing system and followed up on their correct and timely attention.

**TRAINING**

To comply with the training requirements of Committee´s charter, during the year, its members attended specific courses on relevant topics, such as internal controls, risk management, cybersecurity, regulatory compliance, financial information and auditing.

**ADMINISTRATIVE ACTIVITIES**

In addition to the formal sessions of the Audit Committee, its members held additional sessions with Management to stay informed of the Company´s progress and the relevant and unusual activities and events. The Committee also met with both External and Internal Auditors as a specific topic on the agenda, without the presence of Management, to discuss the progress of their work, limitations they could have had and to facilitate any private communication they wished to have with the Committee.

In this fiscal year, The Committee did not consider necessary to request the support and opinion of independent experts as the matters dealt in each session were duly supported by the information presented and therefore the conclusions reached were satisfactory for its members.

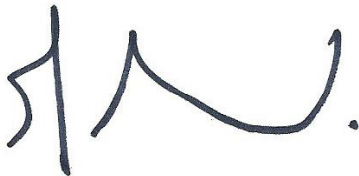
The Chairman of the Audit Committee reported quarterly to the Board of Directors the relevant issues arising from the work of the Committee.

The Committee verified the compliance with the requirements of education and experience by the financial expert of the Committee and the independence requirements for each member in accordance with the rules applicable in this matter.

The work carried out by the Committee was thoroughly documented in the minutes for every meeting, which were promptly reviewed and approved by the Committee members. These minutes are accessible for the Board of Directors' consultation and review.

The Committee performed the annual self-assessment and delivered the results to the Chairman of the Board of Directors. The results of the self-assessment were very satisfactory.

Sincerely



**Alberto Tiburcio Celorio**

Chairman of the Audit Committee

Coca Cola FEMSA, S.A.B. de C.V.

March 7th, 2023

# INDEPENDENT AUDITOR'S REPORT

## **The Board of Directors and Shareholders of Coca-Cola FEMSA, S.A.B. de C.V. Report on the audit of the financial statements**

### **Opinion**

We have audited the accompanying consolidated financial statements of Coca-Cola FEMSA, S.A.B. de C.V. and subsidiaries (collectively the "Group" or the "Company"), which comprise the consolidated statement of financial position as at December 31, 2022 and 2021, and the related consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for each of the three years in the period ended December 31, 2022, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2022 and 2021 and its financial performance and its cash flows for each of the three years in the period ended December 31, 2022, in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Statements" section of our report. We are independent of the Group in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) ("IESBA Code") together with the ethical requirements that are relevant to our audit of the consolidated financial statements in Mexico according to the "Codigo de Etica Profesional del Instituto Mexicano de Contadores Publicos" ("IMCP Code"), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in the audit of the consolidated financial statements of the current period. These matters were addressed in the context of the audit of the consolidated financial statements as a whole and in forming the auditor's opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Statements" section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the accompanying consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

### **Impairment testing of distribution rights and goodwill**

#### *Description of the key audit matter and why the matter is of most significance*

At December 31, 2022, the Company has Distribution rights and goodwill with an aggregate carrying value of approximately \$ 99,012 million. As explained in Note 12 to the consolidated financial statements, distribution rights and goodwill are tested for impairment annually at the cash generating unit level (CGUs). Impairment exists when the carrying value of an asset or cash generating unit (CGU) exceeds its recoverable amount, which is the higher of its fair value less costs to sell and its value-in-use. The Company has determined value in use at the cash generating unit level to test for impairment.

Auditing management's annual distribution rights and goodwill impairment test was complex and highly judgmental due to the significant estimation required to determine the value in use of the CGUs. In particular, the value in use estimates were sensitive to significant assumptions, such as the weighted average cost of capital, revenue growth rate, operating margin, working capital and terminal value, which are affected by expected future market or economic conditions, particularly those in emerging markets.

*How our audit addressed the key audit matter*

We obtained an understanding, evaluated the design and tested the operating effectiveness of controls over the Company's distribution rights and goodwill impairment review processes, including controls over management's review of the significant assumptions described above, projected financial information and the valuation model used to develop such estimates.

To test the estimated value in use of the Company's CGUs, we performed audit procedures that included, among others, assessing methodologies and testing the significant assumptions discussed above and the underlying data used by the Company in its analysis. We assessed the historical accuracy of management's assumptions and projections by (i) comparing them to actual results and obtaining appropriate explanations for the differences between projected and actual results (ii) examining and challenging management's support for the current assumptions and projections (iii) comparing them to industry and economic trends and (iv) evaluating whether changes to the Company's business model, customer base or product mix and other factors would significantly affect the assumptions and projected financial information and, thus the value in use of the CGUs, focusing on the projected compound annual growth rates and weighted average cost of capital, mainly. We also involved our valuation specialist to assist in the evaluation of the significant assumptions and methodology used by the Company.

Furthermore, we assessed the related disclosures made in the consolidated financial statements.

**Recoverability of deferred tax assets***Description of the key audit matter and why the matter is of most significance*

As described in Note 24 to the consolidated financial statements, the Company had recognized deferred tax assets arising from net operating loss carryforwards (NOLs) of approximately \$ 7,205 million and recoverable tax credits of approximately \$ 1,067 million. The NOLs were generated primarily by the Brazilian and Mexican operations and attributable to tax deductions for amortization of goodwill generated from recent business acquisitions in Brazil and to remeasurement effects of foreign currency denominated borrowings by the Mexico operation. The recoverable tax credits correspond to income tax credits generated in Mexico arising from dividends received from foreign subsidiaries.

Auditing management's assessment of the realizability of its deferred tax assets arising from NOLs and recoverable tax credits involved complex auditor judgment because management's estimate of realizability is based on assessing the probability, timing and sufficiency of future taxable profits, expected reversals of taxable temporary differences and available tax planning opportunities that will create future taxable profits; these projections are sensitive because they can be affected by variabilities in management's projections and future market and economic conditions.

*How our audit addressed the key audit matter*

We obtained an understanding, evaluated the design, and tested the operating effectiveness of controls that address the risks of material misstatement relating to the realizability of deferred tax assets, including controls over management's projections of future taxable income, scheduled analysis of the future reversal of existing taxable temporary differences and the identification of available tax planning opportunities.

To test the realizability of deferred tax assets arising from NOLs and recoverable tax credits, we performed audit procedures, among others, on management's estimates of future taxable income in Brazil and Mexico by assessing the assumptions underlying the projected financial information, such as growth rates, discount rates, and other key assumptions and comparing them with the industry and economic trends and evaluating whether changes to the Company's business model and other factors would significantly affect the projected financial information. We involved our internal specialists in performing these procedures.

In addition, with the assistance of our tax professionals, we assessed the application of the tax laws, including the Group's future tax planning opportunities and tested the Company's scheduling of the timing and amount of reversal of taxable temporary differences.

We also evaluated the related disclosures made in the consolidated financial statements.

**Other information included in the Group's 2022 Annual Report**

Other information consists of the information included in the Group's 2022 Annual Report to be presented to the stockholders and the Annual Report to be presented to the Comision Nacional Bancaria y de Valores ("CNBV"), other than the financial statements and our auditor's report thereon. Management is responsible for the other information. The other information is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

**Responsibilities of Management and the Audit Committee for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the accompanying consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.

**Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken based on these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The partner in charge of the audit resulting in this independent auditor's report, is who signs it.

**Mancera, S.C.**  
A member practice of  
Ernst & Young Global Limited

A handwritten signature in black ink, appearing to read 'Luis F. Ortega Sinencio', is written over a large, stylized 'X' or 'A' shape.

**Luis F. Ortega Sinencio**  
Mexico City,  
Mexico March 15, 2023



# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

COCA-COLA FEMSA, S.A.B. DE C.V. AND SUBSIDIARIES

At December 31, 2022 and 2021. In millions of U.S. dollars (\$) and in millions of Mexican pesos (Ps.)

	Note	December 2022 <sup>(1)</sup>	December 2022	December 2021
<b>ASSETS</b>				
<b>CURRENT ASSETS</b>				
Cash and cash equivalents	5	\$ 2,066	Ps. 40,277	Ps. 47,248
Trade receivables, net	6	837	16,318	13,014
Inventories	7	610	11,888	11,960
Recoverable taxes	24	303	5,912	5,293
Other current financial assets	8	149	2,911	931
Other current assets	8	98	1,906	1,918
<b>Total current assets</b>		<b>4,063</b>	<b>79,212</b>	<b>80,364</b>
<b>NON CURRENT ASSETS</b>				
Investments accounted for using the equity method	9	434	8,452	7,494
Right-of-use assets	10	106	2,069	1,472
Property, plant and equipment, net	11	3,652	71,205	62,183
Intangible assets, net	12	5,289	103,122	102,174
Deferred tax assets	24	409	7,975	8,342
Other non-current financial assets	13	37	730	5,136
Other non-current assets	13	268	5,230	4,402
<b>Total non-current assets</b>		<b>10,196</b>	<b>198,783</b>	<b>191,203</b>
<b>TOTAL ASSETS</b>		<b>\$ 14,259</b>	<b>Ps. 277,995</b>	<b>Ps. 271,567</b>

	Note	December 2022 <sup>(1)</sup>	December 2022	December 2021
<b>LIABILITIES AND EQUITY</b>				
<b>CURRENT LIABILITIES</b>				
Bank loans and notes payable	18	\$ —	Ps. —	Ps. 645
Current portion of non-current debt	18	437	8,524	1,808
Current portion of lease liabilities	10	24	472	614
Interest payable		44	862	811
Suppliers		1,376	26,835	22,745
Accrued liabilities		608	11,850	11,885
Taxes payable		409	7,981	6,972
Other current financial liabilities	25	74	1,436	741
<b>Total current liabilities</b>		<b>2,973</b>	<b>57,960</b>	<b>46,221</b>
<b>NON-CURRENT LIABILITIES</b>				
Bank loans and notes payable	18	3,598	70,145	83,329
Post-employment and other non-current employee benefits	16	190	3,709	4,126
Non-current portion of lease liabilities	10	85	1,663	891
Deferred tax liabilities	24	146	2,839	2,710
Other non-current financial liabilities	25	198	3,863	508
Provisions and other non-current liabilities	25	305	5,940	6,210
<b>Total non-current liabilities</b>		<b>4,522</b>	<b>88,159</b>	<b>97,774</b>
<b>TOTAL LIABILITIES</b>		<b>7,495</b>	<b>146,119</b>	<b>143,995</b>
<b>EQUITY</b>				
Common stock		106	2,060	2,060
Additional paid-in capital		2,337	45,560	45,560
Retained earnings		4,548	88,664	81,037
Other equity instruments		(112)	(2,187)	(2,133)
Accumulated other comprehensive income		(447)	(8,712)	(4,974)
Equity attributable to equity holders of the parent		6,431	125,385	121,550
Non-controlling interest in consolidated subsidiaries	21	333	6,491	6,022
<b>TOTAL EQUITY</b>		<b>6,764</b>	<b>131,876</b>	<b>127,572</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>\$ 14,259</b>	<b>Ps. 277,995</b>	<b>Ps. 271,567</b>

<sup>(1)</sup> Convenience translation to U.S. dollars (\$) – See Note 2.2.3

The accompanying notes are an integral part of these consolidated statements of financial position.

# CONSOLIDATED INCOME STATEMENTS

For the years ended December 31, 2022, 2021 and 2020

In millions of U.S. dollars ( \$ ) and in millions of Mexican pesos ( Ps.) except for earnings per share amounts

	Note	2022 <sup>(1)</sup>	2022	2021	2020
Net sales		\$ 11,604	Ps. 226,222	Ps. 193,899	Ps. 181,520
Other operating revenues		27	518	905	2,095
Total revenues		11,630	226,740	194,804	183,615
Cost of goods sold		6,485	126,440	106,206	100,804
Gross profit		5,145	100,300	88,598	82,811
Administrative expenses		578	11,263	9,012	7,891
Selling expenses		2,961	57,718	51,708	48,553
Other income	19	76	1,473	1,502	1,494
Other expenses	19	126	2,456	2,309	5,105
Interest expense	18	333	6,500	6,192	7,894
Interest income		124	2,411	932	1,047
Foreign exchange (loss) income, net		(17)	(324)	227	4
Gain on monetary position for subsidiaries in hyperinflationary economies		27	536	734	376
Market value (loss) gain on financial instruments	20	(34)	(672)	80	(212)
Income before income taxes and share of the profit of associates and joint ventures accounted for using the equity method		1,323	25,787	22,852	16,077
Income taxes	24	336	6,547	6,609	5,428
Share in the profit (loss) of equity accounted investees, net of taxes	9	20	386	88	(281)
<b>Consolidated net income</b>		\$ 1,007	Ps. 19,626	Ps. 16,331	Ps. 10,368
Attributable to:					
Equity holders of the parent		976	Ps. 19,034	Ps. 15,708	Ps. 10,307
Non-controlling interest		30	592	623	61
<b>Consolidated net income</b>		\$ 1,007	Ps. 19,626	Ps. 16,331	Ps. 10,368
<b>Earnings per share- Equity holders of the parent (U.S. dollars and Mexican pesos)</b>					
<b>Basic controlling interest net income</b>	23	0.06	1.13	0.93	0.61
<b>Diluted controlling interest net income</b>	23	0.06	1.13	0.93	0.61

<sup>(1)</sup> Convenience translation to U.S. dollars (\$) – See Note 2.2.3  
The accompanying notes are an integral part of these consolidated income statements.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the years ended December 31, 2022, 2021 and 2020

In millions of U.S. dollars ( \$ ) and in millions of Mexican pesos ( Ps.)

	Note	2022 <sup>(1)</sup>		2022		2021		2020	
CONSOLIDATED NET INCOME		\$	1,007	Ps.	19,626	Ps.	16,331	Ps.	10,368
Other comprehensive income, net of taxes:									
Other comprehensive income to be reclassified to profit or loss in subsequent periods:									
Valuation of the effective portion of derivative financial instruments, net of taxes	20		(74)		(1,448)		1,836		543
Exchange differences on the translation of foreign operations and associates			(138)		(2,685)		(1,943)		(7,543)
Other comprehensive (loss) to be reclassified to profit or loss in subsequent periods			(212)		(4,133)		(107)		(7,000)
Items that will not be reclassified to profit or loss in subsequent periods:									
Loss from equity financial asset classified at FVOCI			(3)		(54)		(393)		—
Re-measurements of the net defined benefit liability, net of taxes	16		17		328		(67)		(318)
Other comprehensive income (loss) not to be reclassified to profit or loss in subsequent periods			14		274		(460)		(318)
Total other comprehensive (loss), net of tax			(198)		(3,859)		(567)		(7,318)
<b>Consolidated comprehensive income for the year, net of tax</b>		\$	809		15,767	Ps.	15,764	Ps.	3,050
Attributable to:									
Equity holders of the parent		\$	782	Ps.	15,242	Ps.	15,264	Ps.	4,150
Non-controlling interest			27		525		500		(1,100)
<b>Consolidated comprehensive income for the year, net of tax</b>		\$	809	Ps.	15,767	Ps.	15,764	Ps.	3,050

<sup>(1)</sup> Convenience translation to U.S. dollars (\$) – See Note 2.2.3

The accompanying notes are an integral part of these consolidated statements of comprehensive income.

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

For the years ended December 31, 2022, 2021 and 2020

In millions of Mexican pesos ( Ps.)

	Common stock	Additional paid-in capital	Retained earnings	Other equity instruments	Valuation of the effective portion of derivative financial instruments	Exchange differences on translation of foreign operations and associates	Remeasurements of the net defined benefit liability	Equity attributable to equity holders of the parent	Non-controlling interest	Total equity
Balances as of January 1, 2020	2,060	45,560	75,820	(1,740)	(968)	3,057	(855)	122,934	6,751	129,685
Consolidated net income	—	—	10,307	—	—	—	—	10,307	61	10,368
Other comprehensive (loss) income, net of tax	—	—	—	—	443	(6,070)	(318)	(5,945)	(1,161)	(7,106)
Sale of Joint Venture	—	—	—	—	—	(212)	—	(212)	—	(212)
Total comprehensive income	—	—	10,307	—	443	(6,282)	(318)	4,150	(1,100)	3,050
Dividends declared	—	—	(10,210)	—	—	—	—	(10,210)	(68)	(10,278)
Balances as of December 31, 2020	2,060	45,560	75,917	(1,740)	(525)	(3,225)	(1,173)	116,874	5,583	122,457
Consolidated net income	—	—	15,708	—	—	—	—	15,708	623	16,331
Other comprehensive (loss) income, net of tax	—	—	—	(393)	1,749	(1,733)	(67)	(444)	(123)	(567)
Total comprehensive income (loss)	—	—	15,708	(393)	1,749	(1,733)	(67)	15,264	500	15,764
Dividends declared	—	—	(10,588)	—	—	—	—	(10,588)	(61)	(10,649)
Balances as of December 31, 2021	2,060	45,560	81,037	(2,133)	1,224	(4,958)	(1,240)	121,550	6,022	127,572
<b>Consolidated net income</b>	—	—	<b>19,034</b>	—	—	—	—	<b>19,034</b>	<b>592</b>	<b>19,626</b>
<b>Other comprehensive (loss) income, net of tax</b>	—	—	—	<b>(54)</b>	<b>(1,344)</b>	<b>(2,722)</b>	<b>328</b>	<b>(3,792)</b>	<b>(67)</b>	<b>(3,859)</b>
<b>Total comprehensive income (loss)</b>	—	—	<b>19,034</b>	<b>(54)</b>	<b>(1,344)</b>	<b>(2,722)</b>	<b>328</b>	<b>15,242</b>	<b>525</b>	<b>15,767</b>
<b>Dividends declared</b>	—	—	<b>(11,407)</b>	—	—	—	—	<b>(11,407)</b>	<b>(56)</b>	<b>(11,463)</b>
<b>Balances as of December 31, 2022</b>	<b>Ps. 2,060</b>	<b>Ps. 45,560</b>	<b>Ps. 88,664</b>	<b>Ps. (2,187)</b>	<b>Ps. (120)</b>	<b>Ps. (7,680)</b>	<b>Ps. (912)</b>	<b>Ps. 125,385</b>	<b>Ps. 6,491</b>	<b>Ps. 131,876</b>

The accompanying notes are an integral part of these consolidated statements of changes in equity.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

For the years ended December 31, 2022, 2021 and 2020  
In millions of U.S. dollars (\$) and in millions of Mexican pesos (Ps.)

	2022 <sup>(1)</sup>		2022		2021		2020	
<b>OPERATING ACTIVITIES:</b>								
Income before income taxes and share in the profit (loss) of equity	\$	1,343	Ps.	26,173	Ps.	22,940	Ps.	15,796
<b>Adjustments for:</b>								
Non-cash operating expenses (income)		25		471		(653)		(1,319)
Depreciation		461		8,997		8,284		8,415
Depreciation right-of-use		34		660		662		596
Amortization		39		768		888		1,020
Amortization prepaid expenses		46		890		687		577
Gain on sale of long-lived assets		(13)		(250)		(58)		(96)
Loss on the retirement of long-lived assets		9		177		199		291
Loss on the retirement of intangible assets		—		—		3		375
Share of the loss of associates and joint ventures accounted for using the equity method, net of taxes		(20)		(386)		(88)		281
Interest income		(124)		(2,411)		(932)		(1,047)
Interest expense		333		6,500		6,192		7,894
Foreign exchange loss (income), net		17		324		(227)		(4)
Non-cash movements in post-employment and other non-current employee benefits obligations		15		299		328		368
Impairment		—		—		250		2,501
Monetary position gain, net		(27)		(536)		(734)		(376)
Market value loss (gain) on financial instruments		34		672		(80)		212
<b>Increase / decrease:</b>								
Accounts receivable and other current assets		(175)		(3,420)		(2,041)		3,040
Other current financial assets		(26)		(514)		(550)		(552)
Inventories		(9)		(179)		(2,262)		190
Suppliers and other accounts payable		175		3,420		4,448		(1,037)
Other liabilities		(22)		(424)		(401)		378
Employee benefits paid		(25)		(483)		(471)		(528)
Other Tax		2		41		2,443		3,162
Income taxes paid		(272)		(5,298)		(6,106)		(4,990)
<b>Net cash flows generated from operating activities</b>		<b>1,820</b>		<b>35,491</b>		<b>32,721</b>		<b>35,147</b>
<b>INVESTING ACTIVITIES:</b>								
Acquisition and mergers, net of cash acquired (see Note 4)		(121)		(2,356)		—		—
Interest received		124		2,411		932		1,047
Acquisitions of long-lived assets		(859)		(16,756)		(9,344)		(9,655)
Proceeds from the sale of long-lived assets		17		323		259		274
Acquisitions of intangible assets		(50)		(979)		(645)		(289)
Other non-current assets		(88)		(1,698)		(766)		(325)
Dividends received from investments in associates and joint ventures (see Note 9)		1		16		16		16
Investments in financial assets		(29)		(558)		1		(1,576)
<b>Net cash flows (used in) investing activities</b>	\$	<b>(1,005)</b>	Ps.	<b>(19,597)</b>	Ps.	<b>(9,547)</b>	Ps.	<b>(10,508)</b>
<b>FINANCING ACTIVITIES:</b>								
Proceeds from borrowings		312		6,089		11,191		62,297
Repayments of borrowings		(432)		(8,432)		(14,189)		(45,187)
Interest paid		(242)		(4,724)		(4,646)		(6,102)
Dividends paid		(588)		(11,463)		(10,649)		(10,278)
Interest paid on lease liabilities		(7)		(139)		(101)		(105)
Payments of leases		(32)		(631)		(629)		(573)
Other financing activities		(80)		(1,547)		(1,240)		365
<b>Net cash flows (used in) / obtained from financing activities</b>		<b>(1,069)</b>		<b>(20,847)</b>		<b>(20,263)</b>		<b>417</b>
<b>Net (decrease)/increase in cash and cash equivalents</b>		<b>(254)</b>		<b>(4,953)</b>		<b>2,911</b>		<b>25,056</b>
Cash and cash equivalents at the beginning of the period		2,423		47,248		43,497		20,491
Effects of exchange rate changes and inflation effects on cash and cash equivalents held in foreign currencies		(103)		(2,018)		840		(2,050)
<b>Cash and cash equivalents at the end of the period</b>	\$	<b>2,066</b>	Ps.	<b>40,277</b>	Ps.	<b>47,248</b>	Ps.	<b>43,497</b>

<sup>(1)</sup> Convenience translation to U.S. dollars (\$) – See Note 2.2.3  
The accompanying notes are an integral part of these consolidated statements of cash flows.

# NOTES TO THE CONSOLIDATED STATEMENTS

For the years ended December 31, 2022, 2021 and 2020

Amounts expressed in millions of U.S. dollars (\$) and in millions of Mexican pesos (Ps.)

## NOTE 1. ACTIVITIES OF THE COMPANY

Coca-Cola FEMSA, S.A.B. de C.V. (“Coca-Cola FEMSA”) is a Mexican corporation, mainly engaged in acquiring, holding and transferring all types of bonds, shares and marketable securities. Coca-Cola FEMSA and its subsidiaries (the “Company”), are mainly engaged in the production, distribution and marketing of certain Coca-Cola trademark beverages in Mexico, Central America (Guatemala, Nicaragua, Costa Rica and Panama), Colombia, Brazil, Uruguay, Argentina. The Coca-Cola trademark beverages include: sparkling beverages (colas and flavored sparkling beverages), waters and other beverages (including juice drinks, coffee, teas, milk, value-added dairy, sports drinks, energy drinks, alcoholic beverages and plant-based drinks). In addition, the Company distributes and sells Heineken-owned brand beer products, Estrella Galicia and Therezópolis beer products in our Brazilian territories and Monster products in all of the countries where we operate. Additionally, we started testing distribution of leading spirits, consumer brands and other alcoholic products in some of the countries where we operate.

Coca-Cola FEMSA is indirectly owned by Fomento Economico Mexicano, S.A.B. de C.V. (“FEMSA”), which holds 47.2% of its capital stock and 56% of its voting shares and The Coca-Cola Company (“TCCC”), which indirectly owns 27.8% of its capital stock and 32.9% of its voting shares. The remaining Coca-Cola FEMSA shares trade on the Bolsa Mexicana de Valores, S.A.B. de C.V. (BMV: KOF UBL) as series “L” shares which represents 15.6% of our common equity and its American Depositary Shares (“ADS”) (equivalent to ten series “L” shares) trade on the New York Stock Exchange, Inc (NYSE: KOF) as series “B” which represents 9.4% of our common equity. The address of its registered office and principal place of business is Mario Pani No. 100, Colonia Santa Fe Cuajimalpa, Alcaldía Cuajimalpa de Morelos, 05348, Mexico City, Mexico.

As of December 31, 2022 and 2021 the most significant subsidiaries which the Company controls are:

Company	Activity	Country	Ownership percentage 2022	Ownership percentage 2021
Propimex, S. de R.L. de C.V. <sup>(1)</sup>	Distribution	Mexico	100.00%	100.00%
Controladora Interamericana de Bebidas, S. de R. L. de C.V.	Holding	Mexico	100.00%	100.00%
Spal Industria Brasileira de Bebidas, S.A.	Production and distribution	Brazil	84.38%	84.38%
Servicios Refresqueros del Golfo y Bajío, S. de R.L. de C.V.	Production	Mexico	100.00%	100.00%
Embotelladora Mexicana de Bebidas Refrescantes, S. de R.L. de C.V.	Production	Mexico	100.00%	100.00%

<sup>(1)</sup> During 2021, Distribuidora y Manufacturera del Valle de México, S. de R. L. de C.V merged into Propimex, S. de R.L. de C.V., this transaction had no impact on the consolidated financial statements since it is a transaction carried out under common control.

## NOTE 2. BASIS OF PREPARATION

### 2.1 Statement of compliance

The consolidated financial statements of the Company as of December 31, 2022 and 2021 and for the years ended December 31, 2022, 2021 and 2020 have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”).

The Company’s consolidated financial statements and notes were authorized for issuance by the Company’s Chief Executive Officer Ian Marcel Craig García and Chief Financial Officer Gerardo Cruz Celaya. These consolidated financial statements and notes were then approved by the Company’s Board of Directors on March 7, 2023, therefore, subsequent events have been considered through that date (see Note 28). These consolidated financial statements will be presented to the Company’s shareholders on March 27, 2023. The Company’s Shareholders have the authority to approve or modify the Company’s consolidated financial statements.

The Company has prepared the financial statements on the basis that it will continue to operate as a going concern.

### 2.2 Basis of measurement and presentation

The consolidated financial statements have been prepared on the historical cost basis except for the following:

- Derivative financial instruments
- Trust assets of post-employment and other non-current employee benefit plans

The carrying values of recognized assets and liabilities that are designated as hedged items in fair value hedges that would otherwise be carried at amortized cost are adjusted to record changes in the fair values attributable to the risks that are being hedged in effective hedge relationship.

The financial statements of subsidiaries whose functional currency is the currency of a hyperinflationary economy are stated in terms of the measuring unit current at the end of the reporting period.

### **2.2.1 Presentation of consolidated income statement**

The Company classifies its costs and expenses by function in the consolidated income statement in order to conform to industry practices.

### **2.2.2 Presentation of consolidated statements of cash flows**

The Company presents its consolidated statement of cash flows using the indirect method.

### **2.2.3 Convenience translation to U.S. dollars (\$)**

The consolidated financial statements are stated in millions of Mexican pesos ("Ps.") and rounded to the nearest million unless stated otherwise. However, solely for the convenience of the readers, the consolidated statement of financial position as of December 31, 2022 and the consolidated income statement, the consolidated statement of comprehensive income and consolidated statement of cash flows for the year ended December 31, 2022 were converted into U.S. dollars at the exchange rate of Ps. 19.4960 per U.S. dollar as published by the Federal Reserve Bank of New York on December 31, 2022, the last date in 2022 for which information is available. This arithmetic conversion should not be construed a representation that the amounts expressed in Mexican pesos may be converted into U.S. dollars at that or any other exchange rate, in addition, numeric figures shown as dollar totals may not be an arithmetic aggregation of preceding figures due to rounding. As of March 10, 2023 (the last date for which information is available before the issuance of these financial statements) such exchange rate was Ps.18.3590 per U.S. dollar, an appreciation of 6.19% since December 31, 2022.

### **2.3 Critical accounting judgments and estimates**

In the application of the Company's accounting policies, which are described in Note 3, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily observable from other sources. The estimates and associated assumptions are based on historical experience and other factors considered relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

#### **2.3.1 Key sources of estimation uncertainty**

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

##### **2.3.1.1 Impairment of indefinite lived intangible assets, goodwill and other depreciable long-lived assets**

Intangible assets with indefinite life as well as goodwill are subject to impairment tests annually or whenever indicators of impairment are present. Impairment exists when the carrying value of an asset or cash generating unit (CGU) exceeds its recoverable amount, which is the higher of its fair value less costs to sell and its value in use. The fair value less costs to sell calculation is based on available data from binding sales agreements in arm's length transactions of similar assets or observable market prices less incremental costs for disposing of the asset. In order to determine whether such assets are impaired, the Company calculates an estimation of the value in use of the cash-generating units to which such assets have been allocated. Impairment losses are recognized in current earnings for the excess of the carrying amount of the asset or CGU and its value in use in the period the related impairment is determined.

The Company assesses at each reporting date or annually whether there is an indication that a depreciable long-lived asset may be impaired. If any indication exists, the Company estimates the asset's recoverable amount. When the carrying amount of an asset or CGU in which the asset is assigned exceeds its recoverable amount, the asset or CGU is considered impaired and is written down to its recoverable amount, which is determined based on its value in use. In assessing value in use, the estimated future cash flows expected to be generated from the use of an asset or CGU are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. In determining fair value less costs to sell, recent market transactions are considered, if available. If recent market transactions are not available, an appropriate valuation model is used. These calculations are corroborated by valuation multiples or other available fair value indicators. The key assumptions used to determine the recoverable amount for the Company's CGUs, including a sensitivity analysis, are further explained in Notes 3.16 and 12.

##### **2.3.1.2 Useful lives of property, plant and equipment and intangible assets with definite useful lives**

Property, plant and equipment, including returnable bottles which are expected to provide benefits over a period of more than one year, as well as intangible assets with definite useful lives are depreciated/amortized over their estimated useful lives. The Company bases its estimates on the experience of its technical personnel as well as its experience in the industry for similar assets; see Notes 3.13, 11 and 12.



#### **2.3.1.3 Post-employment and other non-current employee benefits**

The Company regularly or annually evaluates the reasonableness of the assumptions used in its post-employment and other non-current employee benefit computations. Information about such assumptions is described in Note 16.

#### **2.3.1.4 Income taxes**

Deferred income tax assets and liabilities are determined based on the differences between the financial statement carrying amounts and the tax bases of assets and liabilities. The Company recognizes deferred tax assets for unused tax losses and other credits and regularly reviews them for recoverability, based on its judgment regarding the probability of the expected timing and level of future taxable income, and the expected timing of the reversals of existing taxable temporary differences. See Note 24.

#### **2.3.1.5 Tax, labor and legal contingencies and provisions**

The Company is subject to various claims and contingencies related to tax, labor and legal proceedings as described in Note 25. Due to their nature, such legal proceedings involve inherent uncertainties including, but not limited to, court rulings, negotiations between affected parties and governmental actions. Management periodically assesses the probability of loss for such contingencies, accrues a provision and/ or discloses the relevant circumstances, as appropriate. If the potential loss of any claim or legal proceeding is considered probable and the amount can be reasonably estimated, the Company accrues a provision for the estimated loss. Management's judgment must be exercised to determine the likelihood of such a loss and an estimate of the amount, due to the subjective nature of the loss.

The Company operates in numerous tax jurisdictions and is subject to periodic tax audits, in the normal course of business, by local tax authorities on a range of tax matters in relation to corporate tax, transfer pricing and indirect taxes. The impact of changes in local tax regulations and ongoing inspections by local tax authorities could materially impact the amounts recorded in the financial statements. Where the amount of tax payable is uncertain, the Company establishes provisions based on management's estimates with respect to the likelihood of material tax exposures and the probable amount of the liability.

Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and considers whether it is probable that a taxation authority will accept an uncertain tax treatment. The Company measures its tax balances either based on the most likely amount or the expected value, depending on which method provides a better prediction of the resolution of the uncertainty.

The amount of uncertain income tax positions is included in Note 25.6.

#### **2.3.1.6 Valuation of financial instruments**

The Company is required to measure all derivative financial instruments at fair value.

The fair values of derivative financial instruments are determined considering quoted prices in recognized markets. If such instruments are not traded, fair value is determined by applying techniques based upon technical models supported by sufficient, reliable and verifiable data, recognized in the financial sector. The Company bases its forward price curves upon market price quotations. Management believes that the chosen valuation techniques and assumptions used are appropriate in determining the fair value of financial instruments. See Note 20.

#### **2.3.1.7 Business combinations**

Business combinations are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Company to and liabilities assumed by the Company from the former owners of the acquiree, the amount of any non-controlling interest in the acquiree and the equity interests issued by the Company in exchange for control of the acquiree.

At the acquisition date, the identifiable assets acquired, and the liabilities assumed are recognized and measured at their fair value, except when:

- deferred tax assets or liabilities, and assets or liabilities related to employee benefit arrangements are recognized and measured in accordance with IAS 12, Income Taxes and IAS 19, Employee Benefits, respectively;
- liabilities or equity instruments related to share-based payment arrangements of the acquiree or share-based payment arrangements of the Company entered into to replace share-based payment arrangements of the acquiree are measured in accordance with IFRS 2, Share-based Payment at the acquisition date, see Note 3.24;
- assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5, Non-current Assets Held for Sale and Discontinued Operations are measured in accordance with that standard; and
- Indemnifiable assets are recognized at the acquisition date on the same basis as the indemnifiable liability subject to any contractual limitations.



For each acquisition, management's judgment must be exercised to determine the fair value of the assets acquired, the liabilities assumed and any non-controlling interest in the acquiree, applying estimates or judgments in techniques used, especially in forecasting CGUs' cash flows, in the computation of weighted average cost of capital (WACC) and estimation of inflation during the operation of intangible assets with indefinite life, mainly, distribution rights.

#### **2.3.1.8 Investments in associates**

If the Company holds, directly or indirectly, 20 per cent or more of the voting power of the investee, it is presumed that it has significant influence, unless it can be clearly demonstrated that this is not the case. If the Company holds, directly or indirectly, less than 20 per cent of the voting power of the investee, it is presumed that the Company does not have significant influence, unless such influence can be clearly demonstrated. Decisions regarding the propriety of utilizing the equity method of accounting for a less than 20 per cent-owned corporate investee require a careful evaluation of voting rights and their impact on the Company's ability to exercise significant influence. Management considers the existence of the following circumstances, which may indicate that the Company is able to exercise significant influence over a less than 20 per cent-owned corporate investee:

- representation on the board of directors or equivalent governing body of the investee;
- participation in policy-making processes, including participation in decisions about dividends or other distributions;
- material transactions between the Company and the investee;
- interchange of managerial personnel; or
- provision to the investee of essential technical information.

Management also considers the existence and effect of potential voting rights that are currently exercisable or currently convertible when assessing whether the Company has significant influence.

In addition, the Company evaluates the following indicators that provide evidence of significant influence:

- the Company's extent of ownership is significant relative to other shareholdings (i.e. a lack of concentration of other shareholders);
- the Company's significant shareholders, its parent, fellow subsidiaries, or officers of the Company, hold additional investment in the investee; and
- the Company is a part of an investee's board of director committees, such as the executive committee or the finance committee.

#### **2.3.1.9 Joint Arrangements**

An arrangement can be a joint arrangement even though not all of its parties have joint control of the arrangement. When the Company is a party to an arrangement it shall assess whether the contractual arrangement gives all the parties, or a group of the parties, control of the arrangement collectively; joint control exists only when decisions about the relevant activities require the unanimous consent of the parties that control the arrangement collectively. Management needs to apply judgment when assessing whether all the parties, or a group of the parties, have joint control of an arrangement (see Note 3.1).

#### **2.3.1.10 Leases**

In connection with its accounting for arrangements that contain a lease, the Company, as a lessee considers information on assumptions and estimates that have a significant risk of resulting in an adjustment to the carrying value of right-of-use assets and lease liabilities, and related statement of income accounts, such as:

- Determination of whether the Company is reasonably certain to exercise an option to extend a lease agreement or not exercise an option to terminate a lease agreement before its termination date, considering all the facts and circumstances that create an economic incentive for the Company to exercise, or not, such options, taking into account whether the lease option is enforceable, when the Company has the unilateral right to apply the option in question.
- The Company cannot readily determine the interest rate implicit in its leases, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Company would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Company 'would have to pay', which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease (for example, when leases are not in the subsidiary's functional currency). The Company estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates (such as the subsidiary's stand-alone credit rating).

## 2.4 Changes in accounting policies

The Company has applied the following amendments to the standards on January 1, 2022. None of the amendments had a significant impact on the Company's consolidated financial statements:

### IFRS 9 Financial Instruments – Fees in the '10 per cent' test for derecognition of financial liabilities

The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. There is no similar amendment proposed for IAS 39 Financial Instruments: Recognition and Measurement.

In accordance with the transitional provisions, the Company applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment (the date of initial application).

These amendments had no impact on the consolidated financial statements of the Company as there were no modifications of the Company financial instruments during the period.

For the amendments and interpretations related to: IFRS 3, Business Combinations - Reference to the Conceptual Framework, IAS 16 Property, Plant and Equipment - Proceeds before Intended Use, IAS 37 Provisions, Contingent Liabilities and Contingent Assets - Onerous Contracts – Costs of fulfilling a contract, and IFRS 1 First-time Adoption of International Financial Reporting Standards – Subsidiary as a first-time adopter, the Company's consolidated financial statements were not impacted.

## NOTE 3. SIGNIFICANT ACCOUNTING POLICIES

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### 3.1 Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries. Control is achieved when the Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Company controls an investee if and only if the Company has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns

When the Company has less than a majority of the voting or similar rights of an investee, the Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Company's voting rights and potential voting rights

The Company re-assesses whether it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Assets, liabilities, revenues and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Company gains control until the date the Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Company's accounting policies. All intra-group assets and liabilities, equity, revenues, expenses and cash flows relating to transactions between members of the Company are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Company loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any non-controlling interests

- Derecognizes the cumulative translation differences recorded in equity
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate, as would be required if the Company had directly disposed of the related assets or liabilities.

### 3.1.1 Acquisitions of non-controlling interests

Acquisitions of non-controlling interests are accounted for as transactions with owners in their capacity as owners and therefore they are recognized entirely in equity without applying acquisition accounting. Adjustments to non-controlling interests arising from transactions that do not involve the loss of control are measured at carrying amount and reflected in shareholders' equity as part of additional paid-in capital.

### 3.2 Business combinations

Business combinations are accounted for using the acquisition method at the acquisition date, which is the date on which control is transferred to the Company. When evaluating control, the Company considers substantive potential voting rights. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at acquisition date fair value, and the amount of any non-controlling interests in the acquiree. For each business combination, the Company elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the Company's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, the net of the acquisition-date amounts of the identifiable assets of the acquiree and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the Company's previously held interest in the acquiree (if any), the excess is recognized immediately in profit or loss as a bargain purchase gain.

Costs, other than those associated with the issue of debt or equity securities, that the Company incurs in connection with a business combination are expensed as incurred.

Any contingent consideration payable is recognized at fair value at the acquisition date. If the contingent consideration is classified as equity, it is not re-measured and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognized in consolidated net income.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Company reports provisional amounts for the items for which the accounting is incomplete and discloses that its allocation is preliminary in nature. Those provisional amounts are adjusted during the measurement period (not greater than 12 months from the acquisition date), or additional assets or liabilities are recognized, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognized at that date.

Sometimes obtaining control of an acquiree in which equity interest is held immediately before the acquisition date is considered as a business combination achieved in stages also referred to as a step acquisition. The Company re-measures its previously held equity interest in the acquiree at its acquisition-date fair value and recognizes the resulting gain or loss, if any, in profit or loss. Also, the changes in the value of equity interest in the acquiree recognized in other comprehensive income shall be recognized on the same basis as required if the Company had disposed directly of the previously held equity interest.

The Company sometimes obtains control of an acquiree without transferring consideration. The acquisition method of accounting for a business combination applies to those combinations, which may take the following forms:

- i. The acquiree repurchases a sufficient number of its own shares for the Company to obtain control.
- i. Minority veto rights expire that previously kept the Company from controlling an acquiree in which it held the majority voting rights.
- ii. The Company and the acquiree agree to combine their businesses by contract in which it transfers no consideration in exchange for control and no equity interest is held in the acquiree, either on the acquisition date or previously.

### 3.3 Foreign currencies and consolidation of foreign operations investments in associates and joint ventures

In preparing the financial statements of each individual foreign operation, associate and joint venture, transactions in currencies other than the individual entity's functional currency (foreign currencies) are recognized at the exchange rates prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are remeasured at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not re-measured.

Exchange differences on monetary items are recognized in profit or loss in the period in which they arise except for:

- The variations in the net investment in foreign operations generated by exchange rate fluctuation are included in other comprehensive income, which is recorded in equity as part of the cumulative exchange differences on translation of foreign operations and associates within the accumulated other comprehensive income.
- Intercompany financing balances with foreign operations are classified as non-current investments, since there is no plan to pay such financing in the foreseeable future. Monetary position and exchange rate fluctuation regarding this financing is included in the exchange differences on translation of foreign operations and associates, which is recorded in equity as part of the accumulated other comprehensive income.
- Exchange differences on transactions entered into in order to hedge certain foreign currency risks.

Foreign exchange differences on monetary items are recognized in profit or loss. Their classification in the income statement depends on their nature. Differences arising from fluctuations related to operating activities are presented in the “other expenses” line (see Note 19) while fluctuations related to non-operating activities such as financing activities are presented as part of “foreign exchange income (loss)” line in the income statement.

For incorporation into the Company’s consolidated financial statements, each foreign operation, associate or joint venture’s individual financial statements are translated into Mexican pesos, as follows:

- For hyperinflationary economic environments, the inflation effects of the origin country are recognized pursuant to IAS 29 Financial Reporting in Hyperinflationary Economies, and subsequently translated into Mexican pesos using the year-end exchange rate for the consolidated statements of financial position and consolidated income statement and comprehensive income; and
- For non-hyperinflationary economic environments, assets and liabilities are translated into Mexican pesos using the year-end exchange rate, equity is translated into Mexican pesos using the historical exchange rate, and the income statement and comprehensive income is translated using the exchange rate at the date of each transaction. The Company uses the average exchange rate of each month only if the exchange rate does not fluctuate significantly.

In addition, in relation to a partial disposal of a subsidiary that does not result in the Company losing control over the subsidiary, the proportionate share of exchange differences on translation of foreign operations and associates are re-attributed to non-controlling interests and are not recognized in profit or loss. For all other partial disposals (i.e., partial disposals of associates or joint ventures that do not result in the Company losing significant influence or joint control), the proportionate share of the exchange differences on translation of foreign operations and associates is reclassified to profit or loss.

Goodwill and fair value adjustments on identifiable assets and liabilities acquired arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the rate of exchange prevailing at the end of each reporting period. Foreign exchange differences are recognized in equity as part of the exchange differences on translation of foreign operations and associates.

The translation of assets and liabilities denominated in foreign currencies into Mexican pesos is for consolidation purposes and does not indicate that the Company could realize or settle the reported value of those assets and liabilities in Mexican pesos. Additionally, this does not indicate that the Company could return or distribute the reported Mexican peso value in equity to its shareholders.

Country or Zone	Functional currency	Average Exchange Rate for			Exchange Rate as of December 31,	
		2022	2021	2020	2022	2021
Mexico	Mexican peso	<b>1.00</b>	1.00	1.00	<b>1.00</b>	1.00
Guatemala	Quetzal	<b>2.60</b>	2.62	2.78	<b>2.47</b>	2.67
Costa Rica	Colon	<b>0.03</b>	0.03	0.04	<b>0.03</b>	0.03
Panama	Balboa	<b>20.13</b>	20.28	21.49	<b>19.36</b>	20.58
Colombia	Colombian peso	<b>0.01</b>	0.01	0.01	<b>0.01</b>	0.01
Nicaragua	Cordoba	<b>0.56</b>	0.58	0.63	<b>0.53</b>	0.58
Argentina	Argentine peso	<b>0.16</b>	0.21	0.31	<b>0.11</b>	0.20
Brazil	Real	<b>3.90</b>	3.76	4.18	<b>3.71</b>	3.69
Uruguay	Uruguayan peso	<b>0.49</b>	0.47	0.51	<b>0.48</b>	0.46

<sup>(1)</sup> Exchange rates published by the central bank of each country

### 3.4 Recognition of the effects of inflation in countries with hyperinflationary economic environments

Beginning on July 1, 2018, Argentina became a hyperinflationary economy because, among some other economic factors, the last three years' cumulative inflation in Argentina exceeded 100% according to the several economic indexes that exist in the country. The financial information for our Argentine subsidiary has been adjusted to recognize the inflationary effects since January 1, 2018 through:

- Using inflation factors to restate non-monetary assets, such as inventories, property, plant and equipment, net, intangible assets, net, including related costs and expenses when such assets are consumed or depreciated.
- Recognizing the monetary position gain or loss in consolidated net income.

The Company restates the financial information of subsidiaries that operate in hyperinflationary economic environment using the consumer price index (CPI) of each country.

The FACPCE (Federacion Argentina de Consejos Profesionales de Ciencias Economicas) approved on September 29, 2018 and published on October 5, 2018, a resolution which defines, among other things, that the index price to determine the restatement coefficient (Based on a series that applies the NCPI from January with the IPIM until this date, and computing November and December 2015 using the CPI- of Ciudad del Gran Buenos Aires (CGBA) variation).

As of December 31, 2022, 2021, and 2020, the operations of the Company are classified as follows:

Country	Cumulative Inflation	Type of Economy	Cumulative Inflation	Type of Economy	Cumulative Inflation	Type of Economy
	2020- 2022		2019- 2021		2018- 2020	
Mexico	19.4%	Non-hyperinflationary	13.9%	Non-hyperinflationary	11.2%	Non-hyperinflationary
Guatemala	18.0%	Non-hyperinflationary	11.7%	Non-hyperinflationary	10.9%	Non-hyperinflationary
Costa Rica	12.4%	Non-hyperinflationary	5.8%	Non-hyperinflationary	4.5%	Non-hyperinflationary
Panama	3.1%	Non-hyperinflationary	0.9%	Non-hyperinflationary	(1.5)%	Non-hyperinflationary
Colombia	21.4%	Non-hyperinflationary	11.4%	Non-hyperinflationary	8.8%	Non-hyperinflationary
Nicaragua	23.1%	Non-hyperinflationary	17.1%	Non-hyperinflationary	13.5%	Non-hyperinflationary
Argentina	300.3%	Hyperinflationary	216.1%	Hyperinflationary	209.2%	Hyperinflationary
Brazil	21.7%	Non-hyperinflationary	20.0%	Non-hyperinflationary	13.1%	Non-hyperinflationary
Uruguay	27.9%	Non-hyperinflationary	28.5%	Non-hyperinflationary	28.5%	Non-hyperinflationary

### 3.5 Cash and cash equivalents

Cash consists of deposits in bank accounts which generate interest on the available balance. Cash equivalents are mainly represented by short-term bank deposits and fixed income investments (overnight), both with maturities of six months or less and their carrying values approximate fair value.

The Company also maintains restricted cash held as collateral to meet certain contractual obligations (see Note 5). Restricted cash is presented within other current financial assets given that the restrictions are short-term in nature.

### 3.6 Financial assets

Financial assets are classified within the following business models depending on the Management's objective: (i) "hold to maturity to collect contractual cash flows", (ii) "hold to collect contractual cash flows and sell financial assets" and (iii) "Others or hold to negotiate" or as derivatives assigned in hedging instruments with an effective hedge, as appropriate. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

The Company performs a portfolio – level assessment of the business model objective for which a financial asset is held to reflect the best way in which the business manages the financial asset and the way the information is provided to the management of the Company. The information that is considered within the evaluation includes:

- The policies and objectives of the Company in relation to the portfolio and the practical implementation of said policies;
- Performance and evaluation of the Company's portfolio including accounts receivable;
- Risks that affect the performance of the business model and how those risks are managed;
- Any compensation related to the performance of the portfolio; and
- Frequency, volume and timing of sales of financial assets in previous periods together with the reasons for said sales and expectations regarding future sales activities.

The Company's financial assets include cash, cash equivalents and restricted cash, investments with maturities of more than six months, loans and accounts receivable, derivative financial instruments and other financial assets.

For the initial recognition of a financial asset, the Company measures it at fair value plus the transaction costs that are directly attributable to the purchase thereof, in the event that said asset isn't measured at fair value through profit or loss. Accounts receivable that do not have a significant financing component are measured and recognized at the transaction price when they are generated. The rest of the financial assets are recognized only when the Company is a party to the contractual provisions of the instrument.

The fair value of a financial asset is measured using assumptions that would be used by market participants when valuing the asset, assuming that market participants act in their best economic interest.

Upon the initial recognition, the financial asset is also classified as measured at: amortized cost, fair value with changes in other comprehensive income – debt or equity investments – and fair value through profit or loss. The classification depends on the objective by which the financial asset is acquired.

Financial assets are not reclassified after their initial recognition unless the Company changes the business model to manage the financial assets; in which case, all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

### **3.6.1 Financial assets at amortized cost**

A financial asset is measured at amortized cost if it meets the following two conditions and isn't designated as fair value through profit and loss (FVTPL):

- It's managed within a business model whose objective is to maintain financial assets to recover the contractual cash flows; and
- The contractual terms are only payments at specified dates of the principal and interest on the amount of the outstanding principal, or solely payments of principal and interest ("SPPI").

The amortized cost of a financial asset is the amount of the initial recognition minus the principal payments, plus or minus the accumulated amortization using the effective interest rate method of any difference between the initial amount and the amount as of the maturity and, adjusted for impairment loss. The financial product, exchange fluctuation and impairment are recognized in results. Any profit or loss is also recognized in the same way in results.

#### **3.6.1.1 Effective interest rate method (ERR)**

The effective interest rate method is a method to calculate the amortized cost of loans, accounts receivables and other financial assets (designated as held-to-maturity) and to allocate interest income / expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees paid or received that represents an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset, or (where appropriate) a shorter period, to the net carrying amount on the initial recognition.

### **3.6.2 Financial assets at fair value with changes in other comprehensive income ("FVOCI")**

A financial asset is measured as FVOCI if it meets the following two conditions and isn't designated as FVTPL:

- It's managed within a business model whose objective is to collect the contractual cash flows and sell the financial assets; and
- The contractual terms are solely principle and interest payment.

These assets are subsequently measured at fair value. The financial product calculated using the IRR, the exchange rate fluctuation and the impairment are recognized in profit and loss. Other gains and losses, related to changes in fair value are recognized in OCI. In cases of derecognition or reclassification, the accumulated gains and losses in OCI are reclassified to profit and loss.

In the initial recognition of an equity instrument that isn't held for trading, under the "other" business model, the Company may irrevocably choose to present changes in the fair value of the investment in OCI. This choice is made at the level of each investment. Equity instruments are subsequently measured at fair value. Dividends are recognized as profit in profit and loss unless the dividend clearly represents a recovery part of the investment cost. Other net gains and losses, related to changes in fair value, are recognized in OCI and are not reclassified to consolidated net income in subsequent periods.

### **3.6.3 Financial assets at fair value through profit and loss (FVTPL)**

Financial assets designated as FVTPL include financial assets held for trading and financial assets designated at initial recognition as FVTPL. Financial assets are classified as held for trading if they are acquired to be sold in the short term. Derivatives, including implicit derivatives are also designated as held for trading unless they are designated as effective hedging instruments as defined in IFRS 9. Financial assets as FVTPL are recorded in the balance sheet at fair value with the net changes in the fair value presented as financial expense (negative changes in fair value) or financial income (positive net changes in fair value) in profit and loss statement.



### 3.6.4 Evaluation that contractual cash flows are solely principal and interest payments (“SPPI”)

In order to classify a financial asset within one of the three different categories, the Company determines whether the contractual cash flows of the asset are solely principal and interest payments. The Company considers the contractual terms of the financial instrument and whether the financial asset contains any contractual term that could change the timing or amount of the contractual cash flows in such a way that it would not meet the SPPI criteria. To make this evaluation, the Company considers the following:

- Contingent events that would change the cash flows amount or timing;
- Terms that can adjust the contractual coupon rate, including variable interest rate characteristics;
- Payment and extension features; and
- Characteristics that limit the Company’s right to obtain cash flows from certain assets.

A prepaid feature is consistent with the characteristics of SPPIs if the prepayment amount substantially represents the amounts of the principal and interest pending payment, which could include reasonable compensation for early termination of the contract. Additionally, a financial asset acquired or originated with a premium or discount to its contractual amount and in the initial recognition the fair value of the prepaid characteristic is insignificant, the asset will pass the test of the contractual characteristics of cash flow if the amount prepaid represents substantially the contractual amount and accrued interest (but not paid); which may include additional compensation for the early contract termination.

### 3.6.5 Loans and receivables

Loans and receivables are non-derivative financial instruments with fixed or determinable payments that are not quoted in an active market. Loans and receivables with a stated term (including trade and other receivables) are measured at amortized cost using the effective interest method, less any impairment.

Interest income is recognized by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial. For the years ended December 31, 2022, 2021 and 2020 the interest income on loans and receivables recognized in the interest income line item within the consolidated income statements is Ps. —, Ps. 6 and Ps. 6, respectively.

### 3.6.6 Other financial assets

Other financial assets include long term accounts receivable and derivative financial instruments. Other financial assets with a stated term are measured at amortized cost using the effective interest method, less any impairment.

### 3.6.7 Financial assets impairment

The Company recognizes impairment due to expected credit loss (ECL) in:

- Financial assets measured at amortized cost;
- Debt investments measured at FVOCI;
- Other contractual assets

Impairment losses on accounts receivable, contractual assets and leasing receivables are always measured at an amount equal to ECL for the remaining life, whether or not it has a significant financing component. The Company applies the criteria to all accounts receivable, contractual assets and leasing credits, but it can be applied separately to accounts receivable and contractual assets of financial leases.

The Company measures impairment losses at an amount equal to ECL for the remaining life, except for the following:

- Debt instruments determined to be of low credit risk; and
- Other debt instruments and bank balances for which the credit risk (risk of non-recoverability over the expected life of the financial instrument) has not increased significantly since the initial recognition.

In determining whether the credit risk of a financial asset has increased significantly since initial recognition and estimating the ECL, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes qualitative and quantitative information and analysis, based on historical experience and an informed credit assessment of the Company.

The impairment loss is a weighted estimate of the probability of expected loss. The amount of impairment loss is measured as the present value of any lack of liquidity (the difference between the contractual cash flows that correspond to the Company and the cash flows that management expects to receive). The expected credit loss is discounted using the original financial asset effective interest rate.

The Company annually evaluates the reasonableness to determine if there was objective evidence of impairment. Some objective evidence that financial assets were impaired includes:

- Non-payment or delinquency of a debtor;
- Restructuring of an amount corresponding to the Company under terms that the Company would not otherwise consider;
- Indicators that a debtor or client will enter into bankruptcy;
- Adverse changes in the status of debtor or client payments;
- The disappearance of an active market for an instrument due to financial difficulties; or
- Evident information indicating that there was a measurable decrease in the expected cash flows of a group of financial assets.

For an investment in an equity instrument, objective evidence of impairment includes a significant or prolonged decrease in its fair value lower than the carrying amount.

The impairment loss on financial assets measured at amortized cost reduces the carrying amount and for financial assets measured at FVOCI, the impairment loss is recognized within OCI.

### **3.6.8 Derecognition**

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- The rights to receive cash flows from the financial asset have expired; or
- The Company has transferred its rights to receive the asset cash flows or has assumed an obligation to pay the full received cash flows without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred or retained substantially all the asset risks and benefits, but has transferred control of the asset.

### **3.6.9 Offsetting of financial instruments**

Financial assets are required to be offset against financial liabilities and the net amount reported in the consolidated statement of financial position if, and only if the Company:

- Currently has an enforceable legal right to offset the recognized amounts; and
- Intends to settle on a net basis, or to realize the assets and settle the liabilities simultaneously

### **3.7 Derivative financial instruments**

The Company is exposed to different risks related to cash flows, liquidity, market and third-party credit. As a result, the Company contracts different derivative financial instruments in order to reduce its exposure to the risk of exchange rate fluctuations between the U.S. Dollar and other currencies, and interest rate fluctuations associated with its borrowings denominated in foreign currencies and the exposure to the risk of fluctuation in the costs of certain raw materials.

The Company values and records all derivative financial instruments and hedging activities in the consolidated statement of financial position as either an asset or liability measured at fair value, considering quoted prices in recognized markets. If such instruments are not traded in a formal market, fair value is determined by applying techniques based upon technical models supported by sufficient, reliable and verifiable market data, recognized in the financial sector. Changes in the fair value of derivative financial instruments are recorded each year in current earnings or otherwise as a component of cumulative other comprehensive income based on the item being hedged and the effectiveness of the hedge.

#### **3.7.1 Hedge accounting**

The Company designates certain hedging instruments, which include derivatives to cover foreign currency risk, as either cash flow hedges, fair value hedges or hedges of net investment in a foreign business. Hedges of foreign exchange risk on firm commitments are accounted for as cash flow hedges.

At the inception of the hedge relationship, the Company documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, the Company documents whether the hedging instrument is highly effective in offsetting changes in fair values or cash flows of the hedged item attributable to the hedged risk.



To qualify for hedge accounting, the hedging relationship must meet all of the following requirements:

- there is an economic relationship between the hedged item and the hedging instrument
- the effect of credit risk does not dominate the value changes that result from that economic relationship, and
- the hedge ratio of the hedging relationship is the same as that resulting from the quantity of the hedged item that the entity actually hedges and the quantity of the hedging instrument that the entity actually uses to hedge that quantity of hedged item.

### 3.7.2 Cash flow hedges

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in OCI and accumulated under the hedging valuation of the effective portion of derivative financial instruments. The gain or loss relating to the ineffective portion is recognized immediately in consolidated net income and is included in the market value gain (loss) on financial instruments line item within the consolidated statements of income.

Amounts previously recognized in other comprehensive income and accumulated in equity are reclassified to consolidated net income in the periods when the hedged item is recognized in profit and loss, in the same line of the consolidated statement of income as the recognized hedged item. However, when the hedged forecast transaction results in the recognition of a non-financial asset or a non-financial liability, the gains and losses previously recognized in other comprehensive income and accumulated in equity are transferred from equity and included in the initial measurement of the cost of the non-financial asset or non-financial liability.

Hedge accounting is discontinued when the Company revokes the hedging relationship, when the hedging instrument expires or is sold, terminated, or exercised, or when it no longer qualifies for hedge accounting. Any gain or loss recognized in other comprehensive income and accumulated in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in consolidated net income. When a forecast transaction is no longer expected to occur, the gain or loss accumulated in equity is recognized immediately in consolidated net income.

### 3.7.3 Fair value hedges

For hedge items carried at fair value the change in the fair value of a hedging derivative is recognized in profit and loss as foreign exchange gain or loss, as they relate to foreign currency risk. The change in the fair value of the hedged item attributable to the risk hedged is recorded as part of the carrying value of the hedged item and is also recognized in the statement of profit or loss as foreign exchange gain or loss.

For fair value hedges relating to items carried at amortized cost, change in the fair value of the effective portion of the hedge is recognized first as an adjustment to the carrying value of the hedged item and then any adjustment to carrying value is amortized through profit or loss over the remaining term of the hedge using the EIR (Effective Interest Rate) method. EIR amortization may begin as soon as an adjustment exists and no later than when the hedged item ceases to be adjusted for changes in its fair value attributable to the risk being hedged. If the hedged item is derecognized, the unamortized fair value is recognized immediately in profit or loss.

When an unrecognized firm commitment is designated as a hedged item, the subsequent cumulative change in the fair value of the firm commitment attributable to the hedged risk is recognized as an asset or liability with a corresponding gain or loss recognized in profit and loss.

### 3.7.4 Hedge of net investment in a foreign business

The Company designates certain derivatives as a hedge of its net investment in foreign operations and applies hedge accounting to foreign currency differences arising between the functional currency of its investments abroad and the functional currency of the holding company (Mexican peso), regardless of whether the net investment is held directly or through a sub-holding. Differences in foreign currency that arise in the conversion of a financial liability designated as a hedge of a net investment in a foreign operation are recognized in other comprehensive income in the exchange differences on the translation of foreign operations and associates caption, to the extent that the hedge is effective. To the extent that the hedge is ineffective, such differences are recognized as market value gain or loss on financial instruments within the consolidated income statements. When part of the hedge of a net investment is disposed, the corresponding accumulated foreign currency translation effect is recognized as part of the gain or loss on disposal within the consolidated income statement. During 2022 the Company has a hedge of its net investment in foreign operations, such as it is described in Note 20; in the years of 2021 and 2020 there were no transactions of this nature.

## 3.8 Fair value measurement

The Company measures financial instruments, such as derivatives, and certain non-financial assets such as trust assets of labor obligations at fair value at each balance sheet date. Also, fair values of bank loans and notes payable carried at amortized cost are disclosed in Note 18.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- **Level 1:** quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.
- **Level 2:** inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.
- **Level 3:** unobservable inputs for the asset or liability. Unobservable inputs shall be used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Company determines the policies and procedures for both recurring fair value measurement, such as those described in Note 20 and unquoted liabilities such as debt described in Note 18.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

### **3.9 Inventories and cost of goods sold**

Inventories are measured at the lower of cost and net realizable value. Net realizable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

Inventories represent the acquisition or production cost that is incurred when purchasing or producing a product, and are based on the weighted average cost formula.

Cost of goods sold is based on the weighted average cost of the inventories at the time of sale. Cost of goods sold includes expenses related to the purchase of raw materials used in the production process, as well as labor costs (wages and other benefits), depreciation of production facilities, equipment and other costs, including fuel, electricity, equipment maintenance and inspection.

Management is required to make judgements regarding write-downs to determine the net realizable value of the inventory. These write-downs consider factors such as age and condition of goods as recent market data to assess the estimated future demand for goods.

### **3.10 Held for sale long lived assets and discontinued operations**

The Company classifies long lived assets as held for sale when:

- a) An asset is expected to be recovered principally through the sale, instead of being recovered through continuous operational use;
- b) An asset is maintained as held for its immediately sale; and
- c) An asset's sale is considered as highly probable in its actual condition.

A sale is considered highly probable when:

- Management is engaged with a sales plan;
- An active plan to locate a buyer has been initiated;
- The asset is being actively marketed at a reasonable price related to its fair value; and
- The sale is expected to be completed in less than one year from the date of classification.

The non-current assets held for sale are measured at the lower of the carrying value and the fair value less the disposal cost.

Discontinued operations are the results of operations and cash flows that can be clearly distinguished from the rest of the Company's operations and cash flows that have been disposed or classified as held for sale, and:

- Represent either a separate major line of business or geographic area; and
- Are part of a coordinated plan to dispose of a major line of business or a geographic area of operations; or
- Represent a subsidiary acquired exclusively for the purpose of reselling it.

Discontinued operations are excluded from the continuing operations results and they are presented separately net of tax in the consolidated income statement.

### **3.11 Other current assets**

Other current assets, which will be realized within a period of less than one year from the reporting date, are comprised of prepaid assets, and agreements with customers.

Prepaid assets principally consist of advances to suppliers of raw materials, advertising, promotional, leasing and insurance costs, and are recognized as other current assets at the time of the cash disbursement, and are derecognized in the consolidated statement of financial position and recognized in the appropriate consolidated income statement caption when the risks and rewards of the related goods have been transferred to the Company or services have been received, respectively.

The Company has prepaid advertising costs which consist of television and radio advertising airtime paid in advance. These expenses are generally amortized over the period based on the transmission of the television and radio spots. The related production costs are recognized in consolidated income statement as incurred.

The Company has agreements with customers for the right to sell and promote the Company's products over a certain period. The majority of these agreements have terms of more than one year, and the related costs are amortized using the straight-line method over the term of the contract. During the years ended December 31, 2022, 2021 and 2020, such amortization aggregated to Ps. 295, Ps. 219 and Ps. 213, respectively.

### **3.12 Investments accounted for using the equity method.**

#### **3.12.1 Investments in associates**

Associates are those entities over which the Company has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but without control over those policies. Upon loss of significant influence over the associate, the Company measures and recognizes any retained investment at its fair value.

Investments in associates are accounted for using the equity method and initially recognized at cost, which comprises the investment's purchase price and any directly attributable expenditure necessary to acquire it. The carrying amount of the investment is adjusted to recognize changes in the Company's share of net assets of the associate since the acquisition date. The financial statements of the associates are prepared for the same reporting period as the Company.

When the Company's share of losses exceeds the carrying amount of the investment in the associate, including any advances, the carrying amount is reduced to zero and recognition of further losses is discontinued except to the extent that the Company has a legal or constructive obligation or has made payments on behalf of the associate.

After application of the equity method, the Company determines whether it is necessary to recognize an additional impairment loss on its investment in its associate. The Company determines at each reporting date whether there is any objective evidence that the investment in the associates is impaired. If this is the case, the Company calculates the amount of impairment as the difference between the recoverable amount of the investment and its carrying value and recognizes the amount in other expenses line in the consolidated statements of income.

#### **3.12.2 Joint arrangements**

A joint arrangement is an arrangement in which two or more parties have joint control. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. The Company classifies its interests in joint arrangements as either joint operations or joint ventures depending on the Company's rights to the assets and obligations for the liabilities of the arrangements.

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the arrangement. The Company recognizes its interest in joint ventures as investments and accounts for those investments using the equity method.

Upon loss of joint control over the joint venture, the Company measures and recognizes any retained investment at its fair value.

As of December 31, 2022 and 2021 the Company did not have any interests in joint operations.

### 3.12.3 Investment in Venezuela

The Company accounts for its investment in Venezuela using the fair value method through OCI using Level 3 inputs. In 2022, the Company recognized a fair value loss on the investment of Ps. (54). As of December 31, 2022 and 2021, the fair value of Venezuela investment was Ps. 0

### 3.13 Property, plant and equipment

Property, plant and equipment are initially recorded at their cost of acquisition and/or construction and are presented net of accumulated depreciation and accumulated impairment losses if any. The borrowing costs related to the acquisition or construction of qualifying assets is capitalized as part of the cost of that asset.

Major maintenance costs are capitalized as part of total acquisition cost, which implies an increase of the assets' useful life. Routine maintenance and repair costs are expensed as incurred.

Construction in progress consists of long-lived assets not yet in service, in other words, that are not yet ready for the purpose that they were bought, built or developed. The Company expects to complete those investments during the following 12 months.

Depreciation is computed using the straight-line method. Where an item of property, plant and equipment comprises major components having different useful lives, the components are accounted for and depreciated separately.

During 2022, the Company reviewed the useful lives of its property, plant and equipment, and determined changes in its estimated useful lives of these assets. The financial impact of this change for 2022 is immaterial. Changes in these estimations were applied prospectively.

The estimated useful lives of the Company's principal assets are as follows:

	2022	2021
Buildings	<b>20 – 50</b>	40 – 50
Machinery and equipment	<b>5 – 25</b>	10 – 20
Distribution equipment	<b>4 – 14</b>	7 – 15
Refrigeration equipment	<b>7 – 10</b>	5 – 7
Returnable bottles	<b>1.5 – 4</b>	1.5 – 3
Other equipment	<b>3 – 10</b>	3 – 10

The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds (if any) and the carrying amount of the asset and is recognized in the consolidated income statement.

#### *Returnable and non-returnable bottles:*

The Company has two types of bottles: returnable and non-returnable.

- Non-returnable: bottles are expensed in the consolidated income statement at the time of the sale of the product.
- Returnable: bottles are classified as long-lived assets as a component of property, plant and equipment. Returnable bottles are recorded at acquisition cost and for countries with hyperinflationary economies, restated according to IAS 29. Depreciation of returnable bottles is computed using the straight-line method over their estimated useful lives.

There are two types of returnable bottles:

- Those that are in the Company's control within its facilities, plants and distribution centers; and
- Those that have been placed in the hands of customers and still belong to the Company.

Returnable bottles that have been placed in the hands of customers are subject to an agreement with a retailer pursuant to which the Company retains ownership. These bottles are monitored by sales personnel during periodic visits to retailers and the Company has the right to charge any breakage identified to the retailer. Bottles that are not subject to such agreements are expensed when placed in the hands of retailers.

The Company's returnable bottles are depreciated according to their estimated useful lives: 4 and 3 years during 2022 and 2021, respectively for glass bottles and 1.5 years for PET bottles. Deposits received from customers are amortized over the same estimated useful lives of the bottles.

### 3.14 Intangible assets

Intangible assets are identifiable non-monetary assets without physical substance and represent payments whose benefits will be received in future years. Intangible assets acquired separately are measured at initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value as at the date of acquisition (see Note 3.2). Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment losses. The useful lives of intangible assets are assessed as either finite or indefinite, in accordance with the period over which the Company expects to receive the benefits.

Intangible assets with finite useful lives are amortized and mainly consist of information technology and management system costs incurred during the development stage which are currently in use. Such amounts are capitalized and then amortized using the straight-line method over their expected useful lives. Expenditures that do not fulfill the requirements for capitalization are expensed as incurred.

Amortized intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset or group of assets may not be recoverable through its expected future cash flows.

Intangible assets with an indefinite life are not amortized and are subject to impairment tests on an annual basis as well as whenever certain circumstances indicate that the carrying amount of those intangible assets exceeds their recoverable value.

The Company's intangible assets with an indefinite life mainly consist of rights to produce and distribute Coca-Cola trademark products in the Company's territories. These rights are contained in agreements that are standard contracts that The Coca-Cola Company has with its bottlers.

As of December 31, 2022, the Company had four bottler agreements in Mexico: (i) Valley of Mexico territory, which is up for renewal in June 2023, (ii) Southeast territory, which is up for renewal in June 2023, (iii) Bajío territory, which is up for renewal in May 2025 and (iv) Golfo territory, which is up for renewal in May 2025. As of December 31, 2022, the Company had one bottler agreement in Brazil, which is up for renewal in October 2027. As of December 31, 2022, the Company had three bottler agreements in Guatemala, which are up for renewal in March 2025 (one contract) and April 2028 (two contracts).

In addition the Company had one bottler agreement in each country which is up for renewal as follows: Argentina, which is up for renewal in September 2024; Colombia, which is up for renewal in June 2024; Panama, which is up for renewal in November 2024; Costa Rica, which is up for renewal in September 2027; Nicaragua, which is up for renewal in May 2026, and Uruguay, which is up for renewal in June 2028.

As of December 31, 2022 our investee KOF Venezuela had one bottler agreement, which is up for renewal in August 2026.

The bottler agreements are automatically renewable for ten-year terms, subject to the right of either party to give prior notice that it does not wish to renew a specific agreement. In addition, these agreements generally may be terminated in the case of material breach. Termination would prevent the Company from selling Coca-Cola trademark beverages in the affected territory and would have an adverse effect on the Company's business, financial conditions, results from operations and prospects.

### 3.15 Non-current assets held for sale

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the non-current asset (or disposal group) is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

When the Company is committed to a sale plan involving loss of control of a subsidiary, all the assets and liabilities of that subsidiary are classified as held for sale when the criteria described above are met, regardless of whether the Company will retain a non-controlling interest in its former subsidiary after the sale.

Non-current assets (and disposal groups) classified as held for sale are measured at the lower of their previous carrying amount and fair value less costs to sell.

### 3.16 Impairment of long-lived assets

At the end of each reporting period, the Company reviews the carrying amounts of its long-lived tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual CGUs, or otherwise they are allocated to the smallest CGUs for which a reasonable and consistent allocation basis can be identified.

For goodwill and other indefinite lived intangible assets, the Company tests for impairment on an annual basis and whenever certain circumstances indicate that the carrying amount of the related CGU might exceed its recoverable amount.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted, as discussed in Note 2.3.1.1.

If the recoverable amount of an asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount. An impairment loss is recognized immediately in consolidated net income.

Where the conditions leading to an impairment loss no longer exist, it is subsequently reversed. That is, the carrying amount of the asset (or CGU) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or CGU) in prior years. A reversal of an impairment loss is recognized immediately in consolidated net income. Impairment losses related to goodwill are not reversible. For the years ended December 31, 2022, 2021 and 2020 there was no impairment related to goodwill recognized.

### **3.17 Leases**

In accordance with IFRS 16, the Company evaluates whether a contract is, or contains a lease when the contract transfers the right to control an identified asset during a period in exchange for consideration.

The Company evaluates whether a contract is a lease agreement when:

- The contract involves the use of an identified asset - this can be specified explicitly or implicitly, and must be physically distinct or represent substantially the entire capacity of a physically distinct asset. If the lessor has substantive substitution rights, the asset is not identified;
- The Company has the right to receive substantially all the economic benefits of the use of the asset throughout the period of use;
- The Company has the right to direct the use of the asset when it has the right to make the most relevant decisions about how, and for what purpose the asset is used. When the use of the asset is predetermined, the Company has the right to direct the use of the asset if it: i) it has the right to operate the asset; or ii) it designed the asset in a way that pre-determines for what purpose it will be used.

#### **As a tenant**

##### *Initial measurement*

On the start date of the lease, the Company recognizes a right-of-use asset and a leasing liability. The right-of-use asset is initially measured at cost, which includes the initial amount of the lease liability adjusted for any lease payment made during or before the initial application date. The right-of-use asset considers the incurred initial direct costs and an estimate of the costs to dismantle and eliminate the underlying asset, or to restore the underlying asset or the place where it is located, less any lease incentive received.

The lease liability is initially measured at the present value of future lease payments for the period remaining at the date of initial recognition. Such payments are discounted using the incremental borrowing rate of the Company, which is considered as the rate that the Company would have to pay for a similar period financing, and with a similar guarantee, to obtain an asset of similar value to the leased asset. The discount rate used to measure the right-of-use asset and the lease liability is the rate related to the Company's financing cost.

Lease payments included in the measurement of the lease liability include the following:

- Fixed payments, including payments that are substantially fixed;
- Variable lease payments that depend on an index or a rate, initially measured using the index or the rate as of the lease commencement date;
- The price related to a purchase option that the Company is reasonably certain it will exercise an option to extend the contractual agreement and penalties for early termination of the lease agreement, unless the Company has reasonable certainty of not exercising those options.
- Amounts payable for residual value guarantees;
- Payments for early cancellation, if this option is contemplated in the lease conditions.

The Company does not recognize a right-of-use asset and lease liability for those short-term agreements with a contractual period of 12 months or less and leases of low-value assets, mainly information technology equipment used by employees, such as laptops and desktops, handheld devices and printers. The Company recognizes the lease payments associated with these agreements as an expense in the consolidated statement of income as they are incurred.

##### *Subsequent Measurement*

The right-of-use asset is depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. In addition, the right-of-use asset is periodically evaluated for impairment losses, if any, and evaluated for some lease liability remedies.

Lease liabilities are subsequently measured at amortized cost using the effective interest rate method. The Company re-measures the lease liability without modifying the discount rate when there is a modification in future lease payments under a residual value guarantee or if the modification arises from a change in the index or rate when there are variable payments. The lease liability is measured again using a new incremental borrowing rate at the date of modification when:

- An option to extend or terminate the agreement is exercised by modifying the non-cancelable period of the contract; or
- The Company changes its assessment of whether it will exercise a purchase option.

When the lease liability is re-measured, an adjustment is made to the corresponding carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the asset has been reduced to zero.

A modification to the lease agreement is accounted for as a separate agreement if the following two conditions are met:

- i) The modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- ii) The consideration of the lease is increased by an amount proportional to the independent price of the increase in scope and by any adjustment to that independent price to reflect the contract circumstances.

In the consolidated income statement, the interest expense of the lease liability is presented as a component of the financial expense, unless they are directly attributable to qualified assets, in which case they are capitalized according to the Company's financing cost accounting policy. The right-of-use assets are measured according to the cost model, depreciated over the lease term using the straight-line method and recognized in the consolidated statement of income.

Improvements in leased properties are recognized as part of property, plant and equipment in the consolidated statement of financial position and amortized using the straight-line method, over the shorter of the useful life of the asset and the term of the related lease.

### **3.18 Financial liabilities and equity instruments**

#### **3.18.1 Classification as debt or equity**

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### **3.18.2 Equity instruments**

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognized when the proceeds are received, net of direct issue costs.

Repurchase of the Company's own equity instruments is recognized and deducted directly from equity. No gain or loss is recognized in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

#### **3.18.3 Financial liabilities**

##### **Initial recognition and measurement**

Financial liabilities within the scope of IFRS 9 are classified as financial liabilities at amortized cost, except for derivative instruments designated as hedging instruments in an effective hedge, financial liabilities arising from transfer of a financial asset that does not qualify for de-recognition, financial guarantee contracts and contingent consideration obligations in a business combination, as appropriate, which are recognized at FVTPL. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognized initially at fair value less, in the case of loans and borrowings, directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, loans and borrowings, and derivative financial instruments, see Note 3.7.

##### **Subsequent measurement**

The measurement of financial liabilities depends on their classification as described below:

##### **Loans and borrowings**

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortized cost using the effective interest method. Gains and losses are recognized in the consolidated statements of income when the liabilities are derecognized as well as through the effective interest method amortization process.

Amortized cost is calculated considering any discount or premium on acquisition and fees or costs that are an integral part of the effective interest method. The effective interest method amortization is included in interest expense in the consolidated statements of income.



**De-recognition**

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the de-recognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the consolidated statements of income.

**3.19 Provisions**

Provisions are recognized when the Company has a present obligation (contractual or implied) as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reasonable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

The Company recognizes a provision for a loss contingency when it is probable (i.e. the probability that the event will occur is greater than the probability that it will not) that certain effects related to past events, would materialize and can be reasonably quantified. These events and their financial impact are also disclosed as loss contingencies in the consolidated financial statements when the risk of loss is deemed to be other than remote. The Company does not recognize an asset for a gain contingency until the gain is realized, see Note 25.

Restructuring provisions are recognized only when the recognition criteria for provisions are fulfilled. The Company has a constructive obligation when a detailed formal plan identifies the business or part of the business concerned, the location and number of employees affected and there is a detailed estimate of the associated costs, and an appropriate timeline. Furthermore, the employees affected must have been notified of the plan's main features.

**3.20 Post-employment and other non-current employee benefits**

Post-employment and other non-current employee benefits, which are considered monetary items, include obligations for pension and post-employment plans and seniority premiums, all based on actuarial calculations, using the projected unit credit method.

In Mexico, the economic benefits and retirement pensions are granted to employees with 10 years of service and minimum age of 60. In accordance with Mexican Labor Law, the Company provides seniority premium benefits to its employees under certain circumstances. These benefits consist of a one-time payment equivalent to 12 days' wages for each year of service (at the employee's most recent salary, but not to exceed twice the legal minimum wage), payable to all employees with 15 or more years of service, as well as to certain employees terminated involuntarily prior to the vesting of their seniority premium benefit.

For defined benefit retirement plans and other non-current employee benefits, such as the Company's sponsored pension and retirement plans and seniority premiums, the cost of providing benefits is determined using the projected unit credit method, with actuarial valuations being carried out at the end of each reporting period. All re-measurements effects of the Company's defined benefit obligation such as actuarial gains and losses and return on plan assets are recognized directly in other comprehensive income ("OCI"). The Company presents service costs within cost of goods sold, administrative and selling expenses in the consolidated statements of income. The Company presents net interest cost within interest expense in the consolidated statements of income. The projected benefit obligation recognized in the consolidated statement of financial position represents the present value of the defined benefit obligation as of the end of each reporting period. Certain subsidiaries of the Company have established plan assets for the payment of pension benefits and seniority premiums through irrevocable trusts of which the employees are named as beneficiaries, which serve to decrease the funded status of such plans' related obligations.

Costs related to compensated absences, such as vacations and vacation premiums, are recognized on an accrual basis.

The Company recognizes a liability and expense for termination benefits at the earlier of the following dates:

- a. When it can no longer withdraw the offer of those benefits; and
- b. When it recognizes costs for a restructuring that is within the scope of IAS 37, Provisions, Contingent Liabilities and Contingent Assets, and involves the payment of termination benefits.



The Company is demonstrably committed to a termination when, and only when, the entity has a detailed formal plan for the termination and is without realistic possibility of withdrawal.

A settlement occurs when the Company enters into a transaction that eliminates all further legal or constructive obligations or part or all of the benefits provided under a defined benefit plan. A curtailment arises from an isolated event such as closing of a plant, discontinuance of an operation or termination or suspension of a plan. Gains or losses on the settlement or curtailment of a defined benefit plan are recognized when the settlement or curtailment occurs.

### 3.21 Revenue recognition

The Company recognizes revenue when it has transferred to the customer control over the good sold or the service rendered. Control refers to the ability of the customer to direct and obtain substantially all the transferred product's benefits. Also, it implies that the customer has the ability to prevent a third-party from directing the use and obtaining substantially all the benefits of the transferred product. Coca-Cola FEMSA's management applies the following considerations to analyze the moment in which the control of the good sold or the service is transferred to the customer:

- Identify the contract (written, spoken or according to the conventional business practices).
- Evaluate the goods and services promised in the customer's contract and identify the related performance obligations.
- Consider the contract terms and the commonly accepted practices in the business to determine the transaction price. The transaction price is the consideration that the Company expects to be entitled to for transferring the goods and services to the customer, excluding the amount collected for third parties, such as taxes directly related to the sales. The consideration promised in a customer's contract may include a fixed amount, variable amounts or both.
- Allocate the transaction price to each performance obligation (to each good or service that is different) for an amount that represents the part of the benefit that the Company expects to receive in exchange for the right of transferring the promised goods or services to the customer.
- Recognize revenue when (or while) it satisfied the performance obligation through the transfer of the promised goods or services engaged.

All the conditions mentioned above are accomplished normally when the goods are delivered and services are provided to the customer and this moment is considered a point in time. The net sales reflect the units delivered at list price, net of promotions and discounts.

The Company generates revenues from the following principal activities:

#### *Sale of goods.*

Includes the sales of goods by all the subsidiaries of the Company, mainly the sale of beverages of the leading brand of Coca-Cola in which the revenue is recognized at the point of time those products were sold to the customers.

#### *Rendering of services.*

Includes the revenues of distribution services that the Company recognizes as revenues as the related performance obligation is satisfied. The Company recognizes revenues for rendering of services during the time in which the performance obligation is satisfied according with the following conditions:

- The customer receives and consumes simultaneously the benefits, as the Company satisfies the performance obligation;
- The customer controls the related assets, even if the Company improves them;
- The revenues can be measured reliably; and
- The Company has the right to payment for the performance completed to date.

Sources of Revenue	For the year ended December 31, 2022	For the year ended December 31, 2021	For the year ended December 31, 2020
Sale of products	<b>Ps. 226,222</b>	Ps. 193,899	Ps.181,520
Services rendered	<b>15</b>	321	327
Other operating revenues	<b>503</b>	584	1,768
Revenue from contracts with customers	<b>Ps. 226,740</b>	Ps. 194,804	Ps.183,615

#### *Variable allowances granted to customers*

The Company adjusts the transaction price based on estimates of the promotions, discounts or any other variable allowances that may be granted to the customers. These estimates are based on the commercial agreements celebrated with the customers and on the historical performance for the customer.

Sales discounts are considered variable consideration and are reflected in the client's invoice. Therefore discounts are recorded at the moment of sale (sales are recorded net of discounts).

In the Modern Channel, retail products are sold at a discount based on volume, considering total sales during certain period. Revenues on these sales are recognized based on the price established in the agreement, net of discounts for estimated volume. Accumulated experience is used to estimate discounts, using the expected value method. No element of financing is considered, due to the fact that the majority of sales are made in cash for the Traditional Channel or on credit for the Modern Channel.

#### *Contracts costs.*

The incremental costs for obtaining a customer contract are recognized as an asset if the Company expects to recover those costs. The incremental costs are those incurred to obtain a contract and that wouldn't be incurred if the contract hadn't been obtained. The Company recognizes these costs as incurred in the consolidated income statement when the associated revenue is realized in a period equal to or less than one year. The recognized assets, as previously indicated, are amortized on a straight-line basis over the terms of the related revenue contracts, reflecting how the goods and services are transferred to the client.

### **3.22 Administrative and selling expenses**

Administrative expenses include labor costs (salaries and other benefits, like employee profit sharing "PTU") of employees not directly involved in the sale of the Company's products, as well as professional service fees, the depreciation of office facilities, amortization of capitalized information technology system implementation costs and any other similar costs.

Selling expenses include:

- Distribution: labor costs (salaries and other related benefits), outbound freight costs, warehousing costs of finished products, depreciation of returnable bottles in the distribution process, depreciation and maintenance of trucks and other distribution facilities and equipment.
- Sales: labor costs (salaries and other benefits including PTU) and sales commissions paid to sales personnel;
- Marketing: promotional expenses and advertising costs.

PTU is paid by the Company's Mexican subsidiaries to its eligible employees. In Mexico, employee profit sharing is computed at the rate of 10% of the individual company taxable income. PTU in Mexico is calculated from the same taxable income for income tax, except for the following: a) neither tax losses from prior years nor the PTU paid during the year are deductible; and b) payments exempt from taxes for the employees are fully deductible in the PTU computation.

The amendment to the Federal Labor Law established a limit on the amount to be paid for profit sharing to employees, which indicates that the amount of PTU assigned to each employee may not exceed the equivalent of three months of the employee's current salary, or the average PTU received by the employee in the previous three years, whichever is greater. If the PTU determined is less than or equal to this limit, the PTU will be determined by applying 10% of the individual company taxable income. If the PTU determined exceeds this limit, the limit would apply and this should be considered the PTU for the period.

### **3.23 Income taxes**

Income tax expense represents the sum of the tax currently payable and deferred tax. Income taxes are charged to consolidated income statements as they are incurred, except when they relate to items that are recognized in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognized in other comprehensive income or directly in equity, respectively.

#### **3.23.1 Current income taxes**

Current income taxes are recorded in the results of the year they are incurred.

#### **3.23.2 Deferred income taxes**

Deferred taxes are recognized on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary differences, including tax loss carryforwards and certain tax credits, to the extent that it is probable that future taxable profits, and reversal of existing taxable temporary differences will be available. Such deferred tax assets and liabilities are not recognized if the temporary difference arises from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In the case of Brazil, where certain goodwill amounts are at times deductible for tax purposes, the Company recognizes in connection with the acquisition accounting a deferred tax asset for the tax effect of the excess of the tax basis over the related carrying value.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are re-assessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits and reversal of existing taxable temporary differences will allow the deferred tax asset to be recovered.

Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries, associates, and interests in joint ventures, except where the Company is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be sufficient taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

Deferred income taxes are classified as a non-current asset or liability, regardless of when the temporary differences are expected to reverse.

Deferred tax relating to items recognized in other comprehensive income is recognized in correlation to the underlying transaction in OCI.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the way the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

In Mexico, the income tax rate was 30% for 2022, 2021 and 2020, and it is expected to remain at 30% for the following years.

### **3.23.3 Uncertain tax positions**

The Company operates in numerous tax jurisdictions and is subject to periodic tax inspections, in the normal course of business, by local tax authorities on a range of tax matters in relation to corporate income tax.

Where the amount of tax payable is uncertain, the Company establishes provisions based on management's estimates with respect to the likelihood of material tax exposures and the probable amount of the liability.

### **3.24 Share-based payments transactions**

Senior executives of the Company receive remuneration in the form of share-based payment transactions, whereby employees render services as consideration for equity instruments. The equity instruments are granted and then held by a trust controlled by FEMSA. They are accounted for as equity settled transactions. The award of equity instruments is granted for a fixed monetary value.

Share-based payments to employees are measured at the fair value of the equity instruments at the grant date. The fair value determined at the grant date of the share-based payments is expensed and recognized based on the graded vesting method over the vesting period.

### **3.25 Earnings per share**

The Company presents basic and diluted earnings per share (EPS) data for its shares. As described in Note 23, the Company has potentially dilutive shares and therefore presents its basic and diluted earnings per share. Basic EPS is calculated by dividing the net income attributable to controlling interest by the weighted average number of shares outstanding during the period adjusted for the weighted average of own shares purchased in the year. Diluted EPS is calculated by dividing the profit attributable to ordinary equity holders of the parent (after adjusting for interest on the convertible preference shares) by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares. Earnings per share for all periods are adjusted to give effect to capital contributions, bonus issues, share splits or reverse share splits that occur during any of periods presented and subsequent to the latest balance sheet date until the issuance date of the financial statements.

### **3.26 Issuance of common shares**

The Company recognizes the issuance of own common shares as an equity transaction. The difference between the book value of the shares issued and the amount contributed by the non-controlling interest holder or third party is recorded as additional paid-in capital.

## NOTE 4. BUSINESS COMBINATIONS

### 4.1 Business Combinations

The Company has consummated certain business acquisitions during 2022 that were recorded using the acquisition method of accounting. The results of the acquired operations have been included in the consolidated financial statements since the date on which the Company obtained control of the respective business, as disclosed below. Therefore, the consolidated statements of income and the consolidated statements of financial position in the year of such acquisitions are not comparable in this respect with previous periods.

The consolidated statement of cash flows for the years ended December 31, 2022, shows the consideration paid for the acquired operations, net of the cash acquired in those acquisitions.

#### 4.1.1 Business Acquisitions

During 2022 the Company had the following acquisitions:

1) On January 24, 2022, the Company, through its Brazilian subsidiary Spal Industria Brasileira de Bebidas, S.A. completed the acquisition of 100% of CVI Refrigerantes Ltda. (herein "CVI"), to expand its geographic footprint, for Ps. 1,948 in an all cash consideration. CVI was a bottler of Coca-Cola trademark products which operated in Rio Grande do Sul, Brazil. CVI is included in the Company's Financial Statements since the acquisition date;

The allocation of the purchase price to the fair value of the net assets acquired is as follows:

	2022
Total current assets, including cash acquired of Ps. 104	Ps. 615
Total non-current assets	972
Distribution rights	894
Total assets	2,481
Total liabilities	(731)
Net assets acquired	1,750
Goodwill arising on acquisition	197
Total consideration transferred	Ps. 1,947
Amount to be paid	(186)
Net payment on acquisition date	Ps. 1,761
Cash acquired of CVI	(104)
Net cash paid	Ps. 1,657

Total revenues of CVI for the period from the acquisition date through to December 31, 2022 were Ps. 1,923.

The consolidated total revenues of the Company adjusted to give effect to the acquisition of CVI, as if the acquisition had occurred on January 1, 2022 were Ps. 226,929 (unaudited).

2) On November 30, 2022, the Company completed the acquisition of 100% of the business of "Agua Cristal" from Bepensa, a Mexican business group, in the Southeast region of Mexico for Ps. 699 in an all cash consideration transferred. The business of "Agua Cristal" is included in the Company results since December 2022. As of the date of these consolidated financial statements, the Company is in the process of completing the evaluation of the fair value of this acquisition; however the Company booked provisional amounts, among which the main are property, plant and equipment for Ps. 448 and distribution rights for Ps.228, the provisional amount of goodwill amounts to Ps. 8 and the amount of liabilities assumed was not significant.

## NOTE 5. CASH AND CASH EQUIVALENTS

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and cash equivalents, including short-term, highly liquid investments that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value, with a maturity date of six months or less at their acquisition date. Cash and cash equivalents at the end of the reporting period consist of the following:

	2022	2021
Cash and bank balances	Ps. 5,828	Ps. 5,336
Cash equivalents (see Note 3.5)	34,449	41,912
Total	Ps. 40,277	Ps. 47,248

## NOTE 6. TRADE RECEIVABLE, NET

	2022	2021
Trade receivables	<b>Ps. 13,432</b>	Ps. 10,863
The Coca-Cola Company (related party) (Note 14)	<b>776</b>	820
Loans to employees	<b>84</b>	82
FEMSA and subsidiaries (related parties) (Note 14)	<b>746</b>	634
Other related parties (Note 14)	<b>182</b>	139
Other	<b>1,636</b>	1,007
Allowance for expected credit losses	<b>(538)</b>	(531)
	<b>Ps. 16,318</b>	Ps. 13,014

### 6.1 Trade receivables

Trade receivable representing rights arising from sales and loans to employees or any other similar concept, are presented net of discounts and the allowance for expected credit losses.

Coca-Cola FEMSA has accounts receivable from The Coca-Cola Company primarily arising from the latter's participation in advertising and promotional programs.

Because less than the 1.8% of the trade receivables is unrecoverable, the Company does not have any customers classified as "high risk" which would be eligible to have special management conditions for the credit risk. As of December 31, 2022, the Company does not have a representative group of customers directly related to the expected loss.

The allowance for credit losses is calculated with an expected losses model that recognizes the impairment losses through all the contract life. Because they are generally short-term trade receivables, the company defined a model with a simplified expected loss focus through a parametric model. The parameters used in the model are:

- Breach probability;
- Losses severity;
- Financing rate;
- Special recovery rate; and
- Breach exposure.

The carrying value of trade receivables approximates its fair value as of December 31, 2022 and 2021.

Aging for trade receivables past due but not impaired	2022	2021
0 days	<b>Ps. 14,594</b>	Ps. 11,689
1-30 days	<b>1,039</b>	686
31-60 days	<b>131</b>	112
61-90 days	<b>63</b>	45
91-120 days	<b>31</b>	91
121 + days	<b>460</b>	391
Total	<b>Ps. 16,318</b>	Ps. 13,014

### 6.2 Changes in the allowance for expected credit losses

	2022	2021	2020
Balance at the beginning of the year	<b>Ps. 531</b>	Ps. 515	Ps. 493
Allowance for the year	<b>14</b>	35	119
Charges and write-offs of uncollectible accounts	<b>38</b>	6	(29)
Effects of changes in foreign exchange rates	<b>(45)</b>	(25)	(68)
Balance at the end of the year	<b>Ps. 538</b>	Ps. 531	Ps. 515

In determining the recoverability of trade receivables, the Company considers any change in the credit quality of the trade receivable from the date credit was initially granted up to the end of the reporting period.

**6.3 Payments from The Coca-Cola Company:**

The Coca-Cola Company participates in certain advertising and promotional programs as well as in the Company's refrigeration equipment and returnable bottles investment program. Contributions received by the Company are recognized as a reduction in selling expenses. For the years ended December 31, 2022, 2021 and 2020 contributions due were Ps. 1,170, Ps. 2,437, and Ps.1,482, respectively.

**NOTE 7. INVENTORIES**

	2022	2021
Finished products	Ps. 5,693	Ps. 4,371
Raw materials	4,288	4,371
Non strategic spare parts	922	865
Inventories in transit	204	1,620
Packing materials	420	419
Other	361	314
	<b>Ps. 11,888</b>	<b>Ps. 11,960</b>

For the years ended as of December 31, 2022, 2021 and 2020, the Company recognized write-downs of its inventories for Ps. 80, Ps. 45 and Ps. 82, respectively to net realizable value.

For the years ended as of December 31, 2022, 2021 and 2020, changes in inventories are comprised of the following and included in the consolidated income statement under the cost of goods sold caption:

	2022	2021	2020
Finished goods and work in progress	Ps. 25,131	Ps. 23,654	Ps. 23,901
Raw materials and consumables used	101,282	79,425	76,002
Total	<b>Ps. 126,413</b>	<b>Ps. 103,079</b>	<b>Ps. 99,903</b>

**NOTE 8. OTHER CURRENT ASSETS AND OTHER CURRENT FINANCIAL ASSETS****8.1 Other Current Assets:**

	2022	2021
Prepaid expenses	Ps. 1,695	Ps. 1,805
Agreements with customers	208	111
Others	3	2
	<b>Ps. 1,906</b>	<b>Ps. 1,918</b>

Prepaid expenses as of December 31, 2022 and 2021 are as follows:

	2022	2021
Advances for inventories	Ps. 1,478	Ps. 1,627
Advertising and promotional expenses paid in advance	117	105
Prepaid insurance	100	73
	<b>Ps. 1,695</b>	<b>Ps. 1,805</b>

Advertising and promotional expenses recorded in the consolidated income statements for the years ended December 31, 2022, 2021 and 2020, were Ps. 3,983 Ps. 5,413 and Ps. 5,043 respectively.

**8.2 Other Current Financial Assets:**

	2022	2021
Restricted cash	Ps. 243	Ps. 239
Derivative financial instruments (See Note 20)	2,668	692
	<b>Ps. 2,911</b>	<b>Ps. 931</b>

Restricted cash in Brazil is held in U.S. dollars and relates to short term deposits in order to fulfill the collateral requirements for accounts payable.

## NOTE 9. INVESTMENTS IN OTHER ENTITIES

As of December 31, 2022 and 2021 the investment in other entities is comprised of the following:

	2022	2021
Investment in Associates and Joint Ventures	Ps. 8,452	Ps. 7,494

Details of the investment in associates and joint ventures accounted for under the equity method at the end of the reporting period are as follows:

Investee	Principal Activity	Place of Incorporation	Ownership Percentage		Carrying Amount	
			2022	2021	2022	2021
<b>Joint ventures:</b>						
Compañía Panameña de Bebidas, S.A.P.I. de C.V.	Beverages	Mexico	<b>50.0%</b>	50.0%	Ps. —	Ps. —
Dispensadoras de Café, S.A.P.I. de C.V.	Services	Mexico	<b>50.0%</b>	50.0%	189	183
Fountain Agua Mineral, LTDA	Beverages	Brazil	<b>50.0%</b>	50.0%	752	699
Planta Nueva Ecología De Tabasco, S.A. de C.V.	Recycling	Mexico	<b>50.0%</b>	50.0%	578	18
<b>Associates:</b>						
Promotora Industrial Azucarera, S.A. de C.V. ("PIASA") <sup>(1)</sup>	Sugar production	Mexico	<b>36.4%</b>	36.4%	3,632	3,348
Jugos del Valle, S.A.P.I. de C.V. <sup>(1)</sup>	Beverages	Mexico	<b>29.3%</b>	28.8%	2,267	2,128
Leao Alimentos e Bebidas, LTDA <sup>(1)</sup>	Beverages	Brazil	<b>25.1%</b>	24.7%	388	404
Industria Envasadora de Querétaro, S.A. de C.V. ("IEQSA") <sup>(1)</sup>	Canned bottling	Mexico	<b>26.5%</b>	26.5%	157	178
Industria Mexicana de Reciclaje, S.A. de C.V. ("IMER") <sup>(1)</sup>	Recycling	Mexico	<b>35.0%</b>	35.0%	100	102
Trop Frutas do Brasil, LTDA <sup>(1)</sup>	Beverages	Brazil	<b>23.9%</b>	23.6%	13	55
Alimentos de Soja S.A.U. <sup>(1)</sup>	Beverages	Argentina	<b>10.7%</b>	10.7%	282	263
Others	Various	Various	<b>Various</b>	Various	94	116
					<b>Ps. 8,452</b>	<b>Ps. 7,494</b>

Accounting method:

<sup>(1)</sup> The Company has significant influence due to the fact that it has power to participate in the financial and operating policy decisions of the investee.

During 2022, our ownership in Jugos del Valle, S.A.P.I. de C.V. increased due to a corporate restructuring and our ownership in Leao Alimentos e Bebidas, LTDA, Trop Frutas do Brasil, LTDA increased due to our acquisition of CVI.

During 2022 and 2021 the Company received dividends from Industria Envasadora de Querétaro, S.A. de C.V. ("IEQSA") for the amount of Ps. 16 and Ps. 16, respectively.

During 2022 the Company made capital contributions to Planta Nueva Ecología de Tabasco S.A. DE C.V. for the amounts of Ps. 560, and there were no changes in the ownership percentage as a result of capital contributions made by the other shareholders.

During 2021 the Company made capital contributions to Jugos del Valle, S.A.P.I. de C.V. for the amounts of Ps. 44, and there were no changes in the ownership percentage as a result of capital contributions made by the other shareholders. During 2021 the Company reduced its capital on Leao Alimentos e Bebidas, LTDA for the amount of Ps. 46, and there were no changes in the ownership percentage as a result of the capital reduction.

During 2021, the Company recognized an impairment on its investment in Trop Frutas Do Brasil LTDA. for the amount of Ps. 250.

During 2020, the Company recognized impairments on its investments in Compañía Panameña de Bebidas, S.A.P.I de C.V. and Leao Alimentos y Bebidas LTDA. for the amounts of Ps. 1,463 and Ps. 1,038, respectively.

On September 30, 2020, the Company announced that its joint venture with The Coca-Cola Company (Compañía Panameña de Bebidas, S.A..P.I. de C.V.) successfully sold 100% of its stock interest in Estrella Azul, a dairy products company in Panama. As part of the transaction, the Company agreed with the buyer that it could receive payments in the future if the business of Estrella Azul achieves certain volume and

EBITDA targets during the 2022-2027 period. The Company estimated the amount of the payments to be received based on the forecasts of the business and calculated its net present value. As of December 31, 2022, and 2021, the financial asset recognized in the consolidated statement of financial position has a total value of Ps. 5 and Ps. 5 respectively. This transaction is presented in the other expenses line of the consolidated income statements. The Company concluded it did not achieve the requirements to be considered as a discontinued operation under IFRS 5.

For the years ended December 31, 2022, 2021 and 2020 the equity earnings (loss) recognized for associates were Ps. 194, Ps. 85, and Ps. (124), respectively.

For the years ended December 31, 2022, 2021 and 2020 the equity earnings (loss) recognized for joint ventures were Ps. 192, Ps. 3 and Ps. (157), respectively.

## NOTE 10. LEASES

For the years ended as of December 31, 2022 and 2021, the change in the Company's right-of-use assets, is as follows:

	2022	2021
Balance at beginning of the period	Ps. 1,472	Ps. 1,278
Additions	1,083	533
Additions from business combinations	13	—
Disposals	(296)	(44)
Depreciation	(660)	(662)
Hyperinflationary economies effect	13	14
Indexation effect	476	383
Effects of changes in foreign exchange rates	(32)	(30)
Balance at end of the period	Ps. 2,069	Ps. 1,472

As of December 31, 2022 and 2021, the lease liabilities are integrated as follows:

	2022	2021
<b>Maturity analysis – contractual undiscounted cash flows</b>		
Less than one year	Ps. 568	Ps. 564
One to three years	204	299
More than three years	1,534	733
<b>Total undiscounted lease liabilities on December 31</b>	<b>Ps. 2,306</b>	<b>Ps. 1,596</b>
Lease liabilities included in the statement of financial position on December 31	2,135	1,505
Current	Ps. 472	Ps. 614
Non-Current	Ps. 1,663	Ps. 891

The interest expense for leases reported in the income statements for the years ended on December 31, 2022, 2021 and 2020 was Ps. 132, Ps. 101, and Ps. 105, respectively.

The expenses for the low value assets and short-term leases reported in the income statements for the years ended on December 31, 2022, 2021 and 2020 was Ps. 116, Ps. 183 and Ps. 190, respectively.

As of December 31, 2022, 2021 and 2020 the weighted average incremental borrowing rate was 9.29%, 7.18% and 6.58%, respectively.



**NOTE 11. PROPERTY, PLANT & EQUIPMENT.**

Cost	Land	Buildings	Machinery and Equipment	Refrigeration Equipment	Returnable Bottles	Investments in Fixed Assets in Progress	Leasehold Improvements	Other	Total
Cost as of January 1, 2020	Ps. 5,258	Ps. 18,746	Ps. 38,919	Ps. 20,410	Ps. 16,153	Ps. 5,156	Ps. 782	Ps. 800	Ps. 106,224
Additions <sup>(1)</sup>	—	104	171	281	2,613	6,300	—	186	9,655
Additions from business combinations	158	—	87	—	—	—	—	—	245
Transfer of completed projects in progress	4	721	3,165	1,192	57	(5,187)	48	—	—
Disposals	(13)	(29)	(1,425)	(1,073)	(561)	(12)	(5)	(57)	(3,175)
Effects of changes in foreign exchange rates	(255)	(1,182)	(2,243)	(797)	(629)	(333)	(91)	(78)	(5,608)
Changes in value on the recognition of inflation effects	88	293	990	189	291	(30)	3	—	1,824
<b>Cost as of December 31, 2020</b>	<b>Ps. 5,240</b>	<b>Ps. 18,653</b>	<b>Ps. 39,664</b>	<b>Ps. 20,202</b>	<b>Ps. 17,924</b>	<b>Ps. 5,894</b>	<b>Ps. 737</b>	<b>Ps. 851</b>	<b>Ps. 109,165</b>
Cost as of January 1, 2021	Ps. 5,240	Ps. 18,653	Ps. 39,664	Ps. 20,202	Ps. 17,924	Ps. 5,894	Ps. 737	Ps. 851	Ps. 109,165
Additions <sup>(1)</sup>	—	21	61	427	3,655	7,911	—	217	12,292
Transfer of completed projects in progress	—	731	4,791	1,351	31	(7,001)	95	2	—
Disposals	(6)	(20)	(2,680)	(1,614)	(2,299)	—	(62)	(16)	(6,697)
Effects of changes in foreign exchange rates	(144)	(637)	(1,919)	(556)	(365)	(70)	(22)	(77)	(3,790)
Changes in value on the recognition of inflation effects	140	326	1,260	319	487	—	138	321	2,991
<b>Cost as of December 31, 2021</b>	<b>Ps. 5,230</b>	<b>Ps. 19,074</b>	<b>Ps. 41,177</b>	<b>Ps. 20,129</b>	<b>Ps. 19,433</b>	<b>Ps. 6,734</b>	<b>Ps. 886</b>	<b>Ps. 1,298</b>	<b>Ps. 113,961</b>
<b>Cost as of January 1, 2022</b>	<b>Ps. 5,230</b>	<b>Ps. 19,074</b>	<b>Ps. 41,177</b>	<b>Ps. 20,129</b>	<b>Ps. 19,433</b>	<b>Ps. 6,734</b>	<b>Ps. 886</b>	<b>Ps. 1,298</b>	<b>Ps. 113,961</b>
<b>Additions <sup>(1)</sup></b>	<b>267</b>	<b>38</b>	<b>399</b>	<b>939</b>	<b>4,123</b>	<b>12,641</b>	<b>26</b>	<b>294</b>	<b>18,727</b>
<b>Additions from business combinations</b>	<b>36</b>	<b>289</b>	<b>365</b>	<b>126</b>	<b>8</b>	<b>482</b>	<b>—</b>	<b>—</b>	<b>1,306</b>
<b>Transfer of completed projects in progress</b>	<b>139</b>	<b>1,477</b>	<b>4,248</b>	<b>2,485</b>	<b>645</b>	<b>(9,023)</b>	<b>27</b>	<b>2</b>	<b>—</b>
<b>Disposals</b>	<b>(18)</b>	<b>(209)</b>	<b>(858)</b>	<b>(1,072)</b>	<b>(381)</b>	<b>—</b>	<b>(27)</b>	<b>(9)</b>	<b>(2,574)</b>
<b>Effects of changes in foreign exchange rates</b>	<b>(424)</b>	<b>(1,157)</b>	<b>(3,225)</b>	<b>(1,277)</b>	<b>(1,708)</b>	<b>(438)</b>	<b>(15)</b>	<b>(172)</b>	<b>(8,416)</b>
<b>Changes in value on the recognition of inflation effects</b>	<b>222</b>	<b>735</b>	<b>2,474</b>	<b>536</b>	<b>849</b>	<b>7</b>	<b>—</b>	<b>—</b>	<b>4,823</b>
<b>Cost as of December 31, 2022</b>	<b>Ps. 5,452</b>	<b>Ps. 20,247</b>	<b>Ps. 44,580</b>	<b>Ps. 21,866</b>	<b>Ps. 22,969</b>	<b>Ps. 10,403</b>	<b>Ps. 897</b>	<b>Ps. 1,413</b>	<b>Ps. 127,827</b>

<sup>(1)</sup> Total includes Ps. 1,971 , Ps. 3,784 and Ps. 289 outstanding payment to suppliers, as of December 31, 2022, 2021 and 2020 respectively

Accumulated Depreciation	Land	Buildings	Machinery and Equipment	Refrigeration Equipment	Returnable Bottles	Investments in Fixed Assets in Progress	Leasehold Improvements	Other	Total
Accumulated depreciation as of January 1, 2020	Ps. —	Ps. (4,655)	Ps. (18,398)	Ps. (11,032)	Ps. (10,092)	Ps. —	Ps. (365)	Ps. (495)	Ps. (45,037)
Depreciation for the year	—	(490)	(2,828)	(2,148)	(2,779)	—	(40)	(130)	(8,415)
Disposals	—	19	1,125	989	536	—	1	36	2,706
Effects of changes in foreign exchange rates	—	165	854	464	432	—	31	165	2,111
Changes in value on the recognition of inflation effects	—	(82)	(595)	(132)	(250)	—	(6)	(5)	(1,070)
<b>Accumulated depreciation as of December 31, 2020</b>	<b>Ps. —</b>	<b>Ps. (5,043)</b>	<b>Ps. (19,842)</b>	<b>Ps. (11,859)</b>	<b>Ps. (12,153)</b>	<b>Ps. —</b>	<b>Ps. (379)</b>	<b>Ps. (429)</b>	<b>Ps. (49,705)</b>
Accumulated depreciation as of January 1, 2021	Ps. —	Ps. (5,043)	Ps. (19,842)	Ps. (11,859)	Ps. (12,153)	Ps. —	Ps. (379)	Ps. (429)	Ps. (49,705)
Depreciation for the year	—	(484)	(2,793)	(2,097)	(2,708)	—	(80)	(122)	(8,284)
Disposals	—	6	2,336	1,493	2,390	—	62	10	6,297
Effects of changes in foreign exchange rates	—	162	867	372	222	—	8	48	1,679
Changes in value on the recognition of inflation effects	—	(139)	(946)	(209)	(427)	—	(6)	(38)	(1,765)
<b>Accumulated depreciation as of December 31, 2021</b>	<b>Ps. —</b>	<b>Ps. (5,498)</b>	<b>Ps. (20,378)</b>	<b>Ps. (12,300)</b>	<b>Ps. (12,676)</b>	<b>Ps. —</b>	<b>Ps. (395)</b>	<b>Ps. (531)</b>	<b>Ps. (51,778)</b>
Accumulated depreciation as of January 1, 2022	Ps. —	Ps. (5,498)	Ps. (20,378)	Ps. (12,300)	Ps. (12,676)	Ps. —	Ps. (395)	Ps. (531)	Ps. (51,778)
Depreciation for the year	—	(835)	(3,331)	(1,437)	(3,234)	—	(25)	(135)	(8,997)
Disposals	—	194	854	936	306	—	26	7	2,323
Effects of changes in foreign exchange rates	—	340	2,193	860	1,274	—	7	143	4,817
Changes in value on the recognition of inflation effects	—	(244)	(1,605)	(354)	(745)	—	(5)	(34)	(2,987)
<b>Accumulated depreciation as of December 31, 2022</b>	<b>Ps. —</b>	<b>Ps. (6,043)</b>	<b>Ps. (22,267)</b>	<b>Ps. (12,295)</b>	<b>Ps. (15,075)</b>	<b>Ps. —</b>	<b>Ps. (392)</b>	<b>Ps. (550)</b>	<b>Ps. (56,622)</b>
Carrying Amount	Land	Buildings	Machinery and Equipment	Refrigeration Equipment	Returnable Bottles	Investments in Fixed Assets in Progress	Leasehold Improvements	Other	Total
As of December 31, 2020	Ps. 5,240	Ps. 13,610	Ps. 19,822	Ps. 8,343	Ps. 5,771	Ps. 5,894	Ps. 358	Ps. 422	Ps. 59,460
As of December 31, 2021	Ps. 5,230	Ps. 13,576	Ps. 20,799	Ps. 7,829	Ps. 6,757	Ps. 6,734	Ps. 491	Ps. 767	Ps. 62,183
<b>As of December 31, 2022</b>	<b>Ps. 5,452</b>	<b>Ps. 14,204</b>	<b>Ps. 22,313</b>	<b>Ps. 9,571</b>	<b>Ps. 7,894</b>	<b>Ps. 10,403</b>	<b>Ps. 505</b>	<b>Ps. 863</b>	<b>Ps. 71,205</b>

## NOTE 12. INTANGIBLE ASSETS

	Rights to Produce and Distribute Coca-Cola trademark Products	Goodwill	Other indefinite lived intangible assets	Technology costs and management systems	Development systems	Other amortizable	Total
Balance as of January 1, 2020	Ps. 82,000	Ps. 25,833	Ps. 1,165	Ps. 6,430	Ps. 690	Ps. 752	Ps. 116,870
Purchases	—	—	—	43	198	48	289
Transfer of completed development systems	—	—	—	374	(665)	291	—
Disposals	—	—	(25)	(41)	(6)	(371)	(443)
Effect of movements in exchange rates	(4,604)	(2,402)	8	(97)	(41)	(21)	(7,157)
Changes in value on the recognition of inflation effects	—	—	—	—	—	38	38
Cost as of December 31, 2020	Ps. 77,396	Ps. 23,431	Ps. 1,148	Ps. 6,709	Ps. 176	Ps. 737	Ps. 109,597
Balance as of January 1, 2021	Ps. 77,396	Ps. 23,431	Ps. 1,148	Ps. 6,709	Ps. 176	Ps. 737	Ps. 109,597
Purchases	—	—	135	370	673	113	1,291
Transfer of completed development systems	—	—	—	255	(469)	214	—
Disposals	—	—	(3)	—	—	—	(3)
Effect of movements in exchange rates	(1,257)	(522)	(88)	(374)	(5)	(24)	(2,270)
Changes in value on the recognition of inflation effects	—	—	—	—	—	62	62
Cost as of December 31, 2021	Ps. 76,139	Ps. 22,909	Ps. 1,192	Ps. 6,960	Ps. 375	Ps. 1,102	Ps. 108,677
<b>Balance as of January 1, 2022</b>	<b>Ps. 76,139</b>	<b>Ps. 22,909</b>	<b>Ps. 1,192</b>	<b>Ps. 6,960</b>	<b>Ps. 375</b>	<b>Ps. 1,102</b>	<b>Ps. 108,677</b>
<b>Purchases</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>46</b>	<b>1,138</b>	<b>4</b>	<b>1,188</b>
<b>Additions from business combinations</b>	<b>1,116</b>	<b>205</b>	<b>—</b>	<b>17</b>	<b>—</b>	<b>—</b>	<b>1,338</b>
<b>Transfer of completed development systems</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>65</b>	<b>(158)</b>	<b>93</b>	<b>—</b>
<b>Disposals</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>(775)</b>	<b>—</b>	<b>—</b>	<b>(775)</b>
<b>Effect of movements in exchange rates</b>	<b>(756)</b>	<b>144</b>	<b>(150)</b>	<b>(51)</b>	<b>(13)</b>	<b>(70)</b>	<b>(896)</b>
<b>Changes in value on the recognition of inflation effects</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>80</b>	<b>80</b>
<b>Cost as of December 31, 2022</b>	<b>Ps. 76,499</b>	<b>Ps. 23,258</b>	<b>Ps. 1,042</b>	<b>Ps. 6,262</b>	<b>Ps. 1,342</b>	<b>Ps. 1,209</b>	<b>Ps. 109,612</b>

	Rights to Produce and Distribute Coca-Cola trademark Products		Goodwill		Other indefinite lived intangible assets		Technology costs and management systems		Development systems		Other amortizable		Total	
<b>Accumulated amortization</b>														
Balance as of January 1, 2020	Ps.	(745)	Ps.	—	Ps.	—	Ps.	(3,805)	Ps.	—	Ps.	(270)	Ps.	(4,820)
Amortization expense		—		—		—		(703)		—		(317)		(1,020)
Disposals		—		—		—		20		—		48		68
Effect of movements in exchange rate		—		—		—		164		—		11		175
Changes in value on the recognition of inflation effects		—		—		—		(29)		—		—		(29)
Balance as of December 31, 2020	Ps.	(745)	Ps.	—	Ps.	—	Ps.	(4,353)	Ps.	—	Ps.	(528)	Ps.	(5,626)
Amortization expense		—		—		—		(594)		—		(294)		(888)
Disposals		—		—		—		—		—		—		—
Effect of movements in exchange rate		—		—		—		53		—		10		63
Changes in value on the recognition of inflation effects		—		—		—		(52)		—		—		(52)
Balance as of December 31, 2021	Ps.	(745)	Ps.	—	Ps.	—	Ps.	(4,946)	Ps.	—	Ps.	(812)	Ps.	(6,503)
<b>Amortization expense</b>		—		—		—		<b>(522)</b>		—		<b>(246)</b>		<b>(768)</b>
<b>Disposals</b>		—		—		—		<b>775</b>		—		—		<b>775</b>
<b>Effect of movements in exchange rate</b>		—		—		—		<b>96</b>		—		<b>5</b>		<b>101</b>
<b>Changes in value on the recognition of inflation effects - amortization</b>		—		—		—		<b>(94)</b>		—		<b>(1)</b>		<b>(95)</b>
<b>Balance as of December 31, 2022</b>	<b>Ps.</b>	<b>(745)</b>	<b>Ps.</b>	<b>—</b>	<b>Ps.</b>	<b>—</b>	<b>Ps.</b>	<b>(4,691)</b>	<b>Ps.</b>	<b>—</b>	<b>Ps.</b>	<b>(1,054)</b>	<b>Ps.</b>	<b>(6,490)</b>
Balance as of December 31, 2020	Ps.	76,651	Ps.	23,431	Ps.	1,148	Ps.	2,356	Ps.	176	Ps.	209	Ps.	103,971
Balance as of December 31, 2021	Ps.	75,394	Ps.	22,909	Ps.	1,192	Ps.	2,014	Ps.	375	Ps.	290	Ps.	102,174
<b>Balance as of December 31, 2022</b>	<b>Ps.</b>	<b>75,754</b>	<b>Ps.</b>	<b>23,258</b>	<b>Ps.</b>	<b>1,042</b>	<b>Ps.</b>	<b>1,571</b>	<b>Ps.</b>	<b>1,342</b>	<b>Ps.</b>	<b>155</b>	<b>Ps.</b>	<b>103,122</b>

The Company's intangible assets such as technology costs and management systems are subject to amortization with a range in useful lives from 3 to 10 years.

For the year ended December 31, 2022, the amortization of intangible assets is recognized in cost of goods sold, selling expenses and administrative expenses and amounted to Ps. 13, Ps.84 and Ps. 671, respectively.

For the year ended December 31, 2021, the amortization of intangible assets is recognized in cost of goods sold, selling expenses and administrative expenses and amounted to Ps. 15, Ps.108 and Ps.765, respectively.

For the year ended December 31, 2020, the amortization of intangible assets is recognized in cost of goods sold, selling expenses and administrative expenses and amounted to Ps. 22, Ps.154 and Ps.844, respectively.

**Impairment Tests for Cash-Generating Units Containing Goodwill and Distribution Rights**

For the purpose of impairment testing, goodwill and distribution rights are allocated and monitored on an individual country basis, which is considered to be the CGU.

The aggregate carrying amounts of goodwill and distribution rights allocated to each CGU are as follows:

In millions of Ps.	2022	2021
Mexico	<b>Ps. 56,587</b>	Ps. 56,352
Guatemala	<b>1,691</b>	1,735
Nicaragua	<b>404</b>	438
Costa Rica	<b>1,418</b>	1,407
Panama	<b>1,170</b>	1,238
Colombia	<b>3,051</b>	3,798
Brazil	<b>31,753</b>	30,608
Argentina	<b>426</b>	395
Uruguay	<b>2,512</b>	2,332
<b>Total</b>	<b>Ps. 99,012</b>	Ps. 98,303

Goodwill and distribution rights are tested for impairments annually. The recoverable amounts of the CGUs are based on value-in-use calculations. Value in use was determined by discounting the future cash flows generated from the continuing use of the CGU.

The foregoing forecasts reflect the outcomes that the Company considers most likely to occur based on the current situation of each of the CGUs including the macroeconomic situation in each CGU, the foregoing forecasts could differ from the results obtained over time.

The value in use of CGUs is determined based on the method of discounted cash flows. The key assumptions used to calculate value in use are: volume, expected annual long-term inflation, and the weighted average cost of capital ("WACC") used to discount the projected flows.

To determine the discount rate, the Company uses the WACC as determined for each of the cash generating units in real terms and as described in following paragraphs.

The estimated discount rates to perform the impairment test for each CGU considers market participants' assumptions. Market participants were selected considering the size, operations and characteristics of the business that are similar to those of the Company.

The discount rates represent the current market assessment of the risks specific to each CGU, taking into consideration the time value of money and individual risks of the underlying assets that have not been incorporated into the projected cash flows. The discount rate calculation is based on the opportunity cost to a market participant, considering the specific circumstances of the Company and its operating segments and is derived from its WACC. The WACC takes into account both debt and equity. The cost of equity is derived from the expected return on investment by the Company's investors. The cost of debt is based on the interest-bearing borrowings the Company is obliged to service, which is equivalent to the cost of debt based on the conditions that a creditor would assess in the market. Segment-specific risk is incorporated by applying beta factors which are evaluated annually based on publicly available market data.

Market participant assumptions are important because, not only do they include industry data for growth rates, management also assesses how the CGU's position, relative to its competitors, might change over the forecasted period.

The key assumptions used for the value-in-use calculations are as follows:

- Cash flows were projected based on actual operating results and the five-years business plan.
- A WACC for each CGU was applied as a hurdle rate to discount cash flows to get the recoverable amount of the units; the calculation assumes a size premium adjustment.

The key assumptions by CGU for impairment test as of December 31, 2022 were as follows:

CGU	Pre-tax WACC	Post-tax WACC	Expected Annual Long-Term Inflation 2023-2027	Expected Volume Growth Rates 2023-2027
Mexico	9.5%	6.5%	4.3%	2.4%
Brazil	11.6%	7.2%	3.9%	4.3%
Colombia	13.9%	8.0%	3.9%	9.5%
Argentina	27.8%	19.8%	68.0%	4.5%
Guatemala	10.2%	7.6%	4.4%	14.8%
Costa Rica	15.4%	10.2%	3.3%	6.4%
Nicaragua	24.6%	11.8%	4.1%	6.0%
Panama	11.0%	8.3%	2.2%	4.0%
Uruguay	10.2%	7.4%	5.7%	4.0%

The key assumptions by CGU for impairment test as of December 31, 2021 were as follows:

CGU	Pre-tax WACC	Post-tax WACC	Expected Annual Long-Term Inflation 2022-2026	Expected Volume Growth Rates 2022-2026
Mexico	6.8%	4.9%	3.7%	2.8%
Brazil	9.1%	5.8%	3.3%	7.7%
Colombia	8.7%	5.8%	3.0%	8.4%
Argentina	19.7%	14.5%	35.9%	5.4%
Guatemala	7.9%	6.1%	4.2%	10.7%
Costa Rica	13.5%	9.2%	3.1%	6.5%
Nicaragua	18.3%	10.6%	4.3%	6.4%
Panama	8.5%	6.5%	2.2%	7.0%
Uruguay	8.5%	6.1%	5.0%	4.0%

#### Sensitivity to Changes in Assumptions

As of December 31, 2022, the Company performed an additional impairment sensitivity calculation, taking into account an adverse change in post-tax WACC, according to the country risk premium, using for each country the relative standard deviation between equity and sovereign bonds and an additional sensitivity to the volume of 100 basis points and concluded that no impairment would be recorded.

CGU	Change in WACC	Change in Volume Growth CAGR <sup>(1)</sup>	Effect on Valuation
Mexico	+0.3p.p	-1.0%	Passes by 4.2x
Brazil	+0.5p.p	-1.0%	Passes by 2.6x
Colombia	+0.5p.p	-1.0%	Passes by 2.0x
Argentina	+1.9p.p	-1.0%	Passes by 8.6x
Guatemala	+0.4p.p	-1.0%	Passes by 42.9x
Costa Rica	+0.6p.p	-1.0%	Passes by 2.6x
Nicaragua	+0.8p.p	-1.0%	Passes by 1.0x
Panama	+0.3p.p	-1.0%	Passes by 5.8x
Uruguay	+0.2p.p	-1.0%	Passes by 3.9x

<sup>(1)</sup> Compound Annual Growth Rate (CAGR)

The values assigned to the key assumptions represent management's assessment of future trends in the industry and are based on both external sources and internal sources (historical data). The Company consistently applied its methodology to determine CGU specific WACC's to perform its annual impairment testing.

## NOTE 13. OTHER NON-CURRENT ASSETS AND OTHER NON-CURRENT FINANCIAL ASSETS

### 13.1 Other Non-Current Assets:

	2022	2021
Non-current prepaid advertising expenses	Ps. 184	Ps. 213
Guarantee deposits <sup>(1)</sup>	1,294	1,165
Prepaid bonuses	325	283
Advances to acquire property, plant and equipment	976	457
Shared based payment	360	303
Indemnifiable contingencies from business combinations <sup>(2)</sup>	1,555	1,554
Recoverable tax	486	378
Other	50	49
	<b>Ps. 5,230</b>	<b>Ps. 4,402</b>

<sup>(1)</sup> Mainly in Brazil, the Company is required to guarantee tax, legal and labor contingencies with guarantee deposits. See Note 25.5.

<sup>(2)</sup> Corresponds to indemnification assets that are warranted by former Vonpar owners in accordance with the share purchase agreement.

### 13.2 Other Non-Current Financial Assets:

	2022	2021
Other non-current financial assets	Ps. 139	Ps. 153
Derivative financial instruments (See Note 20)	591	4,983
	<b>Ps. 730</b>	<b>Ps. 5,136</b>

Non-current accounts receivable are held to maturity, the investments in other entities are recorded at cost and derivative financial instruments are recognized at fair value.

## NOTE 14. BALANCES AND TRANSACTIONS WITH RELATED PARTIES AND AFFILIATED COMPANIES

Balances and transactions between the Company and its subsidiaries have been eliminated in consolidation and are not disclosed in this note.

The consolidated statements of financial position and income include the following balances and transactions with related parties and affiliated companies:

	2022	2021
<b>Balances:</b>		
<b>Assets (current included in accounts receivable)</b>		
Due from FEMSA and its subsidiaries (See Note 6) <sup>(1) (3)</sup>	Ps. 746	Ps. 634
Due from The Coca-Cola Company (See Note 6) <sup>(1)</sup>	776	820
Due from Heineken Group <sup>(1)</sup>	175	139
Other receivables <sup>(1)</sup>	7	—
	<b>Ps. 1,704</b>	<b>Ps. 1,593</b>

	2022	2021
<b>Liabilities (current included in suppliers and other liabilities and loans)</b>		
Due to FEMSA and its subsidiaries <sup>(2) (3)</sup>	Ps. 1,454	Ps. 1,380
Due to The Coca-Cola Company <sup>(2)</sup>	1,173	1,444
Due to Heineken Group <sup>(2)</sup>	495	488
Other payables <sup>(2) (4)</sup>	818	224
	<b>Ps. 3,940</b>	<b>Ps. 3,536</b>

<sup>(1)</sup> Presented within trade receivables

<sup>(2)</sup> Recorded within accounts payable and suppliers

<sup>(3)</sup> Parent

<sup>(4)</sup> This amount for 2022 includes Ps. 342 payable to Promotora Industrial Azucarera



Balances due from related parties are considered to be recoverable. Accordingly, for the years ended December 31, 2022, 2021 and 2020, there was no expense resulting from the uncollectibility of balances due from related parties.

Details of transactions between the Company and other related parties are disclosed as follows:

Transactions	2022	2021	2020
<b>Income:</b>			
Sales to affiliated parties	Ps. 6,546	Ps. 5,489	Ps. 5,020
Heineken	2	3	3
<b>Expenses:</b>			
Purchases and other expenses from FEMSA	10,129	7,447	6,538
Purchases of concentrate from The Coca-Cola Company	43,043	37,213	32,222
Purchases of raw material, beer and operating expenses from Heineken	5,036	11,635	11,600
Advertisement expense paid to The Coca-Cola Company	1,170	1,482	865
Purchases from Ades	—	—	338
Purchases from Jugos del Valle	3,234	2,918	2,437
Purchase of sugar from Promotora Industrial Azucarera, S.A. de C.V.	2,841	2,213	2,123
Purchase of sugar from Beta San Miguel	724	938	1,023
Purchase of canned products from Industria Envasadora de Queretaro, S.A. de C.V.	577	234	226
Purchase of inventories from Leao Alimentos e Bebidas, LTDA	215	1,320	1,253
Purchase of resine from Industria Mexicana de Reciclaje, S.A. de C.V.	504	416	308
Donations to Instituto Tecnológico y de Estudios Superiores de Monterrey, A.C. <sup>(1) (2)</sup>	110	—	225
Donations to Fundación Femsa, A.C.	173	230	114
Other expenses with related parties	—	156	10

<sup>(1)</sup> One or more members of the Board of Directors or senior management of the Company are also members of the Board of Directors or senior management of the counterparties to these transactions.

<sup>(2)</sup> These donations were made to ITESM through Fundación FEMSA as intermediary.

The aggregate compensation paid to executive officers and senior management of the Company, recognized as an expense during the reporting period were as follows:

	2022	2021	2020
Current compensations and employee benefits	Ps. 1,071	Ps. 737	Ps. 815
Termination benefits	18	—	68
Shared based payments	326	276	190

## NOTE 15. BALANCES AND TRANSACTIONS IN FOREIGN CURRENCIES

Assets, liabilities and transactions denominated in foreign currencies are those realized in a currency different from the functional currency of the Company. As of December 31, 2022 and 2021, assets and liabilities denominated in foreign currencies, expressed in Mexican pesos (contractual amounts) are as follows:

Balances	Assets		Liabilities	
	Current	Non-current	Current	Non-current
<b>As of December 31, 2022</b>				
U.S. dollars	21,358	70	8,777	43,359
Euros	—	—	214	—
<b>As of December 31, 2021</b>				
U.S. dollars	28,851	14	3,495	52,591
Euros	—	—	205	—

For the years ended December 31, 2022, 2021 and 2020 transactions denominated in foreign currencies, expressed in Mexican pesos (contractual amounts) are as follows:

Transactions	Revenues	Purchases of Raw Materials	Interest Expense	Other
Year ended December 31, 2022 U.S.dollars	<b>830</b>	<b>17,285</b>	<b>1,148</b>	<b>2,973</b>
Year ended December 31, 2021 U.S.dollars	452	14,420	1,749	2,509
Year ended December 31, 2020 U.S.dollars	462	12,801	3,418	2,213

## NOTE 16. POST-EMPLOYMENT AND OTHER NON-CURRENT EMPLOYEE BENEFITS

The Company has various labor liabilities for employee benefits in connection with pension and retirement plans, seniority premiums and other post-employment benefits. Benefits vary depending upon the country where the individual employees are located. Presented below is a discussion of the Company's labor liabilities in Mexico, which comprise the substantial majority of those recorded in the consolidated financial statements.

### 16.1 Assumptions

The Company annually evaluates the reasonableness of the assumptions used in its labor liability for post-employment and other non-current employee benefits computations. In Mexico, actuarial calculations for pension and retirement plans and seniority premiums, as well as the associated cost for the period, were determined using the following long-term assumptions:

Mexico	2022	2021	2020
<b>Financial:</b>			
Discount rate used to calculate the defined benefit obligation and the net interest on the net defined benefit liability (asset)	<b>9.9%</b>	8.0%	7.2%
Salary increase: (Non-Union/Union)	<b>4.8%</b>	4.5%	4.5%
Future pension increase	<b>3.8%</b>	3.5%	3.5%
<b>Biometric:</b>			
Mortality	<b>EMSSA 2009</b> <sup>(1)</sup>	EMSSA 2009 <sup>(1)</sup>	EMSSA 2009 <sup>(1)</sup>
Disability	<b>IMSS 97</b> <sup>(2)</sup>	IMSS 97 <sup>(2)</sup>	IMSS-97 <sup>(2)</sup>
Normal retirement age	<b>60 years</b>	60 years	60 years
Rest of employee turnover	<b>BMAR2007</b> <sup>(3)</sup>	BMAR2007 <sup>(3)</sup>	BMAR2007 <sup>(3)</sup>

<sup>(1)</sup> EMSSA. Mexican Experience of Social Security (for its initials in Spanish)

<sup>(2)</sup> IMSS. Mexican Experience of Instituto Mexicano del Seguro Social (for its initials in Spanish)

<sup>(3)</sup> BMAR. Actuary experience

In Mexico the methodology used to determine the discount rate was the yield or Internal Rate of Return ("IRR") which involves a yield curve. In this case, the expected rates for each period were taken from a yield curve of the Mexican Federal Government Treasury Bond (known as CETES in Mexico) because there is no deep market in high quality corporate obligations in Mexico.

In Mexico upon retirement, the Company purchases an annuity for senior executives, which will be paid according to the option chosen by the employee.

Based on these assumptions, the amounts of benefits expected to be paid out in the following years are as follows:

	Pension and Retirement Plans	Seniority Premiums
2023	Ps. 402	Ps. 61
2024	207	59
2025	250	63
2026	287	66
2027	339	70
2028 - 2031	1,858	405

**16.2 Balances of the liabilities for post-employment and other non-current employee benefits**

	2022	2021
<b>Pension and Retirement Plans:</b>		
Vested benefit obligation	Ps. 715	Ps. 952
Non-vested benefit obligation	2,196	1,876
Accumulated benefit obligation	2,911	2,828
Excess of projected defined benefit obligation over accumulated benefit obligation	1,288	1,687
Defined benefit obligation	4,199	4,515
Pension plan funds at fair value	(1,288)	(1,234)
Net defined benefit liability	Ps. 2,911	Ps. 3,281
<b>Seniority Premiums:</b>		
Vested benefit obligation	Ps. 279	Ps. 289
Non-vested benefit obligation	255	232
Accumulated benefit obligation	534	521
Excess of projected defined benefit obligation over accumulated benefit obligation	392	457
Defined benefit obligation	926	978
Seniority premium plan funds at fair value	(128)	(133)
Net defined benefit liability	Ps. 798	Ps. 845
<b>Total post-employment and other non-current employee benefits</b>	<b>Ps. 3,709</b>	<b>Ps. 4,126</b>

**16.3 Trust assets**

Trust assets consist of fixed and variable return financial instruments recorded at market value, which are invested as follows:

Type of instrument	2022	2021
<b>Fixed return:</b>		
Traded securities	24%	22%
Life annuities	17%	16%
Bank instruments	5%	5%
Federal government instruments	40%	37%
<b>Variable return:</b>		
Publicly traded shares	14%	20%
	<b>100%</b>	<b>100%</b>

In Mexico, the regulatory framework for pension plans is established in the Income Tax Law and its Regulations, the Federal Labor Law and the Mexican Social Security Institute Law. None of these laws establish minimum funding levels or a minimum required level of contributions.

In Mexico, the Income Tax Law requires that, in the case of private plans, certain notifications must be submitted to the authorities and a certain level of fund assets must be invested in Federal Government instruments, among others.

The Company's various pension plans have a technical committee that is responsible for verifying the correct operation of the plan with regard to the payment of benefits, actuarial valuations of the plan, and the monitoring and supervision of the benefit trust. The committee is responsible for determining the investment portfolio and the types of instruments the fund will be invested in. This technical committee is also responsible for verifying the correct operation of the plan in all of the countries in which the Company has these benefits.

The risks related to the Company's employee benefit plans are primarily attributable to the plan assets. The Company's plan assets are invested in a diversified portfolio, which considers the term of the plan so as to invest in assets whose expected return coincides with the estimated future payments.

Since the Mexican Tax Law limits the plan's asset investment in related parties to 10% this risk is not considered to be significant for purposes of the Company's Mexican subsidiaries.

In Mexico, the Company's policy is to invest at least 30% of the fund assets in Mexican Federal Government instruments. Guidelines for the target portfolio have been established for the remaining percentage and investment decisions are made to comply with these guidelines insofar as the market conditions and available funds allow.

The amounts and types of securities that the Company invests in related parties included in portfolio fund are mainly as follows:

	2022	2021
<b>Mexico</b>		
<b>Portfolio:</b>		
<b>Debt:</b>		
Grupo Industrial Bimbo, S.A.B. de C. V.	Ps. 24	Ps. 25
Grupo Financiero Banorte, S.A.B. de C.V.	—	9
El Puerto de Liverpool, S.A.B. de C.V.	—	9
Fomento Económico Mexicano, S.A.B. de C.V.	10	—
<b>Capital:</b>		
Fomento Económico Mexicano, S.A.B. de C.V.	—	3
The Coca-Cola Company	6	—

For the years ended December 31, 2022 and 2021, the average duration of the Pension and Retirement Plan was of 19.5 years and 18.4 years, respectively; and the average duration of the Seniority Premiums Plan was of 16.8 years and 16.3 years, respectively.

During the years ended December 31, 2022, 2021 and 2020, the Company did not make significant contributions to the plan assets and does not expect to make material contributions to the plan assets during 2023.

**16.4 Amounts recognized in the consolidated income statements and the consolidated statements of equity**

	Income statement				Accumulated OCI	
	Current Service Cost	Past Service Cost	Gain or Loss on Settlement or curtailment	Net Interest on the Net Defined Benefit Liability	Remeasurements of the Net Defined Benefit Liability net of taxes	
<b>2022</b>						
Pension and retirement plans	Ps. 246	Ps. 47	Ps. (85)	Ps. 141	Ps. 804	
Seniority premiums	94	6	(9)	145	108	
<b>Total</b>	<b>Ps. 340</b>	<b>Ps. 53</b>	<b>Ps. (94)</b>	<b>Ps. 286</b>	<b>Ps. 912</b>	

	Income statement				Accumulated OCI	
	Current Service Cost	Past Service Cost	Gain or Loss on Settlement or curtailment	Net Interest on the Net Defined Benefit Liability	Remeasurements of the Net Defined Benefit Liability net of taxes	
<b>2021</b>						
Pension and retirement plans	Ps. 244	Ps. —	Ps. —	Ps. 197	Ps. 1,038	
Seniority premiums	84	—	—	51	202	
<b>Total</b>	<b>Ps. 328</b>	<b>Ps. —</b>	<b>Ps. —</b>	<b>Ps. 248</b>	<b>Ps. 1,240</b>	

	Income statement				Accumulated OCI	
	Current Service Cost	Past Service Cost	Gain or Loss on Settlement or curtailment	Net Interest on the Net Defined Benefit Liability	Remeasurements of the Net Defined Benefit Liability net of taxes	
<b>2020</b>						
Pension and retirement plans	Ps. 229	Ps. 71	Ps. —	Ps. 188	Ps. 934	
Seniority premiums	68	—	—	43	239	
<b>Total</b>	<b>Ps. 297</b>	<b>Ps. 71</b>	<b>Ps. —</b>	<b>Ps. 231</b>	<b>Ps. 1,173</b>	

Remeasurements of the net defined benefit liability recognized in other comprehensive income are as follows (amounts are net of tax):

	2022	2021	2020
Amount accumulated in other comprehensive income as of the beginning of the periods	Ps. 1,240	Ps. 1,173	Ps. 855
Recognized during the year (obligation liability and plan assets)	124	680	213
Actuarial gains and losses arising from changes in financial assumptions	(375)	(550)	(76)
Actuarial gains and losses arising from changes in demographic assumptions	1	—	184
Foreign exchange rate valuation (gain)	(78)	9	(3)
Adjustment from employees transferred	—	(72)	—
Amount accumulated in other comprehensive income as of the end of the period, net of tax	Ps. 912	Ps. 1,240	Ps. 1,173

Remeasurements of the net defined benefit liability include the following:

- The return on plan assets, excluding amounts included in net interest expense.
- Actuarial gains and losses arising from changes in demographic assumptions.
- Actuarial gains and losses arising from changes in financial assumptions.

#### 16.5 Changes in the balance of the defined benefit obligation for post-employment and other non-current employee benefits

	2022	2021	2020
<b>Pension and Retirement Plans:</b>			
Balance at beginning of year	Ps. 4,515	Ps. 4,311	Ps. 3,912
Current service cost	246	244	229
Effect on curtailment	(86)	—	—
Interest expense	317	291	269
Actuarial gains or losses	(355)	5	257
Foreign exchange loss	(134)	18	28
Benefits paid	(355)	(364)	(455)
Past service cost	47	10	71
Acquisitions	4	—	—
Balance at end of year	Ps. 4,199	Ps. 4,515	Ps. 4,311
<b>Seniority Premiums:</b>			
Balance at beginning of year	Ps. 978	Ps. 865	Ps. 630
Current service cost	94	84	68
Effect on curtailment	(9)	—	—
Interest expense	76	62	53
Actuarial gains or losses	(97)	74	187
Benefits paid	(128)	(107)	(73)
Past service cost	6	—	—
Acquisitions	6	—	—
Balance at end of year	Ps. 926	Ps. 978	Ps. 865

#### 16.6 Changes in the balance of trust assets

	2022	2021	2020
<b>Pension and retirement plans:</b>			
Balance at beginning of year	Ps. 1,234	Ps. 1,201	Ps. 1,122
Actual return on trust assets	50	33	75
Foreign exchange gain	—	—	4
Benefits paid	4	—	—
Balance at end of year	Ps. 1,288	Ps. 1,234	Ps. 1,201
<b>Seniority premiums</b>			
Balance at beginning of year	Ps. 133	Ps. 137	Ps. 127
Actual return on trust assets	(5)	(4)	10
Balance at end of year	Ps. 128	Ps. 133	Ps. 137

As a result of the Company's investments in life annuities plans, management does not expect the Company will need to make material contributions to the trust assets in order to meet its future obligations.

### 16.7 Variation in assumptions

The Company decided that the relevant actuarial assumptions that are subject to sensitivity are the discount rate and the salary increase rate because they have the most significant impact:

- Discount rate: The rate that determines the value of the obligations over time.
- Salary increase rate: The rate that considers the salary increase which implies an increase in the benefit payable.

The following table presents the impact in absolute terms of a variation of 1.0% in the assumptions on the net defined benefit liability associated with the Company's defined benefit plans. The sensitivity of this 1.0% on the significant actuarial assumptions is based on projected long-term discount rates for Mexico and yield curve projections of long-term Mexican government bonds - CETES:

-1.0%: Discount rate used to calculate the defined benefit obligation and the net interest on the net defined benefit liability (asset)	Income Statement				Accumulated OCI
	Current Service Cost	Past Service Cost	Gain or Loss on Settlement on curtailment	Net Interest on the Net Defined Benefit Liability	Remeasurements of the Net Defined Benefit Liability
Pension and retirement plans	Ps. 272	Ps. 55	Ps. (104)	Ps. 259	Ps. 959
Seniority premiums	103	6	(10)	75	86
Total	Ps. 375	Ps. 61	Ps. (114)	Ps. 334	Ps. 1,045

Expected salary increase	Income Statement				Accumulated OCI
	Current Service Cost	Past Service Cost	Gain or Loss on Settlement on curtailment	Net Interest on the Net Defined Benefit Liability	Remeasurements of the Net Defined Benefit Liability
Pension and retirement plans	Ps. 225	Ps. 47	Ps. (86)	Ps. 186	Ps. 799
Seniority premiums	85	5	(8)	59	74
Total	Ps. 310	Ps. 52	Ps. (94)	Ps. 245	Ps. 873

### 16.8 Employee benefits expense

On April 23, 2021, Mexican government enacted changes to several labor laws in order to regulate labor outsourcing. In particular, these changes increased the cost of profit sharing. For the year ended December 31, 2022 the amount recorded to expense was of Ps. 1,069 compared to Ps.1,068 in 2021.

For the years ended December 31, 2022, 2021 and 2020, employee benefits expenses recognized in the consolidated income statements are as follows:

	2022	2021	2020
<b>Included in cost of goods sold:</b>			
Wages and salaries	Ps. 4,956	Ps. 4,301	Ps. 3,955
Social security costs	1,522	1,359	1,251
Employee profit sharing	145	57	89
Pension and seniority premium costs (Note 16.4)	2	52	69
Share-based payment expense (Note 17.2)	6	19	4
<b>Included in selling and distribution expenses:</b>			
Wages and salaries	18,403	16,627	15,620
Social security costs	5,272	4,787	4,587
Employee profit sharing	862	959	551
Pension and seniority premium costs (Note 16.4)	250	235	261
Share-based payment expense (Note 17.2)	—	32	20
<b>Included in administrative expenses:</b>			
Wages and salaries	3,250	2,788	2,448
Social security costs	710	581	541
Employee profit sharing	62	52	33
Pension and seniority premium costs (Note 16.4)	47	41	38
Share-based payment expense (Note 17.2)	320	225	166
Total employee benefits expense	Ps. 35,807	Ps. 32,115	Ps. 29,633

## NOTE 17. BONUS PROGRAMS

### 17.1 Quantitative and qualitative objectives

The bonus program for executives is based on achieving certain goals established annually by management and directors, which include quantitative and qualitative objectives and special projects.

The quantitative objectives represent approximately 50% of the bonus and are based on the Economic Value Added (“EVA”) methodology. The objective established for the executives at each entity is based on a combination of the EVA generated by the entity and by our Company and the EVA generated by our parent Company FEMSA. The qualitative objectives and special projects represent the remaining 50% of the annual bonus and are based on the critical success factors established at the beginning of the year for each executive.

The bonus amounts are determined based on each eligible participant’s level of responsibility and based on the EVA generated by the applicable business unit the employee works for. This formula is established by considering the level of responsibility within the organization, the employees’ evaluation and competitive compensation in the market.

The incentive plan target is expressed in months of salary, and the final amount payable is computed based on a percentage of achievement of the goals established every year. The bonuses are recognized in the income statement in the year earned and are paid in cash the following year. During the years ended December 31, 2022, 2021 and 2020 the bonus expense recorded amounted to Ps. 1,527, Ps. 856 and Ps. 747, respectively.

### 17.2 Share-based payment bonus plan

The Company has a stock incentive plan for the benefit of its senior executives. This plan uses the EVA as its main evaluation metric. Under the EVA stock incentive plan, eligible executives are entitled to receive a special annual bonus (fixed amount), to purchase FEMSA and Coca-Cola FEMSA shares or options, based on the executive’s responsibility in the organization, their business’ EVA result achieved, and their individual performance. The acquired shares or options are deposited in a trust, and the executives may access them one year after they are vested at 33% per year. Fifty percent of Coca-Cola FEMSA’s annual executive bonus is to be used to purchase FEMSA shares or options and the remaining 50% to purchase Coca-Cola FEMSA shares or options. During the years ended December 31, 2022, 2021 and 2020, no stock options were granted to executives.

The special bonus is granted to the eligible executive on an annual basis and after withholding applicable taxes. The Company contributes the individual executive’s special bonus (after taxes) in cash to the Administrative Trust (which is controlled and consolidated by FEMSA), which then uses the funds to purchase FEMSA and Coca-Cola FEMSA shares (as instructed by the Corporate Practices Committee), which are then allocated to such executive.

Coca-Cola FEMSA accounts for its share-based payment bonus plan as an equity-settled share-based payment transaction, since it is its parent company, FEMSA, who ultimately grants and settles with shares these obligations due to executives.

At December 31, 2022 the shares granted under the Company’s executive incentive plans are as follows:

Incentive Plan	Number of shares		Vesting period
	FEMSA	KOF	
2018	211,290	256,281	2019-2021
2019	312,006	457,338	2020-2022
2020	666,281	956,926	2021-2023
2021	780,524	1,197,820	2022-2024
2022	856,664	1,289,204	2023-2025
Total	2,826,765	4,157,569	

For the years ended December 31, 2022, 2021 and 2020, the total expense recognized for the period arising from share-based payment transactions, using the grant date model, was of Ps. 326 Ps. 276 and Ps. 190, respectively.

As of December 31, 2022 and 2021, the asset recorded by the Company in its consolidated statements of financial position amounted was of Ps. 360 and Ps. 303 respectively, see Note 13.



## NOTE 18. BANK LOANS AND NOTES PAYABLES

Expressed in millions of mexican pesos. <sup>(1)</sup>	2023	2024	2025	2026	2027	2028 and following years	Carrying value as of December 31, 2022	Fair value as of December 31, 2022	Carrying value as of December 31, 2021
<b>Short- term debt:</b>									
<b>Fixed rate debt:</b>									
<b>Argentine pesos</b>									
Bank loans	—	—	—	—	—	—	—	—	461
Interest rate	—	—	—	—	—	—	—	—	41.02%
<b>Uruguayan pesos</b>									
Bank loans	—	—	—	—	—	—	—	—	184
Interest rate	—	—	—	—	—	—	—	—	6.00%
<b>Subtotal</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>645</b>
<b>Short- term debt</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>645</b>
<b>Long term debt:</b>									
<b>Fixed rate debt:</b>									
<b>U.S. Dollar</b>									
Yankee bonds <sup>(2)</sup>	1	—	—	—	—	41,428	41,429	37,058	52,255
Interest rate	3.06%	—	—	—	—	3.06%	3.06%	—	3.09%
Bank loans	—	29	63	—	—	—	92	92	—
Interest rate	—	6.81%	6.81%	—	—	—	6.81%	—	—
<b>Mexican pesos</b>									
Senior notes	7,500	—	—	—	8,493	15,445	31,438	29,191	25,947
Interest rate	5.46%	—	—	—	7.87%	8.28%	7.50%	—	6.97%
<b>Brazilian reais</b>									
Bank loans	35	21	—	—	—	—	56	56	94
Interest rate	6.96%	6.98%	—	—	—	—	6.96%	—	6.24%
<b>Uruguayan pesos</b>									
Bank loans	976	—	—	—	—	—	976	976	1,186
Interest rate	6.27%	—	—	—	—	—	6.27%	—	6.65%
<b>Subtotal</b>	<b>8,512</b>	<b>50</b>	<b>63</b>	<b>—</b>	<b>8,493</b>	<b>56,873</b>	<b>73,991</b>	<b>67,373</b>	<b>79,482</b>
<b>Variable rate debt:</b>									
<b>Mexican pesos</b>									
Senior notes	—	—	1,727	2,923	—	—	4,650	4,556	5,650
Interest rate	—	—	10.43%	10.40%	—	—	10.41%	—	5.35%
<b>Brazilian reais</b>									
Bank loans	12	7	6	3	—	—	28	28	5
Interest rate	9.75%	9.74%	9.83%	9.83%	—	—	9.77%	—	8.95%
<b>Subtotal</b>	<b>12</b>	<b>7</b>	<b>1,733</b>	<b>2,926</b>	<b>—</b>	<b>—</b>	<b>4,678</b>	<b>4,584</b>	<b>5,655</b>
<b>Long term debt</b>	<b>8,524</b>	<b>57</b>	<b>1,796</b>	<b>2,926</b>	<b>8,493</b>	<b>56,873</b>	<b>78,669</b>	<b>71,957</b>	<b>85,137</b>
<b>Current portion of long term debt</b>	<b>8,524</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>8,524</b>	<b>—</b>	<b>1,808</b>
<b>Long- term debt</b>	<b>—</b>	<b>57</b>	<b>1,796</b>	<b>2,926</b>	<b>8,493</b>	<b>56,873</b>	<b>70,145</b>	<b>71,957</b>	<b>83,329</b>

<sup>(1)</sup> All interest rates shown in this table are weighted average contractual annual rates.

<sup>(2)</sup> Interest rate derivatives that have been designated as fair value hedge relationships have been used by the Company to mitigate the volatility in the fair value of existing financing instruments due to changes in floating interest rate benchmarks. Gains and losses on these instruments are recorded in "Market value (gain) loss in financial instruments" in the period in which they occur. During 2022, we are applying IFRS 9 to the hedged portion of the Senior Notes of US\$ 705, which are linked to an interest rate swap. Starting in this year, the hedging gain or loss will adjust the carrying amount of the hedged item and will be recognized in P&L under "Market value (gain) loss in financial instruments". As of December 31, 2022, the Company is recording a gain of Ps. 1,647 in the income statement under "Market value (gain) loss in financial instruments", which offsets the loss on interest rate derivatives used to hedge debt denominated in USD, that resulted from increases in interest rates.

The fair value of bank loans is calculated based on the discounted value of contractual cash flows whereby the discount rate is estimated using rates currently offered for debt of similar amounts and maturities, which is considered to be level 2 in the fair value hierarchy. The fair value of the Company's publicly traded debt is based on quoted market prices as of December 31, 2022 and 2021, which is considered to be level 1 in the fair value hierarchy.

For the years ended December 31, 2022, 2021 and 2020, the interest expense related to the bank loans and notes payable is comprised as follows and included in the consolidated income statement under the interest expense caption:

	<b>2022</b>	<b>2021</b>	<b>2020</b>
Interest on debts and borrowings	<b>Ps. 4,104</b>	Ps. 4,544	Ps. 6,228
Finance charges for employee benefits	<b>286</b>	248	231
Derivative instruments (Interest)	<b>1,706</b>	1,097	1,174
Finance charges of leases	<b>132</b>	101	105
Finance operating charges	<b>272</b>	202	156
	<b>Ps. 6,500</b>	Ps. 6,192	Ps. 7,894

The Company has the following debt bonds: a) registered with the Mexican stock exchange: i) Ps. 7,500 (nominal amount) with a maturity date in 2023 and fixed interest rate of 5.46%, ii) Ps. 8,500 (nominal amount) with a maturity date in 2027 and fixed interest rate of 7.87%, iii) Ps. 1,727 (nominal amount) with a maturity date in 2025 and floating interest rate of TIIE + 0.08%, iv) Ps. 3,000 (nominal amount) with a maturity date in 2028 and fixed interest rate of 7.35%, v) Ps. 6,965 (nominal amount) on a Sustainability-Linked Bond (SLB) with a maturity date in 2028 and fixed rate of 7.36%, and vi) Ps. 2,435 (nominal amount) on an SLB with a maturity date in 2026 and floating rate of TIIE + 0.05%, vii) Ps. 5,500 (nominal amount) with a maturity date in 2029 and a fixed rate of 9.95%, viii) Ps. 500 (nominal amount) with a maturity date in 2026 and a floating rate of TIIE + 0.05% and b) registered with the SEC : i) Senior notes of US. \$ 1,041 with interest at a fixed rate of 2.75% and maturity date on January 22, 2030, ii) Senior notes of US. \$ 705 with interest at a fixed rate of 1.85% and maturity date on September 1, 2032 and iii) Senior notes of US. \$ 489 with interest at a fixed rate of 5.25% and maturity date on November 26, 2043 all of which are guaranteed by our subsidiaries: Propimex, S. de R.L. de C.V., Comercializadora La Pureza de Bebidas, S. de R.L. de C.V., Controladora Interamericana de Bebidas, S. de R.L. de C.V., Grupo Embotellador Cimsa, S. de R.L. de C.V., Refrescos Victoria del Centro, S. de R.L. de C.V., and Yoli de Acapulco, S. de R.L. de C.V. ("Guarantors").

During 2020, the Company obtained (and paid off) bank loans to build liquidity in light of the recent COVID-19 pandemic: in Mexico for an amount of Ps. 15,650 at a weighted interest rate of 6.04%, and in Argentina and Colombia for an amount of Ps. 1,184. Similarly, on January 22, 2020 the Company prepaid senior notes in Mexico for US. \$ 900, and on February 18, 2020, the Company paid the total balance of its senior notes for US. \$ 500. In addition, the Company celebrated bank loans in Argentine and Uruguayan pesos with some banks for Ps. 711 and Ps. 759 (nominal amounts), respectively.

In September 2021, the Company issued the first SLB in the Mexican Market on a dual-tranche transaction for an amount of Ps. 9,400; such bonds were used to prepay bank loans in Mexico with maturity dates in 2025 and 2026. The bond's interest rate depends on us achieving key performance indicators, and in the event that such indicators are not met by the dates established in the offering documents (2024 and 2026), the interest rate on the bonds will increase by 25 basis points.

Additionally, during 2021, the Company obtained bank loans in local currency in Argentina and Uruguay for Ps. 461 and Ps. 1,114 (nominal amounts) respectively.

During 2022, the Company repurchased a portion of the following notes registered with the SEC i) Senior notes of US. \$ 209 with maturity date on January 2030, and ii) Senior notes of US. \$111 with maturity date on November 2043, representing a net savings of Ps. 408 (nominal amounts). The amounts showed on the first paragraph already consider these repurchases

Additionally, during 2022, the Company issued a social and sustainable bond in the Mexican Market on a dual-tranche transaction for an amount of Ps. 6,000.

**18.1 Reconciliation of liabilities arising from financing activities.**

	Carrying Value at December 31, 2021	Cash flows			Non-cash impact				Carrying Value at December 31, 2022
		Repayments	Proceeds	New leases	Others	Market Value (gain) in financial instruments	Foreign Exchange movement	Translation Effect	
Short-term bank loans	Ps. 645	Ps. (521)	Ps. —	Ps. —	Ps. —	Ps. —	Ps. —	Ps. (124)	Ps. —
<b>Total short-term from financing activities</b>	<b>Ps. 645</b>	<b>Ps. (521)</b>	<b>Ps. —</b>	<b>Ps. —</b>	<b>Ps. —</b>	<b>Ps. —</b>	<b>Ps. —</b>	<b>Ps. (124)</b>	<b>Ps. —</b>
Long-term bank loans	1,284	(314)	89	—	—	—	17	76	1,152
Long-term notes payable	83,853	(7,597)	6,000	—	(272)	(1,647)	(2,820)	—	77,517
<b>Total long-term from financing activities</b>	<b>Ps. 85,137</b>	<b>Ps. (7,911)</b>	<b>Ps. 6,089</b>	<b>Ps. —</b>	<b>Ps. (272)</b>	<b>Ps. (1,647)</b>	<b>Ps. (2,803)</b>	<b>Ps. 76</b>	<b>Ps. 78,669</b>
<b>Lease liabilities</b>	<b>Ps. 1,505</b>	<b>Ps. (631)</b>	<b>Ps. —</b>	<b>Ps. 1,083</b>	<b>Ps. 180</b>	<b>Ps. —</b>	<b>Ps. 17</b>	<b>Ps. (19)</b>	<b>Ps. 2,135</b>
<b>Total from financing activities</b>	<b>Ps. 87,287</b>	<b>Ps. (9,063)</b>	<b>Ps. 6,089</b>	<b>Ps. 1,083</b>	<b>Ps. (92)</b>	<b>Ps. (1,647)</b>	<b>Ps. (2,786)</b>	<b>Ps. (67)</b>	<b>Ps. 80,804</b>

	Carrying Value at December 31, 2020	Cash flows			Non-cash impact				Carrying Value at December 31, 2020
		Repayments	Proceeds	New leases	Others	Foreign Exchange movement	Translation Effect		
Short-term bank loans	Ps. 1,645	Ps. (1,925)	Ps. 844	Ps. —	Ps. —	Ps. —	Ps. —	Ps. 81	Ps. 645
<b>Total short-term from financing activities</b>	<b>Ps. 1,645</b>	<b>Ps. (1,925)</b>	<b>Ps. 844</b>	<b>Ps. —</b>	<b>Ps. —</b>	<b>Ps. —</b>	<b>Ps. —</b>	<b>Ps. 81</b>	<b>Ps. 645</b>
Long-term bank loans	10,568	(9,764)	947	—	—	—	(467)	1,284	
Long-term notes payable	75,265	(2,500)	9,400	—	—	1,688	—	83,853	
<b>Total long-term from financing activities</b>	<b>Ps. 85,833</b>	<b>Ps. (12,264)</b>	<b>Ps. 10,347</b>	<b>Ps. —</b>	<b>Ps. —</b>	<b>Ps. 1,688</b>	<b>Ps. (467)</b>	<b>Ps. 85,137</b>	
Lease liabilities	Ps. 1,306	Ps. (629)	Ps. —	Ps. 533	Ps. 340	Ps. (3)	Ps. (42)	Ps. 1,505	
<b>Total from financing activities</b>	<b>Ps. 88,784</b>	<b>Ps. (14,818)</b>	<b>Ps. 11,191</b>	<b>Ps. 533</b>	<b>Ps. 340</b>	<b>Ps. 1,685</b>	<b>Ps. (428)</b>	<b>Ps. 87,287</b>	

## NOTE 19. OTHER INCOME AND EXPENSES

	2022		2021		2020	
<b>Other income:</b>						
Gain on sale of long-lived assets	Ps.	324	Ps.	259	Ps.	274
Cancellation of contingencies		641		745		344
Foreign exchange gain related to operating activities		105		—		—
Joint venture sale		—		—		212
Other		403		498		664
	Ps.	1,473	Ps.	1,502	Ps.	1,494
<b>Other expenses:</b>						
Provisions for contingencies	Ps.	1,146	Ps.	938	Ps.	842
Loss on the retirement of long-lived assets		177		199		291
Loss on sale of long-lived assets		74		201		178
Loss on the retirement of intangible assets		—		3		375
Impairment (See Note 9)		—		250		2,501
Severance payments		224		233		192
Donations		302		258		361
Foreign exchange losses related to operating activities		—		61		69
Other		533		166		296
	Ps.	2,456	Ps.	2,309	Ps.	5,105

## NOTE 20. FINANCIAL INSTRUMENTS

**Fair Value of Financial Instruments**

The Company uses a three-level fair value hierarchy to prioritize the inputs used to measure the fair value of its financial instruments. The three input levels are described as follows:

- **Level 1:** quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.
- **Level 2:** inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.
- **Level 3:** unobservable inputs for the asset or liability used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date.

The Company measures the fair value of its financial assets and liabilities using level 1 and 2 inputs. The following table summarizes the Company's financial assets and liabilities measured at fair value, as of December 31, 2022 and 2021:

	2022		2021	
	Level 1	Level 2	Level 1	Level 2
Derivative financial instruments asset	Ps. 351	Ps. 2,907	Ps. 764	Ps. 4,911
Derivative financial instruments liability	64	3,565	35	58
Trust assets of labor obligations	1,416	—	1,367	—

**Impact of hedging on equity**

Set out below is the reconciliation of each component of equity and the analysis of other comprehensive income:

	Foreign exchange forward contracts		Cross-currency swaps		Interest Rate swaps		Commodity price contracts		Total holders of the parent		Non- controlling interest		Total	
<b>As at December 31, 2020</b>	<b>Ps.</b>	<b>(589)</b>	<b>Ps.</b>	<b>(167)</b>	<b>Ps.</b>	<b>1</b>	<b>Ps.</b>	<b>230</b>	<b>Ps.</b>	<b>(525)</b>	<b>Ps.</b>	<b>3</b>	<b>Ps.</b>	<b>(522)</b>
Financial instruments – purchases		70		396		–		427		893		70		963
Change in fair value of financial instruments recognized in OCI		–		2,543		–		826		3,369		310		3,679
Amount reclassified from OCI to profit or loss		785		10		(1)		(1,141)		(347)		(142)		(489)
Foreign currency revaluation of the net foreign operations		–		(1,385)		–		–		(1,385)		(105)		(1,490)
Effects of changes in foreign exchange rates		7		8		–		(9)		6		(1)		5
Tax effect		(253)		(500)		–		(34)		(787)		(45)		(832)
<b>As at December 31, 2021</b>	<b>Ps.</b>	<b>20</b>	<b>Ps.</b>	<b>905</b>	<b>Ps.</b>	<b>–</b>	<b>Ps.</b>	<b>299</b>	<b>Ps.</b>	<b>1,224</b>	<b>Ps.</b>	<b>90</b>	<b>Ps.</b>	<b>1,314</b>
Financial instruments – purchases		(470)		79		–		(49)		(440)		(37)		(477)
Change in fair value of financial instruments recognized in OCI		(442)		(2,331)		–		282		(2,491)		(185)		(2,676)
Amount reclassified from OCI to profit or loss		526		–		–		(613)		(87)		(33)		(120)
Foreign currency revaluation of the net foreign operations		–		1,086		–		–		1,086		97		1,183
Effects of changes in foreign exchange rates		4		3		–		2		9		1		10
Tax effect		96		358		–		125		579		53		632
<b>As at December 31, 2022</b>	<b>Ps.</b>	<b>(266)</b>	<b>Ps.</b>	<b>100</b>	<b>Ps.</b>	<b>–</b>	<b>Ps.</b>	<b>46</b>	<b>Ps.</b>	<b>(120)</b>	<b>Ps.</b>	<b>(14)</b>	<b>Ps.</b>	<b>(134)</b>

### 20.1 Forward agreements to purchase foreign currency

The Company enters into forward agreements to reduce its exposure to the risk of exchange rate fluctuations of the Mexican peso and other currencies. It also considers the forward agreements to hedge its net investment in foreign operations and applies hedge accounting to foreign currency differences arising between the functional currency of its investments abroad and the functional currency of the holding company (Mexican peso), regardless of whether the net investment is held directly or through a sub-holding.

These instruments have been designated as cash flow hedges and are recognized in the consolidated statement of financial position at their estimated fair value which is determined based on prevailing market exchange rates to terminate the contracts at the end of the period. Changes in the fair value of these forwards are recorded as part of "cumulative other comprehensive income". Net gain or loss on expired contracts is recognized as part of foreign exchange or cost of goods sold, depending on the nature of the hedge in the consolidated income statements.

Net changes in the fair value of forward agreements that do not meet the criteria for hedge accounting are recorded in the consolidated income statements under the caption "market value gain (loss) on financial instruments".

At December 31, 2022, the Company had the following outstanding forward agreements to purchase foreign currency:

Maturity Date	Notional Amount	Fair Value	
		(Liability)	Asset
<b>2023</b>	<b>Ps. 10,778</b>	<b>Ps. (397)</b>	<b>Ps. 61</b>

At December 31, 2021, the Company had the following outstanding forward agreements to purchase foreign currency:

Maturity Date	Notional Amount	Fair Value	
		(Liability)	Asset
2022	Ps. 6,131	Ps. (49)	Ps. 78

### 20.2 Cross-currency swaps

The Company has cross-currency swaps contracts to reduce the risk of interest rate and exchange rate fluctuation in the contracted debt denominated in USD. Cross-currency swaps are designated as hedge instruments when the Company changes the debt profile to the functional currency to reduce the exchange rate fluctuation risk.

The fair value is estimated using market prices that would apply to terminate the contracts at the end of the period. For accounting purposes, the cross-currency swaps are recorded as either, cash flow hedges or fair value hedges. The exchange rate fluctuations of the notional amount of those cross-currency swaps and the accrued interest are recorded in the consolidated income statements. The fair value changes excluding exchange rate fluctuation and accrued interest, when designated as cash flow hedges, are recorded in the consolidated statement of financial position in "cumulative other comprehensive income". If the swaps are designated as fair value hedges the changes in this remaining portion are recorded in the income statements as "market value gain (loss) on financial instruments".

At December 31, 2022, the Company had the following outstanding cross-currency swap agreements:

Maturity Date	Notional Amount	Fair Value	
		(Liability)	Asset
<b>2023</b>	<b>Ps. 11,381</b>	<b>Ps. —</b>	<b>Ps. 2,278</b>
<b>2026</b>	<b>5,971</b>	<b>(918)</b>	<b>364</b>
<b>2027</b>	<b>8,713</b>	<b>(418)</b>	<b>95</b>
<b>2030</b>	<b>3,679</b>	<b>(104)</b>	<b>110</b>

At December 31, 2021, the Company had the following outstanding cross-currency swap agreements:

Maturity Date	Notional Amount	Fair Value	
		(Liability)	Asset
2022	Ps. 407	Ps. —	Ps. 45
2023	11,733	—	3,628
2026	6,348	(1)	220
2027	7,204	—	366
2030	3,911	(8)	404

### 20.3 Interest Rate swaps

The Company has entered into various interest rate swaps associated with its debt denominated in USD. These interest rate swaps are designated as fair value hedges and the fair value changes are recorded in the income statement as “market value gain (loss) on financial instruments”. During 2022, we are applying IFRS 9 to the hedged portion of the Senior Notes of US\$ 705, which are linked to an interest rate swap; thus the hedging gain or loss will adjust the carrying amount of the hedged item and will be recognized in P&L under “Market value (gain) loss in financial instruments”. As of December 31, 2022, the Company is recording a gain of Ps. 1,647 in the income statement under “Market value (gain) loss in financial instruments”, which offsets the loss on interest rate derivatives used to hedge debt denominated in USD, that resulted from increases in interest rates.

At December 31, 2022, the Company had the following outstanding interest rate swap agreements:

Maturity Date	Notional Amount	Fair Value	
		(Liability)	Asset
<b>2032</b>	<b>Ps. 9,681</b>	<b>Ps. (1,728)</b>	<b>Ps. —</b>

At December 31, 2021, the Company had the following outstanding interest rate swap agreements:

Maturity Date	Notional Amount	Fair Value	
		(Liability)	Asset
2032	Ps. 6,175	Ps. —	Ps. 170

### 20.4 Commodity price contracts

The Company has entered into various commodity price contracts to reduce its exposure to the risk of fluctuation in the costs of certain raw materials. The fair value is estimated based on the prevailing market conditions to terminate the contracts at the end of the period. These instruments are designated as cash flow hedges and the changes in their fair value are recorded as part of “cumulative other comprehensive income”.

The fair value of expired or sold commodity contracts is recorded in cost of goods sold with the hedged raw materials.

As of December 31, 2022, the Company had the following aluminum price contracts:

Maturity Date	Notional Amount	Fair Value	
		(Liability)	Asset
<b>2023</b>	<b>Ps. 662</b>	<b>Ps. (18)</b>	<b>Ps. 1</b>

As of December 31, 2022, the Company had no outstanding paraxylene and monoethylene glycol or PX + MEG (resin) price contracts.

As of December 31, 2022, the Company had the following sugar price contracts:

Maturity Date	Notional Amount	Fair Value	
		(Liability)	Asset
<b>2023</b>	<b>Ps. 1,688</b>	<b>Ps. (46)</b>	<b>Ps. 328</b>
<b>2024</b>	<b>468</b>	<b>—</b>	<b>21</b>

As of December 31, 2021, the Company had the following aluminum price contracts:

Maturity Date	Notional Amount	Fair Value	
		(Liability)	Asset
2022	Ps. 102	Ps. —	Ps. 62

As of December 31, 2021, the Company had the following PX + MEG (resin) price contracts:

Maturity Date	Notional Amount	Fair Value	
		(Liability)	Asset
2022	Ps. 470	Ps. (28)	Ps. 5

As of December 31, 2021, the Company had the following sugar price contracts:

Maturity Date	Notional Amount	Fair Value	
		(Liability)	Asset
2022	Ps. 2,020	Ps. (7)	Ps. 502
2023	769	—	195



## 20.5 Sale of Estrella Azul

On September 30, 2020, Coca-Cola FEMSA announced that its joint venture with The Coca-Cola Company (Compañía Panameña de Bebidas, S.A.P.I. de C.V.) successfully sold 100% of its stock interest in Estrella Azul, a dairy products company in Panama. As part of the transaction, the company agreed with the buyer that we could receive payments in the future if the business of Estrella Azul achieves certain volume and EBITDA targets during the 2022-2027 period. The Company estimated the amount of the payments to be received based on the forecasts of the business (level 3 inputs) and calculated their fair value using an income approach. As of December 31, 2022 and 2021, the financial assets recognized in the consolidated statement of financial position has a total value of Ps. 5 and Ps. 5, respectively.

## 20.6 Net effects of expired contracts that met hedging criteria

Derivative	Impact in consolidated income statement - Gain (Loss)	2022	2021	2020
Cross currency swaps	Interest expense	Ps. 1	Ps. —	Ps. (109)
Cross currency swaps	Foreign exchange	(5)	—	1,212
Interest rate swaps	Interest expense	—	—	(163)
Option to purchase foreign currency	Cost of good sold	—	—	8
Forward agreements to purchase foreign currency	Cost of good sold	(681)	(788)	839
Commodity Price contracts	Cost of good sold	614	1,245	(131)

## 20.7 Net effect of changes in fair value of derivative financial instruments that are designated as a Fair Value Hedge

Derivative	Impact in consolidated income statement	2022	2021	2020
Cross currency swaps and interest rate swaps	Market value (loss) on financial instruments	Ps. (2,270)	Ps. 80	Ps. (212)

## 20.8 Net effect of expired contracts that did not meet the hedging criteria for accounting purposes

Type of Derivatives	Impact in consolidated income statement	2022	2021	2020
Cross currency swaps and interest rate swaps	Market value (loss) on financial instruments	Ps. —	Ps. —	Ps. (212)

## 20.9 Financial Risk management

The Company has exposure to the following financial risks:

- Market risk;
- Interest rate risk;
- Liquidity risk; and
- Credit risk

### 20.9.1 Market risk

The Company's activities expose it primarily to the financial risks of changes in foreign currency exchange rates, interest rates and commodity prices. The Company enters into a variety of derivative financial instruments to manage its exposure to foreign currency risk, interest rates risk and commodity prices risk including:

- Forward Agreements to Purchase Foreign Currency in order to reduce its exposure to the risk of exchange rate fluctuations.
- Options to purchase foreign currency in order to reduce its exposure to the risk of exchange rate fluctuations.
- Cross-Currency Swaps in order to reduce its exposure to the risk of exchange rate fluctuations and interest rate changes.
- Commodity price contracts in order to reduce its exposure to the risk of fluctuation in the costs of certain raw materials.

The Company tracks the fair value (mark to market) of its derivative financial instruments and its possible changes using scenario analyses. The following disclosures provide a sensitivity analysis of the market risks, which the Company is exposed to as it relates to foreign exchange rates, interest rates and commodity prices, which it considers in its existing hedging strategy:

Forward agreement to purchase U.S. Dollar (MXN/USD)	Change in USD rate	Effect on equity	Profit and loss effect
<b>2022</b>	<b>(10)%</b>	<b>Ps. (512)</b>	
2021	(11)%	(298)	—
2020	(19)%	(884)	—
Forward agreement to purchase U.S. Dollar (BRL/USD)	Change in USD rate	Effect on equity	Profit and loss effect
<b>2022</b>	<b>(18)%</b>	<b>Ps. (550)</b>	
2021	(16)%	(284)	—
2020	(21)%	(357)	—
Forward agreement to purchase U.S. Dollar (COP/USD)	Change in USD rate	Effect on equity	Profit and loss effect
<b>2022</b>	<b>(17)%</b>	<b>Ps. (112)</b>	
2021	(11)%	(81)	—
2020	(16)%	(142)	—
Forward agreement to purchase U.S. Dollar (ARS/USD)	Change in USD rate	Effect on equity	Profit and loss effect
<b>2022</b>	<b>(3)%</b>	<b>Ps. (10)</b>	
2021	(1)%	(3)	—
2020	(2)%	(2)	—
Forward agreement to purchase U.S. Dollar (UYU/USD)	Change in USD rate	Effect on equity	Profit and loss effect
<b>2022</b>	<b>(7)%</b>	<b>Ps. (25)</b>	
2021	(4)%	(7)	—
2020	(9)%	(21)	—
Forward agreement to purchase U.S. Dollar (CRC/USD)	Change in USD rate	Effect on equity	Profit and loss effect
<b>2022</b>	<b>(7)%</b>	<b>Ps. (24)</b>	—
2021	3)%	(10)	—
Cross currency swaps (USD to MXN)	Change in USD rate	Effect on equity	Profit and loss effect
<b>2022</b>	<b>(10)%</b>	<b>Ps. (1,220)</b>	
2021	(11)%	(1,645)	—
2020	(19)%	(5,507)	—
Cross currency swaps (USD to BRL)	Change in USD rate	Effect on equity	Profit and loss effect
<b>2022</b>	<b>(18)%</b>	<b>Ps. (2,893)</b>	
2021	(16)%	(2,300)	—
2020	(21)%	(2,161)	—
Sugar price contracts	Change on sugar Price	Effect on equity	Profit and loss effect
<b>2022</b>	<b>(22)%</b>	<b>Ps. (333)</b>	
2021	(28)%	(714)	—
2020	(32)%	(515)	—
Aluminum price contracts	Change on Aluminum price	Effect on equity	Profit and loss effect
<b>2022</b>	<b>(35)%</b>	<b>Ps. (4,520)</b>	
2021	(24)%	(39)	—
2020	(16)%	(289)	—
Options to purchase foreign currency (MXN to USD)	Change on USD rate	Effect on equity	Profit and loss effect
<b>2022</b>	<b>—%</b>	<b>Ps. —</b>	
2021	—	—	—
2020	(10)%	(6)	—

### 20.9.2 Interest rate risk

Interest rate risk is the risk that the expected cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Company is exposed to interest rate risk because it and its subsidiaries borrow funds at both fixed and variable interest rates. The risk is managed by the Company by maintaining an appropriate mix between fixed and variable rate borrowings, and by the use of the different derivative financial instruments. In addition, the Company regularly evaluates its hedging activities according to its interest rate views and defined risk appetite, ensuring the most cost-effective hedging strategies are applied.

The following disclosures provide a sensitivity analysis of the interest rate risks considered reasonably possible for the following fiscal year, according with its existing floating rate borrowings and derivative financial floating rate instruments at the end of the reporting period:

Interest Rate Risk	Change in rate	Effect on (profit) or loss
<b>2022</b>	<b>+100 bps</b>	<b>Ps. (203)</b>
2021	+100 bps	(160)
2020	+100 bps	(102)

### 20.9.3 Liquidity risk

The Company's principal source of liquidity has generally been cash generated from its operations. A significant majority of the Company's sales are on a cash basis. The Company has traditionally been able to rely on cash generated from operations to fund its capital requirements and its capital expenditures. The Company's working capital benefits from the fact that most of its sales are made on a cash basis, while it generally pays its suppliers on credit. In recent periods, the Company has mainly used cash generated from operations to fund acquisitions. The Company has also used a combination of borrowings from Mexican and international banks and public debt issuances in the Mexican and international capital markets to fund acquisitions.

Ultimate responsibility for liquidity risk management rests with the Company's board of directors, which has established an appropriate liquidity risk management framework for the evaluation of the Company's short-, medium- and long-term funding and liquidity requirements. The Company manages liquidity risk by maintaining adequate reserves, and continuously monitoring forecasted and actual cash flows and by maintaining a conservative debt maturity profile.

The Company has access to credit from local and international banking institutions in order to face treasury needs. The Company has the highest rating for Mexican companies (AAA) given by independent rating agencies, allowing the Company to access capital markets in case it needs resources.

As part of the Company's financing policy, management expects to continue financing its liquidity needs with cash from operations. Nonetheless, as a result of regulations in certain countries in which the Company operates, it may not be beneficial or, practicable to remit cash generated in local operations to fund cash requirements in other countries. In the event that cash from operations in these countries is not sufficient to fund future working capital requirements and capital expenditures, management may decide, or be required, to fund cash requirements in these countries through local borrowings rather than remitting funds from another country. In the future management may finance our working capital and capital expenditure needs with short-term or other borrowings.

The Company's management continuously evaluates opportunities to pursue acquisitions or engage in strategic transactions. The Company would expect to finance any significant future transactions with a combination of cash from operations, long-term indebtedness and capital stock.

See Note 18 for a disclosure of the Company's maturity dates associated with its non-current financial liabilities as of December 31, 2022.

The following table reflects all contractually fixed and variable payoffs for settlement, repayments and interest resulting from recognized financial liabilities. It includes expected net cash outflows and inflows from derivative financial liabilities (assets) that are in place as of December 31, 2022.

Such expected net cash outflows are determined based on each particular settlement date of an instrument. The amounts disclosed are net cash outflows for the respective upcoming fiscal years, based on the earliest date on which the Company could be required to pay. Cash outflows for financial liabilities without fixed amounts or timing are based on economic conditions (like interest rates and foreign exchange rates) existing at December 31, 2022.

(In millions of Ps)	2023		2024		2025		2026		2027		2028 and thereafter	
Notes and bonds	Ps.	7,501	Ps.	—	Ps.	1,727	Ps.	2,923	Ps.	8,492	Ps.	56,873
Loans from banks		1,023		57		70		3		—		—
Derivatives financial liabilities (assets)		(2,208)		(21)		—		553		324		1,721

The Company generally makes payments associated with its financial liabilities with cash generated from its operations.

#### 20.9.4 Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Company. The Company has adopted a policy of only dealing with creditworthy counterparties, where appropriate, as a means of mitigating the risk of financial loss from defaults. The Company only transacts with entities that are rated the equivalent of investment grade and above. This information is supplied by independent rating agencies where available and, if not available, the Company uses other publicly available financial information and its own trading records to rate its major customers. The Company's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions is spread amongst approved counterparties.

The Company has a high receivable turnover, hence management believes credit risk is minimal due to the nature of its businesses, which have a large portion of their sales settled in cash. The Company's maximum exposure to credit risk for the components of the statement of financial position at December 31, 2022 and 2021 is the carrying amounts (see Note 6).

The credit risk for liquid funds and derivative financial instruments is limited because the counterparties are highly rated banks as designated by international credit rating agencies.

The Company manages the credit risk related to its derivative portfolio by only entering into transactions with reputable and credit-worthy counterparties as well as by maintaining a Credit Support Annex (CSA) that establishes margin requirements. As of December 31, 2022 the Company concluded that the maximum exposure to credit risk related with derivative financial instruments is not significant given the high credit rating of its counterparties.

#### 20.10 Cash Flow hedges

The Company determines the existence of an economic relationship between the hedging instruments and the hedged items based on the currency, amount and timing of their respective cash flows. The Company evaluates whether the derivative designated in each hedging relationship is expected to be effective and that it has been effective to offset changes in the cash flows of the hedged item using the hypothetical derivative method.

In these hedging relationships, the main sources of ineffectiveness are:

- The effect of the credit risk of the counterparty and the Company on the fair value of foreign currency forward contracts, which is not reflected in the change in the fair value of the hedged cash flows; and
- Changes in the expected exposure amount.

As of December 31, 2022, the Company's financial instruments used to hedge its exposure to foreign exchange rates, interest rates and commodity risks were as follows:

	Maturity		
	1-6 months	6-12 months	More than 12
<b>Foreign exchange currency risk</b>			
<b>Foreign exchange currency forward contracts</b>			
Notional amount (in millions of pesos)	3,405	2,474	—
Average exchange rate MXN/USD	20.71	20.86	—
Notional amount (in millions of pesos)	1,857	746	—
Average exchange rate BRL/USD	5.34	5.55	—
Notional amount (in millions of pesos)	407	207	—
Average exchange rate COP/USD	4,502	4,977	—
Notional amount (in millions of pesos)	437	—	—
Average exchange rate ARS/USD	231.40	—	—
Notional amount (in millions of pesos)	299	139	—
Average exchange rate UYU/USD	42.51	42.74	—
Notional amount (in millions of pesos)	332	182	—
Average exchange rate CRC/USD	686.50	664.50	—
Notional amount (in millions of pesos)	293	—	—
Average exchange rate ARS/MXN	10.57	—	—
<b>Foreign exchange currency swap contracts</b>			
Notional amount (in millions of pesos)	—	1,743	10,455
Average exchange rate MXN/USD	—	19.08	19.84
Notional amount (in millions of pesos)	—	9,294	6,777
Average exchange rate BRL/USD	—	4.00	5.28
Notional amount (in millions of pesos)	345	—	1,131
Average exchange rate COP/USD	3,926	—	3,550
<b>Interest rate risk</b>			
<b>Interest rate swaps</b>			
Notional amount (in millions of pesos)	—	—	9,681
Average interest rate	—	—	0.16%
<b>Commodities risk</b>			
<b>Aluminum (in millions of pesos)</b>			
Notional amount (in millions of pesos)	294	368	—
Average price (USD/Ton)	2,483.00	2,480.00	—
<b>Sugar (in millions of pesos)</b>			
Notional amount (in millions of pesos)	1,058	631	468
Average price (USD cent/Lb)	17.62	17.08	17.14

As of December 31, 2021, the Company's financial instruments used to hedge its exposure to foreign exchange rates, interest rates and commodity risks were as follows:

	Maturity		
	1-6 months	6-12 months	More than 12
<b>Foreign exchange currency risk</b>			
<b>Foreign exchange currency forward contracts</b>			
Notional amount (in millions of pesos)	1,985	1,057	—
Average exchange rate MXN/USD	20.88	21.40	—
Notional amount (in millions of pesos)	984	593	—
Average exchange rate BRL/USD	5.61	5.97	—
Notional amount (in millions of pesos)	497	191	—
Average exchange rate COP/USD	3,858	3,952	—
Notional amount (in millions of pesos)	280	—	—
Average exchange rate ARS/USD	122.56	—	—
Notional amount (in millions of pesos)	165	48	—
Average exchange rate UYU/USD	45.51	46.30	—
Notional amount (in millions of pesos)	211	120	—
Average exchange rate CRC/USD	646.33	650.71	—
<b>Foreign exchange currency swap contracts</b>			
Notional amount (in millions of pesos)	—	—	12,968
Average exchange rate MXN/USD	—	—	19.81
Notional amount (in millions of pesos)	—	—	15,026
Average exchange rate BRL/USD	—	—	4.47
Notional amount (in millions of pesos)	407	—	1,202
Average exchange rate COP/USD	3,543	—	3,550
<b>Interest rate risk</b>			
<b>Interest rate swaps</b>			
Notional amount (in millions of pesos)	—	—	6,175
Average interest rate	—	—	0.09%
<b>Commodities risk</b>			
<b>Aluminum (in millions of pesos)</b>			
Notional amount (in millions of pesos)	67	35	—
Average price (USD/Ton)	1,722.00	1,777.00	—
<b>Sugar (in millions of pesos)</b>			
Notional amount (in millions of pesos)	1,366	653	769
Average price (USD cent/Lb)	15.22	14.76	14.74
<b>PX+MEG (in millions of pesos)</b>			
Notional amount (in millions of pesos)	337	134	—
Average price (USD /Ton)	934	866	—

## NOTE 21. NON-CONTROLLING INTEREST IN CONSOLIDATED SUBSIDIARIES

An analysis of Coca-Cola FEMSA's non-controlling interest in its consolidated subsidiaries as of December 31, 2022, 2021 and 2020 is as follows:

	2022	2021	2020
Mexico	Ps. 5,337	Ps. 5,200	Ps. 4,823
Colombia	16	19	22
Brazil	1,138	803	738
	<b>Ps. 6,491</b>	<b>Ps. 6,022</b>	<b>Ps. 5,583</b>

Non-controlling interests in Mexico primarily represent the individual results of a Mexican holding company Kristine Overseas, S.A.P.I. de C.V. This entity also has non-controlling stakes in certain Brazilian subsidiaries.

The changes in Coca-Cola FEMSA's non-controlling interest were as follows:

	2022	2021	2020
Balance at beginning of the period	Ps. 6,022	Ps. 5,583	Ps. 6,751
Net income of non-controlling interest	592	623	61
Exchange differences on translation of foreign operations	37	(210)	(1,261)
Valuation of the effective portion of derivative financial instruments, net of taxes	(104)	87	100
Dividends paid	(56)	(61)	(68)
Balance at end of the period	<b>Ps. 6,491</b>	<b>Ps. 6,022</b>	<b>Ps. 5,583</b>

## NOTE 22. EQUITY

### 22.1 Equity accounts

As of December 31, 2022, the common stock of Coca-Cola FEMSA is represented by 16,806,658,096 common shares, with no par value. Fixed capital stock is Ps. 934 (nominal value) and variable capital is unlimited.

The characteristics of the common shares are as follows:

- Series "A" and series "D" shares are ordinary, have all voting rights and are subject to transfer restrictions;
- Series "A" shares may only be acquired by Mexican individuals and may not represent less than 50.1% of the ordinary shares.
- Series "D" shares have no foreign ownership restrictions and may not represent more than 49.9% of the ordinary shares.
- Series "B" and series "L" are free of transference jointly as long as they are listed as linked units. In case the related units are unlinked, the types B shares and the types L share will each be free transfer.

The capital stock of the Company is as follows:

Series of shares	Shareholders	Outstanding shares	% of the capital stock	% of ordinary shares with full voting rights
A	Wholly-owned subsidiary of Fomento Económico Mexicano, S.A.B. de C.V.	7,936,628,152	47.22%	55.97%
D	Wholly-owned subsidiaries of The Coca-Cola Company	4,668,365,424	27.78%	32.92%
B	Public float	1,575,624,195	9.38%	11.11%
L	Public float	2,626,040,325	15.63%	0%
	<b>Total</b>	<b>16,806,658,096</b>	<b>100.00%</b>	<b>100.00%</b>



As of December 31, 2022, 2021 and 2020, the number of each share series representing Coca-Cola FEMSA's common stock is comprised as follows:

Series of shares	Outstanding Shares		
	2022	2021	2020
A	<b>7,936,628,152</b>	7,936,628,152	7,936,628,152
D	<b>4,668,365,424</b>	4,668,365,424	4,668,365,424
B	<b>1,575,624,195</b>	1,575,624,195	1,575,624,195
L	<b>2,626,040,325</b>	2,626,040,325	2,626,040,325
	<b>16,806,658,096</b>	16,806,658,096	16,806,658,096

The net income of the Company is subject to the legal requirement that 5% thereof be transferred to a legal reserve until such reserve amounts to 20% of common stock at nominal value. This reserve may not be distributed to shareholders during the existence of the Company. As of December 31, 2022, 2021 and 2020, this reserve was Ps. 412, Ps. 412 and Ps.412, respectively, and included in retained earnings.

Retained earnings and other reserves distributed as dividends, as well as the effects derived from capital reductions, are subject to income tax at the rate in effect at the date of distribution, except for restated shareholder contributions and distributions made from net taxable income, denominated "Cuenta de Utilidad Fiscal Neta" ("CUFIN").

Dividends paid in excess of CUFIN are subject to income tax at a grossed-up rate based on the current statutory rate. This tax may be credited against the income tax of the year in which the dividends are paid, and in the following two years against the income tax and estimated tax payments. The Company's consolidated balances of CUFIN at December 31, 2022, that are not subject to withholding tax, amounted to Ps. 8,364 .

For the years ended December 31, 2022, 2021 and 2020 the dividends declared and paid per share by the Company are as follows:

Series of shares <sup>(1)</sup>	2022	2021	2020
A	<b>5,387</b>	5,000	4,822
D	<b>3,169</b>	2,941	2,836
L	<b>1,782</b>	1,654	1,595
B	<b>1,069</b>	993	957
	<b>11,407</b>	10,588	10,210

<sup>(1)</sup> At an ordinary shareholders' meeting of Coca-Cola FEMSA held on March 28, 2022, the shareholders declared a dividend of 11,407 that was paid on May 3, 2022 and November 3, 2022. This represents a dividend of Ps.0.67875 per share.

Under Mexican income tax law, dividends, either in cash or in kind, paid to individuals that are Mexican residents, and to individuals and companies that are non-Mexican residents, on our shares, including the Series L shares and the Series B shares underlying our units, including units represented by ADSs, are subject to a 10.0% Mexican withholding tax, or a lower rate if covered by a tax treaty. Profits that were earned and subject to income tax before January 1, 2014 are exempt from this withholding tax. For 2022 and onwards most of the dividends will correspond to income tax earned after January 1, 2014 therefore will be subject to withholding tax. There were no withholding taxes associated with the payment of dividends in 2021 and 2020 by the Company to its shareholders.

## 22.2 Capital management

The Company manages its capital to ensure that its subsidiaries will be able to continue as going concerns while maximizing the return to shareholders through the optimization of its debt and equity balances in order to obtain the lowest cost of capital available. The Company manages its capital structure and adjusts it in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes for managing capital during 2022 and 2021.

The Company is not subject to any externally imposed capital requirements, other than the legal reserve (see Note 22.1).

The Company's Finance and Planning Committee reviews the capital structure of the Company on a quarterly basis. As part of this review, the committee considers the cost of capital and the risks associated with each class of capital. In conjunction with this objective, the Company seeks to maintain the highest credit rating both nationally and internationally, currently rated AAA and A/A3/A- respectively, which requires us to comply, among others, with the financial metrics that each rating agency considers. As a result, prior to entering into new business ventures, acquisitions or divestitures, management evaluates the impact that these transactions can have on its credit rating.

## NOTE 23. EARNINGS PER SHARE

Basic earnings per share amounts are calculated by dividing consolidated net income for the year attributable to controlling interest by the weighted average number of shares outstanding during the period adjusted for the weighted average of own shares purchased in the period.

Diluted earnings per share amounts are calculated by dividing consolidated net income for the year attributable to equity holders of the parent by the weighted average number of shares outstanding during the period plus the weighted average number of shares for the effects of dilutive potential shares.

Earnings amounts per share type are as follows:

	2022			
	Per series "A" shares	Per series "D" shares	Per series "B" shares	Per series "L" shares
<b>Consolidated net Income</b>	<b>Ps. 9,268</b>	<b>Ps. 5,451</b>	<b>Ps. 1,840</b>	<b>Ps. 3,067</b>
<b>Consolidated net income attributable to equity holders of the parent</b>	<b>8,989</b>	<b>5,287</b>	<b>1,784</b>	<b>2,974</b>
<b>Weighted average number of shares for basic earnings per share (millions of shares)</b>	<b>7,937</b>	<b>4,668</b>	<b>1,576</b>	<b>2,626</b>
	2021			
	Per series "A" shares	Per series "D" shares	Per series "B" shares	Per series "L" shares
Consolidated net Income	Ps. 7,712	Ps. 4,536	Ps. 1,531	Ps. 2,552
Consolidated net income attributable to equity holders of the parent	7,418	4,363	1,473	2,454
Weighted average number of shares for basic earnings per share (millions of shares)	7,937	4,668	1,576	2,626
	2020			
	Per series "A" shares	Per series "D" shares	Per series "B" shares	Per series "L" shares
Consolidated net Income	Ps. 4,896	Ps. 2,880	Ps. 972	Ps. 1,620
Consolidated net income attributable to equity holders of the parent	4,868	2,863	966	1,610
Weighted average number of shares for basic earnings per share (millions of shares)	7,937	4,668	1,576	2,626

## NOTE 24. INCOME TAXES

## 24.1 Income Tax

The major components of income tax expense for the years ended December 31, 2022, 2021 and 2020 are:

	2022	2021	2020
Current tax expense:			
Current year	Ps. 5,658	Ps. 4,259	Ps. 7,367
Deferred tax expense:			
Origination and reversal of temporary differences	860	2,795	(3,391)
(Benefit) utilization of tax losses recognized	29	(445)	1,452
Total deferred tax income expense (benefit)	889	2,350	(1,939)
Total income tax expense in consolidated net income	Ps. 6,547	Ps. 6,609	Ps. 5,428

2022	Mexico	Foreign	Total
Current tax expense:			
Current year	Ps. 3,522	Ps. 2,136	Ps. 5,658
Deferred tax expense:			
Origination and reversal of temporary differences	197	663	860
Utilization (benefit) of tax losses recognized	(4)	33	29
Total deferred tax	193	696	889
Total income tax expense in consolidated net income	Ps. 3,715	Ps. 2,832	Ps. 6,547

2021	Mexico	Foreign	Total
Current tax expense:			
Current year	Ps. 3,356	Ps. 903	Ps. 4,259
Deferred tax expense:			
Origination and reversal of temporary differences	1,659	1,136	2,795
Utilization (benefit) of tax losses recognized	356	(801)	(445)
Total deferred tax	2,015	335	2,350
Total income tax expense in consolidated net income	Ps. 5,371	Ps. 1,238	Ps. 6,609

2020	Mexico	Foreign	Total
Current tax expense:			
Current year	Ps. 6,311	Ps. 1,056	Ps. 7,367
Deferred tax expense:			
Origination and reversal of temporary differences	(2,676)	(715)	(3,391)
Utilization (benefit) of tax losses recognized	1,962	(510)	1,452
Total deferred tax	(714)	(1,225)	(1,939)
Total income tax expense in consolidated net income	Ps. 5,597	Ps. (169)	Ps. 5,428

## Recognized in Consolidated Statement of Other Comprehensive Income (OCI)

Income tax related to items charged or recognized directly in OCI during the year:	2022	2021	2020
Unrealized loss (gain) on cash flow hedges	Ps. (590)	Ps. 787	Ps. 216
Remeasurements of the net defined benefit liability	173	(27)	(130)
Total income tax recognized in OCI	Ps. (417)	Ps. 760	Ps. 86

## Balance of income tax included in Accumulated Other Comprehensive Income (AOCI) as of:

Income tax related to items charged or recognized directly in OCI as of year-end:	2022	2021	2020
Unrealized loss (gain) on derivative financial instruments	Ps. (13)	Ps. 573	Ps. (212)
Comprehensive income to be reclassified to profit or loss in subsequent periods	(13)	573	(212)
Re-measurements of the net defined benefit liability	(205)	(408)	(378)
Balance of income tax in AOCI	Ps. (218)	Ps. 165	Ps. (590)

A reconciliation between effective income tax rate and Mexican domestic statutory tax rate for the years ended December 31, 2022, 2021 and 2020 follows:

	2022	2021	2020
Mexican statutory income tax rate	<b>30%</b>	30%	30%
Income tax from prior years	<b>0.19%</b>	(0.64)%	(0.38)%
Income (loss) on monetary position for subsidiaries in hyperinflationary economies	<b>1.18%</b>	(0.21)%	(0.62)%
Annual inflation tax adjustment	<b>5.63%</b>	6.48%	0.73%
Non-deductible expenses	<b>2.17%</b>	1.82%	2.49%
Income taxed at a rate other than the Mexican statutory rate	<b>1.68%</b>	1.14%	0.08%
Effect of restatement of tax values	<b>(4.69)%</b>	(2.54)%	(1.81)%
Effect of change in statutory rate	<b>(0.39)%</b>	(0.09)%	(0.23)%
Income tax credits <sup>(1)</sup>	<b>—%</b>	(2.69)%	(10.34)%
Tax loss <sup>(2)</sup>	<b>(8.50)%</b>	(3.57)%	13.80%
Other	<b>(1.89)%</b>	(0.78)%	0.04%
	<b>25.38%</b>	28.92%	33.76%

<sup>(1)</sup> Favorable position of Brazilian Courts related to a no taxation on financial effects of recovered tax credits from previously won judicial disputes, which allowed a recognition of a deferred tax credit in Brazil in 2022 and 2021.

<sup>(2)</sup> During 2022, the Company recognized an amount of Ps.(2,194) as favorable effects on the deferred tax assets of our territories taking into account our expectation that those deferred tax assets will be recovered in the future

#### Deferred income tax

An analysis of the temporary differences giving rise to deferred income tax liabilities (assets) is as follows:

	Consolidated Statement of Financial Position as of		Consolidated Income Statement				
	2022	2021	2022	2021	2020		
Expected credit losses	Ps. (95)	Ps. (96)	Ps. (15)	Ps. (34)	Ps. (10)		
Inventories	36	17	18	(1)	72		
Prepaid expenses	24	55	(32)	29	(17)		
Property, plant and equipment, net	(1,305)	(1,171)	(118)	(223)	(90)		
Rights of use assets	327	112	236	(68)	(22)		
Other assets	(257)	(340)	86	(28)	(389)		
Finite useful lived intangible assets	1	(54)	48	69	(275)		
Indefinite lived intangible assets	1,311	1,412	123	165	140		
Post-employment and other non-current employee benefits	(444)	(447)	15	(59)	4		
Derivative financial instruments	2	2	(3)	(72)	80		
Contingencies	(895)	(889)	(23)	171	182		
Employee profit sharing payable	(359)	(444)	(85)	(236)	(7)		
Tax loss carryforwards	(7,205)	(7,244)	29	(445)	2,342		
Tax credits to recover <sup>(1)</sup>	(1,067)	(1,394)	327	1,200	(1,629)		
Cumulative other comprehensive income	(218)	165	(417)	760	86		
Liabilities of amortization of goodwill of business acquisition	6,117	5,897	—	87	—		
Financial leasing	(341)	(155)	(273)	53	(23)		
Other	(768)	(1,058)	973	982	(2,383)		
<b>Deferred tax (income)</b>			<b>Ps. 889</b>	<b>Ps. 2,350</b>	<b>Ps. (1,939)</b>		
Deferred tax, asset	Ps. (7,975)	Ps. (8,342)					
Deferred tax, liability	2,839	2,710					
<b>Deferred income taxes, net</b>	<b>Ps. (5,136)</b>	<b>Ps. (5,632)</b>					

<sup>(1)</sup> Corresponds to income tax credits from dividends received from foreign operations to be recovered within the next ten years accordingly to the Mexican Income Tax law.

The changes in the balance of the net deferred income tax assets are as follows:

	2022	2021	2020
Balance at beginning of the period	Ps. (5,632)	Ps. (8,669)	Ps. (6,661)
Deferred tax provision for the period	889	2,350	(1,939)
Change in the statutory rate	(82)	81	(42)
Effects in equity:			
Unrealized loss (gain) on derivative financial instruments	(591)	787	216
Cumulative translation adjustment	61	(163)	(392)
Remeasurements of the net defined benefit liability	173	(27)	(130)
Inflation adjustment	46	9	279
Balance at end of the period	Ps. (5,136)	Ps. (5,632)	Ps. (8,669)

The Company offsets tax assets and liabilities if and only if it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities related to income taxes levied by the same tax authority.

The Company has determined that undistributed profits of its subsidiaries, will not be distributed in the foreseeable future. The temporary differences associated with those undistributed profits for which deferred tax liabilities have not been recognized, aggregate to December 31, 2022: Ps.4,149, December 31, 2021: Ps. 8,762 and, December 31, 2020: Ps. 5,212.

#### Tax Loss Carryforwards

Some subsidiaries in Mexico, Colombia, Argentina and Brazil have tax loss carryforwards. Unused tax loss carryforwards, for which a deferred income tax asset has been recognized, may be recovered provided certain requirements are fulfilled. The Tax Loss carryforwards for which deferred tax asset has been recorded and their corresponding years of expiration are as follows:

	Tax Loss Carryforwards amounts in millions
2024	46
2025	13
2026	—
2027	—
2028	502
2029	3,631
2030	3,020
2031	148
2032 and thereafter	10
No expiration (Brazil and Colombia)	14,630
	<b>Ps. 22,000</b>

During 2013, the Company completed certain acquisitions in Brazil. In connection with these acquisitions the Company recorded certain goodwill balances that are deductible for Brazilian income tax reporting purposes. The deduction of such goodwill amortization has resulted in the creation of Net Operating Losses (NOLs) in Brazil for which deferred tax assets have recorded, which have no expiration, but their usage is limited to 30% of Brazilian taxable income in any given year. As of December 31, 2022 and 2021 the Company believes that it is more likely than not that it will ultimately recover such NOLs through the reversal of temporary differences and future taxable income. Accordingly, the related deferred tax assets have been fully recognized.

The changes in the balance of tax loss carryforwards are as follows:

	2022	2021	2020
Balance at beginning of the period	Ps. 22,129	Ps. 21,522	Ps. 28,871
Increase	10,610	5,768	4,985
Usage of tax losses	(10,706)	(4,558)	(1,986)
Unused tax losses - 2028 to 2030	—	—	(7,830)
Effect of foreign currency exchange rates	(33)	(603)	(2,518)
Balance at end of the period	Ps. 22,000	Ps. 22,129	Ps. 21,522

## 24.2 Recoverable taxes

Recoverable taxes result mainly from higher provisional payments of income tax during 2022 in México in comparison to current year income tax, and other indirect tax, which will be compensated or recovered in future years.

The operations in Guatemala, Colombia, Nicaragua and Panama are subject to a minimum tax. In Guatemala and Colombia this tax is recoverable under certain circumstances only. Guatemala tax basis is determined considering the highest between total assets and net income; in Colombia tax basis is equity.

### 24.2.1 Exclusion of the State VAT (ICMS) on the federal sale taxes (PIS / COFINS) calculate basis

On March 15, 2017 the Brazilian Federal Supreme Court (STF) ruled that the inclusion of the VAT (ICMS) on federal sales taxes (PIS and COFINS) taxable basis was unconstitutional. During 2019, our companies in Brazil obtained conclusive favorable motions over this exclusion of VAT (ICMS) over PIS / COFINS calculation. The net favorable effects of each case are to be recorded at the time all formalities and legal procedures are finalized and recovery of the taxes paid becomes virtually certain. During 2022, 2021 and 2020, the administrative formalities for three of the motions and the recoverable taxes were concluded and were recorded in other operating revenues in the income statement.

As of December 31, 2022 and 2021 the amount of recoverable taxes in Brazil including PIS and COFINS is Ps. 1,060 and Ps. 1,243 respectively.

## 24.3 Tax Reform

### Brazil

In early 2017, the Brazilian Federal Supreme Court ruled that the value-added tax would not be used as the basis for calculating the federal sales tax, resulting in a reduction of the federal sales tax. Our Brazilian subsidiaries commenced legal proceedings to ascertain their ability to calculate federal sales tax without using the value-added tax as a basis, in accordance with the Brazilian Federal Supreme Court's first ruling, and obtained a final favorable resolution in 2019. However, the Brazilian tax authorities appealed the Brazilian Federal Supreme Court's decision and such appeal was denied in May 2021. In 2022, the federal production and sales taxes together resulted in an average of 15.5% tax over net sales.

In recent years, the excise tax rate on concentrate in Brazil has undergone recurrent temporary fluctuations. The excise tax rate was reduced to 4.0% from January 1, 2020 to May 31, 2020, was increased to 8.0% from June 1, 2020 to November 30, 2020, was reduced again to 4.0% from December 1, 2020 to January 31, 2021, was increased to 8.0% from February 1, 2021 to February 24, 2022, was reduced to 6% from February 25, 2022 to April 30, 2022 and returned to 8% on May 1, 2022. The tax credit that we may recognize in our Brazilian operations in connection with purchases of concentrate in the Manaus Free Trade Zone has been affected accordingly.

On December 29, 2022, the Brazilian government published a draft of the new transfer pricing rules which, if enacted, would become mandatory beginning January 1, 2024. The new transfer pricing rules aim to align the Brazilian transfer pricing system with the transfer pricing guidelines recommended by the Organization for Economic Cooperation and Development (OECD).

### Argentina

On January 1, 2018, a tax reform became effective in Argentina that reduced the income tax rate from 35.0% to 30.0% for 2018 and 2019, and then to 25.0% for 2020. This same tax reform decreased the sales tax rate in the province of Buenos Aires from 1.75% to 1.5% in 2018. The reform scheduled a reduction in the sales tax rate in the City of Buenos Aires from 2.0% to 1.5% in 2019, to 1.0% in 2020, to 0.5% in 2021 and to 0.0% in 2022. Nonetheless, the Argentine government has issued several executive decrees since 2019 to maintain the sales tax rate for the province of Buenos Aires and the City of Buenos Aires at a rate of 1.5%.

In June 2021 (with retroactive effects as of January 2021), the Argentine government increased the income tax rate to 35.0% for 2021 onwards and imposed a tax rate of 7.0% on dividends paid to non-resident stockholders and resident individuals.

### Mexico

On January 1, 2020, a tax reform became effective in Mexico. The most relevant changes are: (i) a limitation on taxpayers' annual net interest expense deduction equal to 30.0% of the taxpayer's adjusted taxable income (comparable to EBITDA), provided that (x) any interest expenses of a company below Ps.20 million (approximately US\$1 million) are not subject to the rule and can therefore be deducted in their entirety and (y) any deductible interest that is not allowed to be deducted in a given year because of the 30.0% limit, may be carried forward for the subsequent 10 years; (ii) stringent rules to categorize certain foreign income and foreign subsidiaries that are subject to low levels of taxation as subject to Mexican income tax; (iii) an inflation-related increase in the excise tax applicable to the production, sale and import of beverages with added sugar and HFCS from Ps.1.17 to Ps.1.2616 per liter, which excise tax will be subject to an annual increase based on the previous year's inflation rate starting on January 1, 2021; (iv) an expansion of the definition of "energy drink" to apply an excise tax of 25.0% on beverages that include a mix of caffeine and any other stimulants; and (v) a modification of the Mexican Federal Tax Code to (a) increase the number of events that may trigger the joint and several liability of partners, shareholders, directors, managers or any other person responsible for the management of a business, (b) add a new disclosure obligation of certain reportable transactions to tax authorities, and (c) increase the tax authorities' discretion to limit tax benefits or attributes in situations where authorities believe the tax benefit, rather than a business reason or an alternative economic benefit, is the primary factor behind a transaction or legal structure.

In April 2021, the Mexican government amended the Federal Labor Law, the Mexican Federal Tax Code and other laws that regulate labor benefits to prohibit the outsourcing of personnel except in certain circumstances such as specialized works or services that are not part of the core business of a company and that are provided by services providers registered with the Ministry of Labor and Social Welfare. As a result of this tax reform, the deduction of expenses related to outsourcing is prohibited as well as the ability to credit the value-added tax generated by the expenses related to the outsourcing and in extreme cases, the outsourcing of personnel may qualify as tax fraud. This reform became effective on September 1, 2021.

In accordance with amendments to Mexican tax laws in effect from January 1, 2022, Mexican issuers are joint and severally liable for taxes payable on gains derived from the sale or disposition of its shares or securities representing its shares, such as ADSs, by major shareholders who are non-Mexican residents with no permanent establishment in Mexico for tax purposes, to other non-Mexican residents with no permanent establishment in Mexico for tax purposes, to the extent that such Mexican issuer fails to provide certain information with respect to such sale or disposition to the Mexican tax authorities. For purposes of these regulations, "major shareholders" are shareholders that are identified in reports submitted by the Mexican issuer to the CNBV on an annual basis as a result of being (i) directors or officers who directly or indirectly own 1.0% or more of the Mexican issuer's capital stock, (ii) shareholders who directly or indirectly own 5.0% or more of the Mexican issuer's capital stock or (iii) within the ten largest shareholders of the Mexican issuer based on direct ownership of shares of capital stock. Although in some instances Mexican tax authorities have indicated that this reporting obligation would only apply to transfers of shares or securities representing shares that result in a change of control, there are no established criteria or general interpretations to that effect issued by the Mexican tax authorities. There is currently no obligation by non-Mexican residents to inform Mexican issuers about their sales or dispositions of shares or securities representing shares, which limits our ability to comply with our reporting obligations to the Mexican tax authorities. Therefore, the amount of a potential tax liability is uncertain and difficult to determine given inherent mechanics and procedures, including the application of any tax treaties available, applicable to the trading of publicly-traded securities.

### Colombia

On January 1, 2019, a new tax reform became effective in Colombia. This reform reduced the previous income tax rate of 33.0% for 2019 to 32.0% for 2020, to 31.0% for 2021 and to 30.0% for 2022. The minimum assumed income tax (renta presuntiva sobre el patrimonio) was also reduced from 3.5% for 2018 to 1.5% for 2019 and 2020, and to 0.0% for 2021. Additionally, this tax reform increased the tax rate on dividends paid to foreign individuals and non-resident entities from 5.0% to 7.5%. The tax reform also imposed a tax rate of 7.5% on dividends paid to Colombian companies. This tax is charged only on the first distribution of dividends from one Colombian corporate entity to another, and a credit resulting from the tax withholding is carried forward until a Colombian company makes a distribution to a shareholder that is an individual residing in Colombia or a non-resident individual or entity.

In October 2019, the Colombian courts declared the tax reform that became effective on January 1, 2019 unconstitutional. On December 27, 2019, the Colombian government enacted a new tax reform, which became effective on January 1, 2020. In general, the reform maintained the provisions introduced on the previous tax reform and included some additional changes, as follows: (i) the minimum assumed income tax rate (renta presuntiva sobre el patrimonio) was reduced from 1.5% to 0.5% for 2020 and reduced to 0.0% for the year 2021 onwards; (ii) the tax rate on dividends paid to Colombian resident individuals was reduced from 15.0% to 10.0%; (iii) the tax rate on dividends paid to foreign individuals and non-resident entities was increased from 7.5% to 10.0%; (iv) the possibility to deduct 100.0% of the municipality sales tax against payable income tax was postponed to 2022; and (v) taxpayers were granted more flexibility to credit or recover the value-added tax of imported goods from free trade zones.

In August 2021, a new tax reform became effective in Colombia. This reform increased the income tax rate from 30.0% to 35.0% for 2022 onwards and limited to 50.0% the ability to deduct the municipality sales taxes against income taxes or as a discount to income taxes.

In December 2022, a new tax reform was approved in Colombia, to become effective in 2023. The main changes are the following:

Introduction of an excise tax for beverages with added sugar based on the following schedule:

- From November 1, 2023 to December 30, 2023 a tax of \$18 Colombian pesos per liter will apply to beverages that contain 6 grams and 10 grams of added sugar per 100 ml and a tax of \$35 Colombian pesos for those with more than 10 grams of added sugar per 100 ml;
- From January 1, 2024 to December 30, 2024, \$28 Colombian pesos per liter for beverages that contain between 6 grams and 10 grams of sugar per 100 ml and a tax of \$55 Colombian pesos for those with more than 10 grams of added sugar per 100 ml; and
- From January 1, 2025 to December 30, 2025, a tax of \$38 Colombian pesos per liter for beverages that contain between 5 grams and 9 grams of sugar added per 100ml and a tax of \$65 Colombian pesos for those with more than 9 grams of added sugar per 100 ml.

Introduction of a new tax on single-use plastics, with a rate of 0,00005 of Tax Value Unit (UVT) per gram of plastic. One UVT is equivalent to \$42,412 Colombian pesos. Products from the family basket are excluded from this new tax, which can also be avoided with a circular economy certification to be issued in case recycled resin is incorporated into the packaging.



Increase of the income tax rate as of January 1, 2024, from 20.0% to 35.0% over taxable income obtained within Colombia by free trade zones. This change can be effective on January 1, 2025 if a free trade zone company can demonstrate a 60% income increase in 2022 in comparison with the 2019 fiscal year.

Elimination of the possibility of taking as a tax discount the municipality sales taxes against income taxes.

Increase of the occasional income tax rate from 10% to 15% applicable on sales of fixed assets; and introduction of a stamp tax rate between 0% and 3%, over the sales price of real estate and other assets.

#### Costa Rica

In Costa Rica, until December 31, 2022, the producers or importers were responsible for collecting VAT on beverages for the supply chain. Considering a presumptive margin of 22% from retailers, this resulted in an effective VAT rate for carbonated beverages of 15.86%. A new tax reform effective as of January 1, 2023 reintroduced the standard debt and credit system for producers, wholesalers and retailers with a rate of 13%.

#### Panama

As of January 1, 2020, Panama imposes an excise tax of 5.0% on non-carbonated beverages with more than 7.5 grams of sugar or any caloric sweetener per 100 ml, whether imported or produced locally. Beverages derived from dairy products, grains or cereals, nectars, fruit juices and vegetables with natural fruit concentrates are exempt from this tax.

#### Nicaragua

On March 1, 2019, a tax reform became effective in Nicaragua, increasing the excise tax for all beverages (except for water) from 9.0% to 11.0%; to 13.0% on January 1, 2020; and to 15.0% starting on January 1, 2021 onwards.

#### Uruguay

On December 31, 2021, the Uruguayan government issued an executive decree that increased the excise tax for energy drinks from 19.0% to 22.0%. This increase was effective as of January 2022.

On December 29, 2020, the Uruguayan government issued an executive decree to modify the way the excise tax credit of beverages sold in returnable bottles is calculated, which excise tax credit is currently 1.15 Uruguayan pesos per liter. Starting on January 1, 2021 and until June 30, 2021, the excise tax credit was calculated based on the ratio of purchases made by any company in Uruguay selling returnable bottles produced in Uruguay in the last three years to the total purchases of returnable bottles made by such company in and outside Uruguay in the last three years. The Uruguayan government did not issue another executive decree with the rules so since July 1st, 2021, this tax credit is not longer applicable.

## NOTE 25. OTHER LIABILITIES, PROVISIONS AND COMMITMENTS

### 25.1 Other current financial liabilities

	2022	2021
Sundry creditors	Ps. 977	Ps. 657
Derivative financial instruments	459	84
<b>Total</b>	<b>Ps. 1,436</b>	<b>Ps. 741</b>

### 25.2 Provisions and other non-current liabilities

	2022	2021
Provisions	Ps. 3,887	Ps. 4,150
Taxes payable	38	53
Other <sup>(1)</sup>	2,015	2,007
<b>Total</b>	<b>Ps. 5,940</b>	<b>Ps. 6,210</b>

<sup>(1)</sup> Includes liabilities payable to the former shareholders.



**25.3 Other non-current financial liabilities**

	2022		2021
Derivative financial instruments	<b>Ps. 3,168</b>	Ps.	9
Security deposits	<b>695</b>		499
<b>Total</b>	<b>Ps. 3,863</b>	Ps.	508

**25.4 Provisions recorded in the consolidated statement of financial position**

The Company has various loss contingencies and has recorded reserves as other liabilities for those legal proceedings for which it believes an unfavorable resolution is probable and the amount can be reasonably estimated. The following table presents the nature and amount of the loss contingencies recorded as of December 31, 2022 and 2021:

	2022		2021
Taxes	<b>Ps. 1,823</b>		2,066
Labor	<b>1,385</b>		1,472
Legal	<b>679</b>		612
<b>Total <sup>(1)</sup></b>	<b>Ps. 3,887</b>		4,150

<sup>(1)</sup> In Brazil, the Company is required to guarantee tax, legal and labor contingencies with guarantee deposits. See Note 13.

**25.5 Changes in the balance of provisions recorded****25.5.1 Taxes**

	2022		2021		2020
Balance at beginning of the period	<b>Ps. 2,066</b>	Ps.	2,540	Ps.	4,696
Penalties and other charges	<b>109</b>		30		—
New contingencies	<b>306</b>		148		186
Cancellation and adjustments	<b>(177)</b>		(59)		(152)
Payments	<b>(473)</b>		(236)		(187)
Reversal of indemnifiable items <sup>(1)</sup>	<b>—</b>		—		(1,177)
Other Effects	<b>—</b>		(263)		—
Effect of foreign currency exchange rates	<b>(8)</b>		(94)		(826)
<b>Balance at end of the period</b>	<b>Ps. 1,823</b>	Ps.	2,066	Ps.	2,540

<sup>(1)</sup> This amount for 2020 includes Ps. 899 of certain tax contingencies that expired and are payable to the former shareholders of Spaipa (acquired in 2013).

**25.5.2 Labor**

	2022		2021		2020
Balance at beginning of the period	<b>Ps. 1,472</b>	Ps.	1,681	Ps.	2,222
Penalties and other charges	<b>80</b>		303		228
New contingencies	<b>516</b>		363		227
Cancellation and expiration	<b>(385)</b>		(445)		(51)
Contingencies added in business combinations	<b>65</b>		—		—
Payments	<b>(301)</b>		(358)		(561)
Effects of foreign currency exchange rates	<b>(62)</b>		(72)		(384)
<b>Balance at end of the period</b>	<b>Ps. 1,385</b>	Ps.	1,472	Ps.	1,681

**25.5.3 Legal**

	2022	2021	2020
Balance at beginning of the period	Ps. 612	Ps. 879	Ps. 1,065
Penalties and other charges	57	68	8
New contingencies	75	26	193
Cancellation and expiration	(79)	(241)	(141)
Contingencies added in business combinations	149	—	—
Payments	(110)	(97)	(111)
Effect of foreign currency exchange rates	(25)	(23)	(135)
Balance at end of the period	Ps. 679	Ps. 612	Ps. 879

While provision for these claims has already been made, the actual outcome of the disputes and the timing of the resolution cannot be estimated by the Company at this time.

**25.6 Unsettled lawsuits**

The Company has entered into several proceedings with its labor unions, tax authorities and other parties that primarily involve Coca-Cola FEMSA and its subsidiaries. These proceedings have arisen in the ordinary course of business and are common to the industry in which the Company operates. Such contingencies were classified by the Company as less than probable but more than remote, and the estimated amount including uncertain tax position as of December 31, 2022 of these lawsuits is Ps. 113,285, however, the Company believes that the ultimate resolution of such proceedings will not have a material effect on its consolidated financial position or result of operations.

The Company has tax disputes, most of which are related to its Brazilian operations, with loss expectations assessed by management and supported by the analysis of legal counsel considered as possible. The main possible tax contingencies of Brazilian operations amount to approximately Ps. 65,338. This refers to various tax disputes related primarily to: (i) Ps. 9,695 of credits for ICMS (VAT); (ii) Ps. 37,539 related to tax credits of IPI over raw materials acquired from Free Trade Zone Manaus; (iii) Claims of Ps. 5,214 related to compensation of federal taxes not approved by the Tax authorities; (iv) Ps. 9,601 relating to questions about the amortization of goodwill generated in acquisitions operations; (v) Ps. 2,714 relating to liability over the operations of a third party, former distributor, in the period from 2001 to 2003; and (vi) Ps. 575 related to the exclusion of ICMS (VAT) from the PIS/COFINS taxable basis. The Company is defending its position in these matters and final decision is pending in court.

After conducting a thorough analysis, during 2021 the Company decided to reverse its temporary decision to suspend tax credits on concentrate purchased from the Manaus Free Trade Zone in Brazil. As a result, the Company has recognized an extraordinary benefit of Ps. 1,083 million in the cost of goods sold equivalent to the accumulated credit suspended since 2019 and until the first quarter of 2021. This decision was supported by recent developments and opinions from external advisors.

In recent years in its Mexican and Brazilian territories, Coca-Cola FEMSA has been requested to present certain information regarding possible monopolistic practices. These requests are commonly generated in the ordinary course of business in the soft drink industry where these subsidiaries operate. The Company does not expect any material liability to arise from these contingencies.

**25.7 Collateralized contingencies**

As is customary in Brazil, the Company has been required by the tax authorities there to collateralize tax contingencies currently in litigation amounting to Ps. 13,728, Ps. 10,721 and Ps. 7,342 as of December 31, 2022, 2021 and 2020, respectively, by pledging fixed assets and entering into available lines of credit covering the contingencies. Also as disclosed in Note 8.2 there is some restricted cash in Brazil that relates to short term deposits in order to fulfill the collateral requirements for accounts payable.

**25.8 Commitments**

The Company has signed commitments for the purchase of property, plant and equipment of Ps. 2,588 and Ps. 726 as December 31, 2022 and 2021, respectively.

## NOTE 26. INFORMATION BY SEGMENT

The Company's chief operating decision maker ("CODM") is the Chief Executive Officer, who periodically reviews financial information at the country level. Thus, each of the separate countries in which the Company operates is considered an operating segment.

The Company has aggregated operating segments into the following reporting segments for the purposes of its consolidated financial statements: (i) Mexico and Central America division (comprising the following countries: Mexico (including corporate operations), Guatemala, Nicaragua, Costa Rica and Panama), and (ii) the South America division (comprising the following countries: Brazil, Argentina, Colombia, and Uruguay).

In recent years in its Mexican and Brazilian territories, Coca-Cola FEMSA has been requested to present certain information regarding possible The Company determined that the quantitative and qualitative aspects of the aggregated operating segments are similar in nature for all periods presented. In evaluating the appropriateness of aggregating operating segments, the key indicators considered included but were not limited to: (i) similarities of customer base, products, production processes and distribution processes, (ii) similarities of governments, (iii) currency trends and (iv) historical and projected financial and operating statistics, historically and according to our estimates the financial trends of the countries aggregated into an operating segment have behaved in similar ways and are expected to continue to do so.

Segment disclosure for the Company's consolidated operations is as follows:

<b>2022</b>	<b>Mexico and Central America <sup>(1)</sup></b>	<b>South America <sup>(2)</sup></b>	<b>Consolidated</b>
Total revenues	<b>131,002</b>	<b>95,738</b>	<b>226,740</b>
Intercompany revenue	<b>6,487</b>	<b>2</b>	<b>6,489</b>
Gross profit	<b>62,035</b>	<b>38,265</b>	<b>100,300</b>
Income before income taxes and share of the profit or loss of associates and joint ventures accounted for using the equity method	<b>15,797</b>	<b>9,990</b>	<b>25,787</b>
Depreciation and amortization	<b>6,424</b>	<b>4,001</b>	<b>10,425</b>
Non-cash items other than depreciation and amortization	<b>957</b>	<b>781</b>	<b>1,738</b>
Equity in earnings (loss) of associated companies and joint ventures	<b>417</b>	<b>(31)</b>	<b>386</b>
Total assets	<b>172,711</b>	<b>105,284</b>	<b>277,995</b>
Investments in associate companies and joint ventures	<b>6,925</b>	<b>1,527</b>	<b>8,452</b>
Total liabilities	<b>113,554</b>	<b>32,565</b>	<b>146,119</b>
Capital expenditures, net <sup>(3)</sup>	<b>11,759</b>	<b>7,906</b>	<b>19,665</b>

<b>2021</b>	<b>Mexico and Central America <sup>(1)</sup></b>	<b>South America <sup>(2)</sup></b>	<b>Consolidated</b>
Total revenues	115,794	79,010	194,804
Intercompany revenue	5,415	13	5,428
Gross profit	57,366	31,232	88,598
Income before income taxes and share of the profit or loss of associates and joint ventures accounted for using the equity method	15,792	7,060	22,852
Depreciation and amortization	5,988	3,846	9,834
Non-cash items other than depreciation and amortization	1,052	561	1,613
Equity in earnings (loss) of associated companies and joint ventures	141	(53)	88
Total assets	170,543	101,024	271,567
Investments in associate companies and joint ventures	5,991	1,503	7,494
Total liabilities	115,738	28,257	143,995
Capital expenditures, net <sup>(3)</sup>	9,800	4,064	13,865

2020	Mexico and Central America <sup>(1)</sup>	South America <sup>(2)</sup>	Consolidated
Total revenues	106,783	76,832	183,615
Intercompany revenue	4,998	18	5,016
Gross profit	52,906	29,905	82,811
Income before income taxes and share of the profit or loss of associates and joint ventures accounted for using the equity method	14,751	1,326	16,077
Depreciation and amortization	6,471	4,137	10,608
Non-cash items other than depreciation and amortization	979	515	1,494
Equity in earnings (loss) of associated companies and joint ventures	(95)	(186)	(281)
Total assets	165,887	97,179	263,066
Investments in associate companies and joint ventures	5,804	1,819	7,623
Total liabilities	113,727	26,882	140,609
Capital expenditures, net <sup>(3)</sup>	6,764	3,590	10,354

<sup>(1)</sup> Central America includes Guatemala, Nicaragua, Costa Rica and Panama. Domestic (Mexico only) revenues were Ps. 106,911, Ps. 94,762 and Ps. 87,833 during the years ended December 31, 2022, 2021 and 2020, respectively. Domestic (Mexico only) total assets were Ps. 152,236, Ps. 149,421 and Ps. 148,068 as of December 31, 2022, 2021 and 2020, respectively. Domestic (Mexico only) total liabilities were Ps. 108,073, Ps. 109,945 and Ps. 109,086 as of December 31, 2022, 2021 and 2020, respectively.

<sup>(2)</sup> South America includes Brazil, Argentina, Colombia and Uruguay. South America revenues include Brazilian revenues of Ps. 63,944, Ps. 53,051 and Ps. 56,191 during the years ended December 31, 2022, 2021 and 2020, respectively. Brazilian total assets were Ps. 77,026, Ps. 74,163 and Ps. 70,376 as of December 31, 2022, 2021 and 2020, respectively. Brazilian total liabilities were Ps. 24,003, Ps. 20,440 and Ps. 19,148 as of December 31, 2022, 2021 and 2020, respectively. South America revenues also include Colombian revenues of Ps. 16,799 Ps. 14,180 and Ps. 12,049 during the years ended December 31, 2022, 2021 and 2020, respectively. Colombian total assets were Ps. 14,607, Ps. 15,132 and Ps. 15,993 as of December 31, 2022, 2021 and 2020, respectively. Colombian total liabilities were Ps. 3,902, Ps. 3,395 and Ps. 3,262 as of December 31, 2022, 2021 and 2020, respectively. South America revenues also include Argentine revenues of Ps. 10,917, Ps. 8,408 and Ps. 5,468 during the years ended December 31, 2022, 2021 and 2020, respectively. Argentine total assets were Ps. 7,344, Ps. 6,087 and Ps. 5,039 as of December 31, 2022, 2021 and 2020, respectively. Argentine total liabilities were Ps. 2,378, Ps. 2,013 and Ps. 1,842 as of December 31, 2022, 2021 and 2020, respectively. South America revenues also include Uruguay revenues of Ps. 4,078, Ps. 3,371 and Ps. 3,124 during the years ended on December 31, 2022 and 2021, respectively. Uruguay total assets were Ps. 6,307, Ps. 5,642 and Ps. 5,771 as of December 31, 2022 and 2021, respectively. Uruguay total liabilities were Ps. 2,282, Ps. 2,409 and Ps. 2,630, as of December 31, 2022 and 2021, respectively.

<sup>(3)</sup> Includes acquisitions and disposals of property, plant and equipment, intangible assets and other long-lived assets.

## NOTE 27. FUTURE IMPACT OF RECENTLY ISSUED ACCOUNTING STANDARDS NOT YET IN EFFECT:

The Company has not applied the following standards, amendments and interpretations that are issued, but not yet effective, up to the date of issuance of the Company's financial statements. The Company intends to adopt these standards, if applicable, when they become effective.

### Classification of Liabilities as Current or Non-current - Amendments to IAS 1

In January 2020, the IASB issued amendments to paragraphs 69 to 76 of IAS 1 to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- What is meant by a right to defer settlement
- That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively.

The amendments are not expected to have a material impact on the Company.

**Definition of Accounting Estimates - Amendments to IAS 8**

In February 2021, the IASB issued amendments to IAS 8, in which it introduces a definition of “accounting estimates”. The amendments clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, they clarify how entities use measurement techniques and inputs to develop accounting estimates.

The amendments are effective for annual reporting periods beginning on or after January 1, 2023 and apply to changes in accounting policies and changes in accounting estimates that occur on or after the start of that period. .

The amendments are not expected to have a material impact on the Company.

**Disclosure of Accounting Policies - Amendments to IAS 1 and IFRS Practice Statement 2**

In February 2021, the IASB issued amendments to IAS 1 and IFRS Practice Statement 2 Making Materiality Judgements, in which it provides guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by replacing the requirement for entities to disclose their ‘significant’ accounting policies with a requirement to disclose their ‘material’ accounting policies and adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures.

The amendments to IAS 1 are applicable for annual periods beginning on or after 1 January 2023. Since the amendments to the Practice Statement 2 provide non-mandatory guidance on the application of the definition of material to accounting policy information, an effective date for these amendments was not necessary.

**‘Income Taxes’ Amendments to IAS 12,**

On May 7, 2021, the IASB issued amendments to IAS 12 “Income Tax”

The amendments require companies to recognize deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences. The amendments modify paragraphs 15, 22 and 24 of IAS 12, which state that the initial recognition exemption does not apply to operations that at the time of initial recognition give rise to equal taxable and deductible temporary differences.

The amendments are effective for annual reporting periods beginning on or after 1 January 2023.

The amendments are not expected to have a material impact on the Company.

**Lease Liability in a Sale and Leaseback - Amendments to IFRS 16**

On September 22, 2022 the IASB issued amendments to IFRS 16 “Lease Liability in a Sale and Leaseback”.

The amendments specifies the requirements that a seller-lessee uses in measuring the lease liability arising in a sale and leaseback transaction, to ensure the seller-lessee does not recognize any amount of the gain or loss that relates to the right of use it retains.

The amendments are applied retrospectively for annual periods beginning on or after January 1, 2024. Early application is permitted.

Since the Company has not entered into any sale and leaseback transactions in which it acts as lessee, as of the date of issuance of the financial statements, no impacts are expected to arise from the entry into force of these amendments.

**NOTE 28. SUBSEQUENT EVENTS**

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In accordance with the guidelines of IAS 10 Events After the Reporting Period, and its possible impacts must be recorded and/or disclosed, the Company has evaluated the existence of subsequent events and determined that there have not been events that requires a disclosure in this consolidated financial statements.